



MYANMAR & INDOCHINA Summit

- Market Access
- Investment Sectors
- Legal Structures & Financial Framework for Doing Business

30 October 2012,
Hotel Istana,
Kuala Lumpur

The opening up of Myanmar, its strategic location and the resource-rich region of Myanmar and Indochina together makes the area one of the last few regions in Asia offering tremendous business opportunities. The Myanmar & Indochina Summit is one-day program providing invaluable information and insights on

- The political and economic climate
- The sectors open for foreign investment
- Changes and restrictions the new FDI laws
- Regulatory and legal frameworks
- Finance and banking structures
- Due diligence, risks and challenges
- Dispute resolution and avenues for exit

Don't miss getting the right information from a panel of business analysts, and legal and finance advisers working in Myanmar and the rest of Indochina.

Sign Up a Team of 3, and pay only 50% for the 3rd person.

Organised by



In association with

ALL BUSINESS DAILY

Malaysian Reserve

IN ASSOCIATION WITH

International Herald Tribune

THE GLOBAL EDITION OF The New York Times

Partners



Registration & Enquiries

T. (65) 82001333,

97112262, (60 3) 21175347

E. info@bluetrackcentre.com

SPEAKER PANEL

Experts with direct experienced in Muanmar. Vietnam. Cambodia and Laos



Peter Coleman, Partner & Executive Director, Deloitte Forensic

Peter Coleman is the leader of the Deloitte Forensic practice in Singapore & Southeast Asia, with dedicated forensic teams operating in Singapore, Indonesia and Malaysia, providing coverage for clients in Thailand, Vietnam, Cambodia, Myanmar, Laos and Bangladesh.

Peter has more than 30 years' experience in conducting investigations into fraud, corruption, FCPA breaches and other criminal activities. He has conducted many investigations on behalf of clients in the oil & gas, mining, energy and logistics industries including investigations regarding internal and external corruption, procurement fraud, financial statement fraud, conflicts of interest, vendor fraud and other non-financial matters. Apart from S E Asia, he has worked in Australia, Taiwan, Japan, Hong Kong, Papua New Guinea, United States, United Kingdom, Venezuela, India, Pakistan and Bangladesh.



Marlon Wui, Foreign Consulting Attorney, Kelvin Chia Yangon Ltd

Marlon Wui is a partner at Kelvin Chia Partnership ("KCP") and a Foreign Consulting Attorney at Kelvin Chia Yangon Ltd ("KCY"). Marlon is actively involved and assists in a variety of corporate and commercial transactions in Southeast Asia, including Myanmar, Indonesia, the Philippines and Thailand. Marlon's diverse practice portfolio currently spans mergers and acquisitions, joint ventures, mining, oil and gas, investments, corporate restructurings, and the establishment of offshore private equity funds. Since joining KCP in 2006, Marlon has acquired and developed significant know-how and work experience in relation to the firm's steadily growing regional practice, particularly in the Indochina region. As an active part of the firm's Myanmar practice group, Marlon collaborates with KCY's Yangon-based lawyers in rendering advisory work on a variety of subjects/issues, including foreign investments in Myanmar in general and the regulatory framework on the mining, energy and agricultural/plantation sectors in particular.



Jay Cohen, Foreign Consulting Attorney, Kelvin Chia Yangon; Country Manager, Kelvin Chia Cambodia

For over three years, Jay has been a Foreign Consulting Attorney with Kelvin Chia Yangon and the Country Manager of KCP Cambodia, and has been advising clients investing and conducting business in Myanmar and Cambodia. He regularly advises clients throughout the investment process - from advising on preliminary investment issues, establishing appropriate investment structures and supporting the project with relevant commercial agreements. During Jay's career, he has advised businesses and non-governmental organizations on a variety of general corporate, commercial and compliance matters in Myanmar and Cambodia, such the procurement of investment incentives; the structuring of investments in the oil and gas sector; aircraft registration and deregistration procedures; the structuring of land investments; concessions and licenses for a variety of resource development projects; labour matters; and due diligence exercises and share acquisitions.



Paul AJ Supramaniam, Chairman, Law Asia

Paul AJ Supramaniam is the Chairman of Law Asia. He has led numerous cross-border mergers and acquisitions, capital market transactions, privatisations, joint ventures and private equity investments in a variety of Asian jurisdictions including, Singapore, Malaysia, Thailand, Vietnam, Indonesia, Cambodia, Bangladesh and Philippines. Mr Supramaniam is ranked in "International Who's Who Legal" as one of the world's leading M&A lawyers and one of the top in the region (PLC 2009). He is a limited partner in the largest private equity house in Cambodia and also a senior advisor to a leading international private equity fund.



