We are pleased to share this report on the activities and accomplishments of the Northern Virginia Science Center Foundation from January 2020 through June 2021. Our sincere appreciation to you, the donors, volunteers, and partners for making the Science Center one of your philanthropic priorities – together we are creating a vibrant STEM ecosystem for our community. At the start of 2020, we could not have guessed that our theme for the next 18 months would be perseverance, the name chosen for NASA’s Mars rover that was inspired by a young STEM innovator here in Northern Virginia.

Here are a few highlights of our mission and vision in action:

- Quickly pivoting to create and deliver a robust array of interactive virtual programs, turning the Children’s Science Center Lab into a video production studio and reaching children, students, and families from across the region, with both live and on-demand virtual programs including 634 virtual summer campers from 18 states in the summer of 2020.

- Embracing our role as a regional catalyst for inspiring a love of STEM for curious learners of all ages, backgrounds, and abilities by developing an organizational roadmap for diversity, equity, accessibility, and inclusion.

- Bringing our long-held vision of building a world-class science center ever closer to fruition – securing a pivotal public-private partnership; raising 91% of capital campaign funds for the Northern Virginia Science Center; and virtually engaging a nationally recognized design team to design and plan our future, forever home.

Thank you for lifting up our mission and vision with your steadfast support!

Together, with the support of our donors, member families, corporate, foundation, and community partners, we are igniting curiosity and a love of learning STEM for tens of thousands with our mission today and well on our way to serving exponentially more with the future Northern Virginia Science Center.

Adalene "Nene" Spivy
Executive Director

Jill Corso McNabb
Board Chair
Officers
Jill McNab, Board Chair
Principal, Genki Strategy and REEngage Partners
*Elected Past Board Chair 6/21
Gary D. Crum, Vice Chair
President, LHT Ventures, LLC
*Elected Board Chair 6/21
Corbin Neiberline, Treasurer
Managing Director, KPMG, LLP
Kathy Coulter, Secretary
Senior Portfolio Manager, United Bank
Adalene “Nene” Spivy, Executive Director, Northern Virginia Science Center Foundation
Members
Jeff Bentley
President, CEO, Northwest Federal Credit Union
Robert Bertin
Partner, Morgan, Lewis & Bockius LLP
Jennifer Bonadio
Principal Lismore Advisors
Jilan Breeden
Founder, Engage Federal
Amy Burke, Immediate Past Chair
President, Spinnovation LLC
Fran Craig
Founder and Board Director, Unanet
Jim Egenrieder, Ph.D., STEM AC Co-Chair
Director, Virginia Tech STEM Education and Workforce Development Labs
Vito J. Germinario
CEO, GPR, Inc.  *Elected 9/20
Sandra Jones
Principal, U.S. Power & Utilities, Deloitte Consulting LLP
Bobbie Kilberg
President and CEO Emeritus & Strategic Advisor, Northern Virginia Technology Council
*L-Elected 1/20
Lisa Kimball
CEO, Arc of Loudoun *Elected 2/20
Keith Krut, Member-at-Large
Workforce Strategy and Analytics, Federal Government
Ron Meyer
Principal, RMA LLC *Elected 2/21
Lou Paladeau
Vice President- Operations, JMW Family Enterprises
Chris Powell, Advisory Board Chair
CTO, NT Concepts, Inc.
Russell P. Reeder
CEO, Infrascale
Craig Ridley
Co-Founder, Election and ROUTE, Inc.
Regina Schofield
Director, Corporate Engagement & Education Outreach, Battelle
Sumeet Shrivastava
Chief Executive Officer and President, Array Information Technology, Inc.
*Elected 2/20; Elected Board Vice Chair 6/21
*Indicates new members elected during this fiscal term.

LEADERSHIP

2020-2021 ANNUAL REPORT

PAGE 2
<table>
<thead>
<tr>
<th>Category</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Online learners</td>
<td>15,000</td>
</tr>
<tr>
<td>Scholarship program attendees</td>
<td>4,009</td>
</tr>
<tr>
<td>STEM learning videos created</td>
<td>119</td>
</tr>
<tr>
<td>Lab visitors</td>
<td>10,333</td>
</tr>
<tr>
<td>Volunteer hours donated</td>
<td>9,526</td>
</tr>
<tr>
<td>STEM kits designed &amp; distributed</td>
<td>1,988</td>
</tr>
</tbody>
</table>

*Statistics reflect an 18-month period, January 2020-June 2021.*
Governor and Mrs. Northam and over 200 supporters, elected officials, and community leaders attended the Launch the Future Celebration Reception at the Belmont Country Club in Ashburn. The event celebrated the commitment of the Pivotal Partners to the creation of the Northern Virginia Science Center.

Campaign stakeholders and advocates attended virtual events showcasing the exhibit and architectural design plans for the Northern Virginia Science Center, presented by the teams at Roto and HGA, respectively.

Over 467 campaign supporters and community members viewed this virtual event featuring inspiring testimony from youth, educators, and regional business and community leaders as well as special messages from Governor and Mrs. Northam, and Vint Cerf, Chief Internet Evangelist at Google. Viewers enjoyed an exclusive first-look at the Northern Virginia Science Center’s new building design, name, and brand and a spectacular video flying viewers around and inside the extraordinary building design of the Northern Virginia Science Center.

