

New Stage | Follow up example 2

S: {Lead's First Name} , do you have 5 min?

Hi {Lead's First Name},

I have worked with many people who believed that reviewing insurance policies is a waste of time. After they chat with me for 5 minutes, it's amazing to see their minds change.

I just need 5 minutes of your time to review your coverage and determine which of the following best describes your current insurance status:

- Your current coverage is outdated and doesn't provide good protection
- Your current coverage is great and no change is needed

When are you free for a 5 minute chat?

Thank you,

{Agent Name}

