

In 2019, with the generous support of hundreds of volunteers, philanthropists, business leaders, and champions like you from across our community, meaningful STEM experiences were delivered to over 80,000 visitors in their schools, neighborhoods, and at the Lab. The Children's Science Center continued to fulfill its mission to inspire a lifelong love of learning STEM by providing unique opportunities to explore and create, sparking curiosity and becoming the region's nexus for hands-on STEM learning.

Our vision to build Northern Virginia's world-class science center reached a pivotal milestone this year. Together with our partner, the Science Museum of Virginia, we forged a public-private partnership with the Commonwealth of Virginia, Loudoun County and our lead naming sponsor, Northwest Federal Credit Union.

Together, these pivotal partners have committed 86% of the capital funding needed in the \$75M *Launch the Future Campaign*, setting us on course to build a regional science center that will serve generations of innovators.

Everything we do today and in planning for tomorrow is possible because of the generous support of <u>you</u> – our donors, volunteers, and STEM Champions. We are grateful for all the ways that you, your company, foundation or family believe in our mission and ensure that together, we will continue inspiring the next generation of STEM-innovators.

We celebrate all who have made these significant milestones possible and invite you to help us *Launch* the *Future* of possibilities for our region and our world.

Adalene "Nene" Spivy
Executive Director

Abeliet gr



Jill Corso Mcnabb Board Chair



Our Vision is to create a world-class interactive science center that ignites the curiosity in all of us.

Our Values of *Community, Fun, Excellence, Innovation,* and *Leadership* serve as guiding principles for our team, fulfilling our mission and engaging volunteer stakeholders every day.

81,913 visitors inspired!











is to inspire a love of learning STEM by providing unique opportunities to explore and create.









Creating a vibrant STEM Ecosystem for Northern Virginia

Every day, the Center's Board, staff, volunteers, and partners put its educational mission to inspire a love of STEM learning across our region at the forefront. Sparking children's natural curiosity is more important than ever, and we believe in the power of STEM to transform lives, improve our region, and ultimately our world. This transformation demands a collaboration from a broad cross-section of our community - volunteers and champions – including higher education institutions, K-12 schools, nonprofits, foundations, and corporations who partner with us to deliver STEM-rich learning opportunities for families, students, our current and future workforce, and all who call our region home.

Together, we spark the curiosity, creativity, and potential of our future innovators!



served at the Lab since opening in 2015



SCHOOL DISTRICTS

served through field trips and community programs







students served



traveled by our van









living in the Lab



183,053



in 2019

Donors Make a Difference



With the support of the **Philip L. Graham Fund**, the Lab got a much-appreciated refresh just in time for our *Four-Ever Fun*Birthday Celebration that included two new exhibits – *Pixel Peg* in the Discovery Zone and *Air Rockets* in the Inspiration Hub.



Each year, we deliver meaningful STEM programs to 40% of the Title I schools across our region at no charge. For these children, this opportunity may be their only informal STEM learning experience. We are grateful to Family Science Night's Premier Sponsor **United Bank**, and the significant support from **Battelle**, **Wells Fargo**, **Tegna**, and others to make these programs possible.



Our annual *Summer of Science* program reached new heights in 2019 when the team participated in the Apollo 50 Celebration on the National Mall in DC thanks to the generous support of **Raytheon.**



The sustaining support from the **120 donor** families and companies in the Founders
Society Giving Circle is essential to our mission delivery. Together we inspire generations of future innovators with engaging and interactive STEM programs and experiences.

Launch the Future: A Campaign for Northern Virginia's Science Center

In December, the Science Center announced a transformative partnership with the Science Museum of Virginia to build a world-class science center for our community on donated land at Kincora. With this partnership and pivotal funding from the Commonwealth of Virginia, Loudoun County, and Northwest Federal Credit Union as the lead building naming sponsor, 86% of the \$75 million Launch the Future capital campaign was secured and announced at a press event in Herndon.

The next step in the campaign includes a detailed, collaborative design process. Located at Kincora, a multi-use development in the heart of the Dulles technology corridor, our innovative science center will spark curiosity for 300,000+ learners of all ages annually and serve as the region's nexus for STEM, inspiring future generations.

















Pivotal Partner: Northwest Federal Credit Union

For over five years, the team at **Northwest Federal Credit Union** has been a champion for STEM learning as a partner of the Science Center. Northwest consistently demonstrates their commitment to their motto: *Together, we serve and inspire to transform lives.* From their initial sponsorship of the Lab's Discovery Zone, to their sustaining annual Gift of Creativity to the Founders Society, to their \$10 million gift as the lead building naming sponsor of Northern Virginia's Science Center, they have shown leadership in helping to build a STEM community in our region. We are sincerely grateful to our partners at Northwest for their financial gifts, their advocacy for STEM learning and for their hundreds of hours of service.









