

WHITE MOUNTAIN ASSOCIATION OF REALTORS
2021 RATE AND FEE SCHEDULE EFFECTIVE DATE: 01/01/2021

| DESCRIPTION | TYPE | 11/01/21 | 2020 | 2019 | 2018 | 2017 | BILL DATE | DUE DATE | LATE DATE | SEVER |
|---|--|------------|------------|------------|------------|-----------|---|--------------|-----------|-------------|
| | | AMOUNT | AMOUNT | AMOUNT | AMOUNT | AMOUNT | | | | |
| MEMBERSHIP FEES | | | | | | | | | | |
| REALTOR MEMBERSHIP - PRIMARY | ANNUAL | \$ 228.00 | \$ 228.00 | \$ 228.00 | \$ 228.00 | \$ 228.00 | OCT 15 | NOV 30 | DEC 1 | DEC 31 |
| REALTOR MEMBERSHIP - SECONDARY | ANNUAL | \$ 228.00 | \$ 228.00 | \$ 228.00 | \$ 228.00 | \$ 228.00 | OCT 15 | NOV 30 | DEC 1 | DEC 31 |
| REALTOR* MEMBERSHIP PRORATION (MONTHS OF OCT, NOV, DEC ONLY) | PER MONTH | \$ 20.00 | \$ 20.00 | \$ 20.00 | \$ 20.00 | N/A | AT THE TIME OF ENROLLMENT | | | |
| NAR - PRIMARY MEMBERSHIP * | ANNUAL | \$ 185.00 | \$ 155.00 | \$ 185.00 | \$ 155.00 | \$ 155.00 | OCT 15 | NOV 30 | DEC 1 | DEC 31 |
| AAR - PRIMARY MEMBERSHIP | ANNUAL | \$ 190.00 | \$ 155.00 | \$ 190.00 | \$ 155.00 | \$ 155.00 | OCT 15 | NOV 30 | DEC 1 | DEC 31 |
| APPRAISER MEMBERSHIP | ANNUAL | \$ 166.00 | \$ 166.00 | \$ 166.00 | \$ 166.00 | \$ 166.00 | OCT 15 | NOV 30 | DEC 1 | DEC 31 |
| AFFILIATE MEMBERSHIP | ANNUAL | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | OCT 15 | NOV 30 | DEC 1 | DEC 31 |
| STUDENT MEMBERSHIP | ANNUAL | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 | OCT 15 | NOV 30 | DEC 1 | DEC 31 |
| HONORARY MEMBERSHIP | ANNUAL | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | OCT 15 | NOV 30 | DEC 1 | DEC 31 |
| PUBLIC SERVICE MEMBERSHIP | ANNUAL | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | OCT 15 | NOV 30 | DEC 1 | DEC 31 |
| AGENT TRANSFER FEE | PER | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | UPON TRANSFER | | | |
| REINSTATEMENT FEE | ONE TIME | \$ 150.00 | \$ 150.00 | \$ 150.00 | \$ 150.00 | \$ 150.00 | UPON REINSTATEMENT | | | |
| WMAR OFFICE FEES | | | | | | | | | | |
| MAIN OFFICE - PRIMARY | ANNUAL | \$ 575.00 | \$ 575.00 | \$ 575.00 | \$ 575.00 | \$ 575.00 | MAY 15 | JUN 30 | JUL 1 | JUL 31 |
| MAIN OFFICE - SECONDARY | ANNUAL | \$ 575.00 | \$ 575.00 | \$ 575.00 | \$ 575.00 | \$ 575.00 | MAY 15 | JUN 30 | JUL 1 | JUL 31 |
| BRANCH OFFICE - PRIMARY | ANNUAL | N/A | N/A | N/A | N/A | \$ 575.00 | MAY 15 | JUN 30 | JUL 1 | JUL 31 |
| BRANCH OFFICE - SECONDARY | ANNUAL | N/A | N/A | N/A | N/A | \$ 575.00 | MAY 15 | JUN 30 | JUL 1 | JUL 31 |
| MEMBERSHIP PRORATION (MONTHS OF APRIL, MAY JUNE ONLY) | PER MONTH | \$ 50.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 | N/A | AT THE TIME OF ENROLLMENT | | | |
| APPLICATION FEES | | | | | | | | | | |
| REALTOR MEMBERSHIP APPLICATION FEE - PRIMARY | ONE TIME | \$ 350.00 | \$ 350.00 | \$ 350.00 | \$ 350.00 | \$ 350.00 | | | | |