The campaign reached 91% of funds committed toward a $75M goal.
The vision to build the Northern Virginia Science Center is made possible with generous support from the following individuals, corporations, and foundations.

Thank you!

Pivotal Partners

Principal Partner
The Shrivastava Family

Founding Partners
Boothe Family Fund
Junior League of Northern Virginia
The La Force Family
Matthew Korn and Cynthia Miller Family Foundation
Micron Foundation

Element Partners
Axiologic Solutions
Bolos/Powell Family & NT Concepts
Children’s Science Center Board of Directors
Dee Dodson Morris
Fran Craig, Unanet Founder
Susanne Nissen O’Neill

Benefactor Partner
CACI

Community Partners
The Breeden Family
Corbin and Amy Neiberline
Claude Moore Charitable Foundation
Equinix
Gary and Lauren Crum
Gupta Family Foundation
Jill and James McNabb
Lou and Linda Paladeau
Van Metre Companies Foundation

*Gifts as of 6/30/21.
## Balance Sheet - Statement of Financial Position

Period from January 1, 2020 through June 30, 2021.

### Assets

**Current Assets:**
- Cash and Cash equivalents: $2,181,319
- Accounts Receivable: 1,312,341
- Contributions receivable, current: 2,819,866
- Prepaid expenses: 6,311

**Total current assets:** 6,319,837

- Contributions receivable, net, less current position: 4,491,939
- Property and equipment, net: 32,463
- Security deposits: 12,191

**Total assets:** $10,856,430

### Liabilities and Net Assets

**Current Liabilities:**
- Accounts payable: $40,062
- Accrued expenses: 141,220
- Deferred rent payable: 27,674
- Deferred revenue: 495

**Total current liabilities:** 209,451

**Net Assets:**
- Without donor restrictions: 424,410
- With donor restrictions: 10,222,569

**Total net assets:** 10,646,979

**Total liabilities and net assets:** $10,856,430

- These financial statements were audited by an independent accounting firm for an 18-month period of January 1, 2020 through June 30, 2022. The 18-month period was used given the organization’s transition from a December 31 fiscal year to a June 30 fiscal year.

- The Balance Sheet reflects approximately $10.8 million in assets and $200,000 in liabilities. Net assets are approximately $10.6 million with $10.2 million restricted for the Capital Campaign. Approximately $1.7 million of net assets were released from restriction during the accounting period for fulfilling our mission and purpose. Cash at the end of the period was $2.1 million.

- The Statement of Activities reflects $13.8 million in revenue with just over $5 million in expenses. Of these expenses, 90% are attributable to program-driven expenses such as exhibit design costs, salary costs, and program fees.
### Statement of Activities

Period from January 1, 2020 through June 30, 2021.

<table>
<thead>
<tr>
<th>Revenue, gains and other support:</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$660,792</td>
<td>$10,086,529</td>
<td>$10,747,321</td>
</tr>
<tr>
<td>In-kind contributions</td>
<td>46,188</td>
<td>-</td>
<td>46,188</td>
</tr>
<tr>
<td>Exhibits contract</td>
<td>2,360,987</td>
<td>-</td>
<td>2,360,987</td>
</tr>
<tr>
<td>Admission fees</td>
<td>69,406</td>
<td>-</td>
<td>69,406</td>
</tr>
<tr>
<td>Program fees</td>
<td>181,548</td>
<td>-</td>
<td>181,548</td>
</tr>
<tr>
<td>Membership fees</td>
<td>68,154</td>
<td>-</td>
<td>68,154</td>
</tr>
<tr>
<td>Other revenue and gains</td>
<td>396,956</td>
<td>-</td>
<td>396,956</td>
</tr>
<tr>
<td><strong>Total revenue, gains and other support</strong></td>
<td><strong>3,784,031</strong></td>
<td><strong>10,086,529</strong></td>
<td><strong>13,870,560</strong></td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>1,770,096</td>
<td>(1,770,096)</td>
<td>-</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses and Losses:</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>4,663,833</td>
<td>-</td>
</tr>
<tr>
<td>Management and general</td>
<td>226,292</td>
<td>-</td>
</tr>
<tr>
<td>Fundraising</td>
<td>333,908</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>5,224,033</td>
<td>-</td>
</tr>
<tr>
<td>Loss on uncollectible promises to give</td>
<td>352,056</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total expenses and losses</strong></td>
<td>5,576,089</td>
<td>-</td>
</tr>
</tbody>
</table>

| Change in net assets            | (21,962)                 | 8,316,433              | 8,294,471 |
| Net assets, beginning of period | 446,372                  | 1,906,136              | 2,352,508 |
| **Net assets, end of period**   | $424,410                 | $10,222,569            | $10,646,979 |

### Expenses

- **Program Services**: 89%
- **Management & General**: 4%
- **Fundraising**: 7%

### Revenue, Gains, and Other Support

- **Contributions**: 78%
- **Exhibits Contract**: 17%
- **In-kind Contributions**: <1%
- **Admission, Program, Membership Fees**: 2%
- **Other Revenue**: 9%
Volunteer
Inspire a love of learning as a Champion for STEM.

Donate
Contributions are critical to delivering our mission every day.

Our mission today.
childsci.org

Our vision for the future.
novasci.org