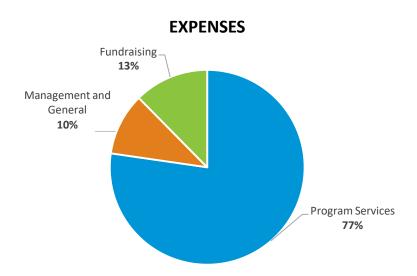
Chartered in 1947 and headquartered in Herndon, Northwest Federal Credit Union has more than 270,000 members, 550+ employees, and is dedicated to transforming its members lives and the communities they serve.

Financial Statements

Statement of Activities for the year ending December 31, 2019

STATEMENT OF FUNCTIONAL EXPENSES

Earned Revenue		Expenses	
General Admission Fees	\$340,985	Program Services	\$1,313,491
Program Fees	\$144,139	Management and General	\$175,400
Membership	\$97,754	Fundraising	\$210,524
Other Revenue	\$7,633		
Exhibits contract	\$41,000	Total Expenses	<u>\$1,699,415</u>
Contributed Revenue Individual Support Contributions foundation support Government grants In-kind contributions	\$267,285 \$1,922,580 \$29,066 \$42,660	Change in Net Assets Net Assets at beginning of year Net Assets at end of year	\$1,193,597 \$1,158,911 <u>\$2,352,508</u>
Total Earned and Contributed Revenue	\$2,893,012		





These financial statements were audited by an independent accounting firm for the year ending December 2019.

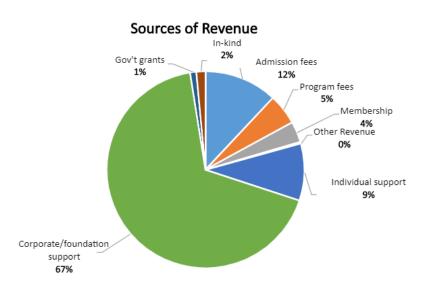
Financial Statements

Statement of Activities for the year ending December 31, 2019

BALANCE SHEET

Current Assets		Current Liabilities	
Cash and Cash Equivalents	\$639,201	Accounts Payable and accrued expenses	\$63,409
Due from Credit Card service provider	\$21,408	Accrued Wages and Payroll Taxes Deferred Rent Payable	\$24,750 \$14,603
Due from exhibits funder Other receivable Contributions receivable, net	\$41,000 \$ - \$1,187,444	Accrued Vacation Deferred Revenue Total Current Liabilities	\$9,928 <u>\$63,551</u> \$176,241
Prepaid expenses Total Current Assets	<u>\$10,762</u> \$1,899,815	Net Assets Without donor restrictions Undesignated	\$446,372
Contributions and receivables, net	\$315,976	Undesignated by Board for NVSC	\$ -
Property and Equipment, net	\$300,953	With donor restrictions	\$1,906,136
Intangible Assets, net Security Deposits	\$2,268 \$9,737	Total Net Assets	\$2,352,508
Total Assets	<u>\$2,528,749</u>	Total Liabilities and Net Assets	<u>\$2,528,749</u>





The Center is conducting a capital campaign to raise funds to build a world-class science center on donated land in Dulles, VA and in partnership with the Science Museum of Virginia, an agency of the Commonwealth of Virginia, and Loudoun County. A lead building naming sponsorship from Northwest Federal Credit Union of \$10 million was confirmed in October 2019. Of this gift, \$1.5 million has been recognized as revenue in 2019 and the remaining \$8.5 million will be recognized in May 2020, when a condition of the contribution was met. To date, the capital campaign has raised over \$66 million including public and private support.

Thank You for inspiring tomorrow's innovators today

The Children's Science Center is grateful to the following individuals, companies and organizations for their sustaining support of our mission and vision. Listing as of December 31, 2019.

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Gift of Inspiration

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*In memoriam

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Bhargava Elavarthi
Camille Gledhill
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Luke McNabb
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Share the Vision

Invite others to learn about our mission today and vision for tomorrow. Attend an **Inspiration Tour.**

Volunteer

Be a champion for STEM and inspire a love of learning.

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Your financial and in-kind contributions are critical to the mission. We are a tax-exempt 501(c)(3) organization. (Federal ID #90-168625)

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