



Makwa Global, LLC and Medcor have developed a Non-Affiliated Partnership* that combines the agility of an experienced 8(a) Tribal Enterprise and the corporate depth and past performance of a multi-national organization. This partnership offers experienced leadership and substantial resources, capable of the rapid and reliable delivery of health and clinical services including screening, staffing, and treatment.

** The affiliation rules in 13 CFR §121.103 are not implicated in this teaming agreement.*

NAICS CODES: 541990, 541611, 561110, 621399, 621498, 624230

Makwa Global

Makwa Global, LLC is a Tribal Enterprise (TE) owned by the Mille Lacs Band of Ojibwe, a business savvy tribe with over 30 companies and 5,000 employees throughout the world. Makwa companies are **8(a) certified** and have a diverse set of capabilities, experience and history ranging from medical and administrative staffing, security, law enforcement and training, facility support, logistics, and advisory/consulting services to governments.

For over thirty years, Makwa has delivered static security, medical services (tribal clinics), crisis management, fire protection, emergency response/paramedic/ambulatory services, information technology, and training solutions to vitals assets and infrastructure in domestic locations. Makwa was born from necessity as tribal leaders implemented professional staffing for administrative and technical support as well as health care offices and emergency services. Makwa utilizes its vast staffing and financial resources to ensure efficient systems to enhance business procedures across an array of core competencies rooted in administrative staffing, medical staffing, temporary and emergency staff/support, medical office management, emergency/relief operations, medical testing, evaluation, and screening, and community healthcare administration. Presently, through its ownership, Makwa has nearly 100 employees across the mid-west performance health care and medical support functions.

Makwa’s Senior Leadership Team is comprised of government industry executives who have over 75 years combined experience, working with agencies spanning every corner of government. Led by CEO Derek Dorr a member of the tribal community and the former CEO and Owner of DECO, Inc. where he oversaw operations in 91 countries for the Department of State, Department of Health and Human Services, Department of Homeland Security and Department of Defense. Makwa offers seasoned federal contracting leadership and experts, with a visionary approach.

Medcor

Medcor provides health navigation through on-site clinics, telephonic injury triage and telemedicine. Medcor’s proprietary clinical protocols, software, and operating systems have changed how medicine is done, offering care through evidence based science since 1984; enabling skilled staff to achieve sustained, positive results. Medcor has treated over 3M patients, 2M at onsite clinics and 1.3M via telephone triage.

Companies nationwide rely directly on Medcor’s 270 worksite clinics. Medcor assesses and treats sick or injured people before they enter the traditional hospital-based health system. This helps avoid unnecessary patient load on emergency departments, and helps reduce exposures. Medcor’s worksite clinics treat patients at their workplaces and prevent tens of thousands of people from going to emergency rooms and urgent care centers.



Medcor utilizes a wide range of health professionals, including Physicians (MD and DO), Nurse Practitioners (NP) and Physician Assistants (PAs), Registered Nurses (RNs), Physical Therapists (PTs), LPNs, LVNs, paramedics, EMTs, and other allied health professionals. Medcor provides the physician medical direction, protocols, training, electronic medical record, and other systems to support these front-line medical professionals.

Medcor provides:

- Advocacy and decision support to patients to help assess their injuries and illnesses and to determine the best course of action.
- Screening, prevention, and safety-related services, including:
 - **24/7 Triage COVID-19 Screening**
 - **COVID-19 Workforce Recovery Triage**
- Appropriate guidance, treatment, referrals, and follow-up for patients, coordinating care with other stakeholders.
- Clinical staff including registered nurses, physicians, physician assistants, nurse practitioners, paramedics, health technicians, and other professionals.
- Enhanced access to care by being available when and where needed by patients, with and without appointments, on-site, by phone, or online.
- Commercial stability, ethical governance and rigorous quality management processes.
- Reduced costs by avoiding unnecessary treatments and their associated expenses, by operating efficiently without the administrative costs of claims, through early intervention and prevention services.

Critical organizations have relied on Medcor for many years, in some cases decades, to keep their workforces safe, healthy and operational prior to the COVID-19 pandemic:

Grocery Distribution Centers & Stores: More than 35,000 stores and 44 distribution centers including: Walmart, Target, Albertsons / Safeway, Publix, Dollar General, Ahold, Wegmans, McLane and others.

Food Production: Hormel, Grimmway Farms, Dole Packaged Foods, Land O Lakes, Washington Beef, QPP, Smithfield, and others.

Government Agencies: Department of Defense, Department of Energy (e.g. Hanford Nuclear Site), Department of Interior (NPS), National Institute of Standards & Technology (NIST), as well as local agencies and more than 20 municipalities across the country. Medcor is also a Medical sub-contractor for FEMA, having supported the WTC 911 recovery and many FEMA responses since then.



Hospitals: More than 40 hospitals. Many medical staffing companies, including travel nurse services, rely on Medcor to care for their staff.

Power Utilities: American Electric Power (AEP), Duke Energy, Sabre Energy, Tennessee Valley Authority (as the medical contractor to GUBMK), Quanta (IRBY, North Houston Pole, Phillips).

Pharmaceutical Production and Development: Facilities making medications needed every day, such as cancer, cardiac and hemophilia drugs, facilities developing new drugs, and facilities manufacturing surgical equipment, that rely on Medcor include: Novartis, Alcon, Bayer, Takeda / Shire, and Biogen.