| REALTOR MEMBERSHIP APPLICATION FEE - SECONDARY | ONE TIME | \$ 350.00 | \$ 350.00 | \$ 350.00 | \$ 350.00 | \$ 350.00 | | | | |
| OFFICE MEMBERSHIP APPLICATION FEE - PRIMARY | ONE TIME | \$ 0.00 | \$ 350.00 | \$ 350.00 | \$ 350.00 | \$ 350.00 | | | | |
| OFFICE MEMBERSHIP APPLICATION FEE - SECONDARY | ONE TIME | \$ 350.00 | \$ 350.00 | \$ 350.00 | \$ 350.00 | \$ 350.00 | | | | |
| INDIVIDUAL MLS SET-UP FEE | ONE TIME | \$ 150.00 | \$ 150.00 | \$ 150.00 | \$ 150.00 | \$ 150.00 | | | | |
| OFFICE MLS SET-UP FEE | ONE TIME | \$ 250.00 | \$ 250.00 | \$ 250.00 | \$ 250.00 | \$ 250.00 | | | | |
| MLS SUBSCRIPTION FEES | | | | | | | | | | |
| MLS - MEMBER | ANNUAL | \$ 120.00 | \$ 120.00 | \$ 120.00 | \$ 120.00 | \$ 120.00 | NOV 15 | JAN 1 | JAN 2 | JAN 31 |
| MLS - OFFICE | ANNUAL | \$ 120.00 | \$ 120.00 | \$ 120.00 | \$ 120.00 | \$ 120.00 | NOV 15 | JAN 1 | JAN 2 | JAN 31 |
| MLS - SECRETARY | ANNUAL | \$ 120.00 | \$ 120.00 | \$ 120.00 | \$ 120.00 | \$ 120.00 | NOV 15 | JAN 1 | JAN 2 | JAN 31 |
| MLS - APPRAISER | ANNUAL | \$ 120.00 | \$ 120.00 | \$ 120.00 | \$ 120.00 | \$ 120.00 | NOV 15 | JAN 1 | JAN 2 | JAN 31 |
| MEMBERSHIP PRORATION (MONTHS OF OCT, NOV, DEC ONLY) | PER MONTH | \$ 10.00 | \$ 10.00 | \$ 10.00 | \$ 10.00 | N/A | | | | |
| MLS - VIOLATION LEVEL 1 | ONE TIME | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | | | | |
| MLS - VIOLATION LEVEL 2 | ONE TIME | \$ 500.00 | \$ 500.00 | \$ 500.00 | \$ 500.00 | \$ 500.00 | | | | |
| IDX FEED - RETS | ANNUAL | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | FEB 1 | MAR 15 | MAR 16 | MAR 31 |
| IDX FEED - RETS W/THIRD PARTY** | ANNUAL | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | TBD | TBD | TBD | TBD |
| IDX/RETS - VENDOR FEE | ANNUAL | \$ 1500.00 | \$ 1500.00 | \$ 1500.00 | \$ 1500.00 | N/A | | | | |
| AVM FEED | ANNUAL | \$ 5000.00 | \$ 3000.00 | \$ 3000.00 | N/A | N/A | ****\$2000.00 One-Time Set-up Fee | | | |
| MLS REINSTATEMENT FEE | ONE TIME | \$ 40.00 | \$ 40.00 | \$ 40.00 | \$ 40.00 | \$ 40.00 | | | | |
| SUPRA - KEYSAFE - E KEY | | | | | | | | | | |
| SUPRA KEY SAFE REPLACEMENT FEE | PER BOX | \$126.95 | N/A | N/A | N/A | N/A | | | | |
| 3RD PARTY TO REMOVE KEYSAFE | PER INCIDENT | AT COST | N/A | N/A | N/A | N/A | | | | |
| SUPRA KEY SAFE DEPOSIT (SECONDARY ONLY) | PER BOX | \$120.00 | \$120.00 | \$120.00 | \$120.00 | \$120.00 | ** FULLY REFUNDABLE WHEN BOX IS RETURNED | | | |
| SUPRA COOPERATING KEY | ONE TIME | \$125.00 | \$125.00 | \$125.00 | \$125.00 | \$125.00 | | | | |
| SUPRA E KEY | ONE TIME | N/A | N/A | N/A | N/A | N/A | (SUPRA \$50.00 ACTIVATION FEE + MONTHLY SUPRA FEES) | | | |
| NON MEMBER - MLS ONLY FEES | | | | | | | | | | |
| NON MEMBER MLS OFFICE SUBSCRIPTION | ANNUAL | \$120.00 | \$120.00 | \$120.00 | N/A | N/A | | | | |
| NON MEMBER MLS INDIVIDUAL SUBSCRIPTION | ANNUAL | \$120.00 | \$120.00 | \$120.00 | N/A | N/A | | | | |
| NON MEMBER MLS OFFICE SUBSCRIPTION SET UP FEE | ONE TIME | \$250.00 | \$250.00 | \$250.00 | N/A | N/A | | | | |
| NON MEMBER MLS INDIVIDUAL SUBSCRIPTION SET UP FEE | ONE TIME | \$150.00 | \$150.00 | \$150.00 | N/A | N/A | | | | |
| NON MEMBER MLS OFFICE ADMINISTRATIVE FEE | ANNUAL | \$500.00 | \$500.00 | \$500.00 | N/A | N/A | | | | |
| NON MEMBER OFFICE APPLICATION FEE | ONE TIME | \$350.00 | N/A | N/A | N/A | N/A | | | | |
| NON MEMBER MLS INDIVIDUAL ADMINISTRATIVE FEE | ANNUAL | \$350.00 | \$350.00 | \$350.00 | N/A | N/A | | | | |
| NON MEMBER IDX DATA FEED | ANNUAL | \$150.00 | \$150.00 | \$150.00 | N/A | N/A | | | | |
| NON MEMBER SUPRA KEY SAFE DEPOSIT | PER BOX | \$150.00 | \$150.00 | \$150.00 | N/A | N/A | \$120.00 REFUNDABLE WHEN BOX IS RETURNED | | | |
| NON MEMBER SUPRA EKEY CO-OP | **** | \$175.00 | \$175.00 | \$175.00 | N/A | N/A | ****\$125.00 ONE-TIME; \$50.00 ANNUAL ADMIN FEE | | | |
| 2021 SUMMARIZED MEMBERSHIP COSTS | | | | | | | | | | |
| | DUES | | DUES | | DUES | | MEMBER | MLS | MLS | 2021 |
| | WMAR | | AAR | | NAR | | APP FEE | SUBSCRIPTION | APP FEE | TOTAL |
| NEW MEMBER | REALTOR MEMBERSHIP - PRIMARY W/MLS | \$ 228.00 | \$ 190.00 | | \$ 185.00 | | \$ 350.00 | \$ 120.00 | \$ 150.00 | \$ 1,223.00 |
| NEW MEMBER | REALTOR MEMBERSHIP - SECONDARY W/MLS | \$ 228.00 | | | | | \$ 350.00 | \$ 120.00 | \$ 150.00 | \$ 848.00 |
| NEW MEMBER | OFFICE MEMBERSHIP - PRIMARY W/MLS *** | \$ 575.00 | | | | | \$ 0.00 | \$ 120.00 | \$ 250.00 | \$ 945.00 |
| NEW MEMBER | OFFICE MEMBERSHIP - SECONDARY W/MLS *** | \$ 575.00 | | | | | \$ 350.00 | \$ 120.00 | \$ 250.00 | \$ 1,295.00 |
| NEW MEMBER | BRANCH OFFICE MEMBERSHIP - PRIMARY W/MLS | \$ 0.00 | | | | | \$ 0.00 | \$ 120.00 | \$ 250.00 | \$ 370.00 |
| NEW MEMBER | BRANCH OFFICE MEMBERSHIP - SECONDARY W/MLS | \$ 0.00 | | | | | \$ 350.00 | \$ 120.00 | \$ 250.00 | \$ 720.00 |
| EXISTING MEMBER | REALTOR MEMBERSHIP - PRIMARY W/MLS | \$ 228.00 | \$ 190.00 | | \$ 185.00 | | | \$ 120.00 | | \$ 723.00 |
| EXISTING MEMBER | REALTOR MEMBERSHIP - SECONDARY W/MLS | \$ 228.00 | | | | | | \$ 120.00 | | \$ 348.00 |
| EXISTING MEMBER | MAIN OFFICE MEMBERSHIP - PRIMARY W/MLS | \$ 575.00 | | | | | | \$ 120.00 | | \$ 695.00 |
| EXISTING MEMBER | MAIN OFFICE MEMBERSHIP - SECONDARY W/MLS | \$ 575.00 | | | | | | \$ 120.00 | | \$ 695.00 |
| EXISTING MEMBER | BRANCH OFFICE MEMBERSHIP - PRIMARY W/MLS | \$ 0.00 | | | | | | \$ 120.00 | | \$ 120.00 |
| EXISTING MEMBER | BRANCH OFFICE MEMBERSHIP - SECONDARY W/MLS | \$ 0.00 | | | | | | \$ 120.00 | | \$ 120.00 |

* INCLUDES \$35.00 PUBLIC AWARENESS

** EXCLUDES WORDPRESS OR OTHER THIRD PARTY VENDOR COSTS

*** OFFICE MEMBERSHIP REQUIRES BROKER MEMBERSHIP