Makwa/Medcor Services

<p>24/7 Triage COVID-19 Screening</p>	<ul style="list-style-type: none"> ▪ Available 24/7 ▪ Interpreters always available ▪ Triage algorithms continually updated with latest CDC guidance ▪ Callers assessed for COVID-19 symptoms and given next steps ▪ Callers given Organization’s policies regarding COVID-19 ▪ Organization receives immediate reports on workforce status ▪ Supports return-to-work readiness; tracking time remaining in isolation and quarantine
<p>Remote medical Services</p>	<ul style="list-style-type: none"> ▪ Medical support ▪ Enhanced access with/without appointments, on-site, by phone or online ▪ Appropriate guidance, treatment, referrals, and follow-up for patients, coordinating care with other stakeholders. ▪ Clinical staff including registered nurses, physicians, physician assistants, nurse practitioners, paramedics, health technicians, and other professionals.
<p>COVID-19 Workforce Recovery Screening</p>	<ul style="list-style-type: none"> ▪ Available 24/7 ▪ Screens employees who are not working or who are working from home. ▪ Helps employees make good decisions about when to get tested, when to seek care, when to isolate. ▪ Sends daily reports to track workforce status. ▪ Supports return-to-work readiness; tracking time remaining in isolation and quarantine. ▪ Ensures that staff remain available to serve Organization’s workforce when Organization’s site reopens.



Medcor Past Performance

Client	Project duration	Location	Service provided
Department of Energy (part of the Bechtel team)	2010-Current	Hanford, WA	<ul style="list-style-type: none"> ▪ On-site clinic that conducts injury triage ▪ Mobile clinics that provide occupation medicine and utilize / deploy medical and healthcare equipment and consumables (masks/gloves/equipment). ▪ Telemedicine. ▪ Remote testing, to include influenza.
National Parks Service	Yellowstone National Park, WY	1/1/2010-Current	<ul style="list-style-type: none"> ▪ Service more than 8,000 patients per annum. ▪ Facilitate meetings with NPS EMS and concessioners, gateway hospitals and mental health resources regarding care and transport of patients with mental health issue. ▪ Partnered with NPS to offer a Drug Take Back program for the community. ▪ Medcor continued collaboration with NPS Public Health and Wyoming Department of Health to develop a STD testing program at cost to employees. ▪ Medcor performed DOT exams, Pre-employment physicals, Law-enforcement and Firefighter physicals and Asbestos Exposure Physicals as a preferred provider for NPS insurance purposes. ▪ Maintain a flexible staffing solution for the clinics that accounts for the high-volume seasons. ▪ Medcor staffs three separate clinics in Yellowstone.
Novartis		2015-Current	<ul style="list-style-type: none"> ▪ Medcor provides on-site services at 21 Novartis sites throughout the US. The scope of services include: ▪ Coordination and compliance with customers global health policies and directives ▪ Standardized operations and data collections across multiple sites coast to coast ▪ Clinic operations, staffing, systems; includes managing equipment, supplies, and medications ▪ Support for off-site staff (e.g. field techs, sales, and employees of small sites without clinics) ▪ Physician medical direction ▪ Clinical training, guidelines (protocols), support, QA and oversight.



			<ul style="list-style-type: none"> ▪ Emergency response and coordination with on-site security, fire and EMS responders ▪ Care for client employees, contractors, subcontractors, and visitors ▪ Work-related, Injury assessment and treatment, including filing information with TPA ▪ Extensive occupational health screenings, including a wide range of regulatory issues, chemical, radiation, laser, nano-technology, biologicals, and mechanical hazards and potential exposures. ▪ Non-occ urgent care (episodic acute care). ▪ Travel medicine ▪ Preventive medicine and wellness services ▪ Referral management ▪ Close coordination with client health benefits programs ▪ Support for client programs, including: Return-to-work, STD, LTD, FMLA, EAP, disaster preparedness, and others ▪ To staff this contract, Medcor provides 85 support staff including 5 Onsite Physicians; 1 fulltime, 1 part time and 3 Per Diem, 10 Supervising Physicians, 20 Nurses, 1 Medical assistant, 1 Paramedic, 1 receptionist and 2 Physical Therapists.
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Advantages of Working with a Tribal Enterprise in the Native 8(a) Program:

Government contracting officers and program managers benefit from a simplified and streamlined procurement process by employing the Native 8(a) contracting method. Makwa Global, LLC companies are Tribal Enterprises, eligible to receive federal contracts under the Native Small Business Administration's 8(a) Business Development Program which provide a number of advantages to clients including:

- Faster Procurement Cycles with Decreased Costs
- Reduced workload demand on Government Contracting and Customer Resources
- Direct Award Contracting
- Fair Price Contracts
- Limited Competition
- Reduced Red Tape in Federal Contracting
- Joint Ventures and Teaming
- Mentor Protégé Programs
- Granted US SBA Preferential access to Government Agency Procurements
- Sole-source non-competitive contracts*
- Expedited Award
- Meets small business goals



*Contracts whose value is at or below the “competitive threshold” may generally be awarded on a sole-source basis, without the competition among 8(a) firms that would result if the contract were set aside. Tribal Enterprises have additional privileges and may receive a sole source contract up to \$22 million, and with proper justification, up to \$100 million. A Tribally owned 8(a) certified company also has exemption from competitive thresholds; there is no dollar threshold on sole source 8(a) contracts (Code of Federal Regulations (CFR) 13 Section 124.506.5(b) Exemption from competitive thresholds for participants owned by Indian Tribes, ANCs and NHOs)).

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