Eric Levy, Managing Director, Tourism Solutions International

Eric Levy is a Principal and Managing Director of Tourism Solutions International (TSI). TSI is a hospitality investment firm with more than 15 years presence in Asia. In addition to its investment and asset management activities, it conducts select advisory work that is investment related. With TSI, Eric was a partner with Octagon Capital Partners, 2002-2005. At Colony Capital Asia Pacific, Eric was Executive Vice President, where he was involved in various sectors of the real estate industry, although his focus was to drive Colony's hotel investment efforts in Asia.

Over the last three years, he was the Senior Vice President Growth and Development for Pan Pacific Hotels Group where he had global responsibility for growing the company through acquisitions and third party management contracts. He was also a Senior Partner with Horwath Asia Pacific and a Founder and President of Horwath Hotel Partners, providing hotel brokerage services to primarily Asian hotel owners.



Alessio Polastri, Managing Partner, P&A Legal & Tax Advisors, Cambodia & Myanmar

Alessio Polastri is the founder and Managing Partner of both Phnom Penh and Yangon offices at P&A Asia. Before founding P&A Asia in 2011, Alessio worked in a well-regarded law firm in Cambodia and before that, he worked in the financial services department of a leading British law firm in both its Milan and Singapore offices. He began his legal career in the corporate and banking department of a leading Italian law firm, working both in its Milan and Hong Kong S.A.R. offices. Alessio has been involved in several deals both in South-East Asia and Europe across different practice areas. He holds a LLB (University of Milan - Faculty of Law) and a LLM in Corporate and Financial Services (National University of Singapore).



Nguyen Phuong Ngan, Kelvin Chia Partnership, Vietnam

Ngan is a member of Vietnam Group of Kelvin China Partnership. Ngan has been active in advising clients, foreign and Vietnamese, on investment and business related activities in Vietnam. She has also been exposed to a variety of local and cross-border transactions, mergers and acquisitions. Furthermore, Ngan worked as an in-house lawyer for one of the largest foreign-owned retail companies operating in Vietnam, which enhanced her business and commercial sense and acumen, and provided her with keen insight into the trading and distribution sector in Vietnam, one of the most highly sought after industries for foreign investors in Vietnam.



Rahul Ghosh, Head of Asia Research, Business Monitor International

Rahul Ghosh joined Business Monitor International in early 2006, heading up the Asia Research team since September 2009. Based in the company's regional business development hub of Singapore, Rahul leads a team of macroeconomists, industry specialists and market analysts in order to formulate growth strategies for corporate clients and tactical investment ideas for financial market clients. Rahul has delivered a number of presentations and interviews for governments, media and the investment community. Highlights include appearances on BBC World News and CNBC, as well as presentations for the British Chamber of Commerce and UK Parliament. He holds a Masters in Economics from the University of Edinburgh, with a particular focus on transitional economics.



U. Than Maung, Senior Associate & Advocate, Kelvin Chia Yangon Ltd

U Than Maung was formerly a Law Officer cum Public Attorney with the Attorney General's Office of the Union of Myanmar for almost 16 years. He joined Kelvin Chia Yangon Limited, as a legal associate in 1998. Since then, he has undertaken a wide range of matters in the fields of intellectual property and trademark registration for world-wide proprietors, trade and economy, taxation and all aspects of investment and commercial business whatsoever relating to Myanmar jurisdiction. He works with various local and foreign companies, and liaises with government authorities and regulatory bodies in the Union. He was invited and had taken his participation on drafting processions of new IP laws of the Union of Myanmar, along with the whole Cabinet and high officials of the Government spearheaded by the Prime Minister himself around 2004 and 2005. From 16 November 2012, he is appointed as a member of the 15-membered "Commission for Assessment of Legal Affairs and Special Issues" of the People's Parliament formed under the new Constitution of the Republic of Union of Myanmar.

PROGRAM



THE MYANMAR INDOCHINA SUMMIT

30 October 2012. Hotel Istana, Kuala Lumpur

MORNING: MYANMAR INVESTMENT & LEGAL OVERVIEW FOR DOING BUSINESS

- 8.30am Registration
- 9.00 **The Transformation of Myanmar & Implications for Doing Business**
Rahul Ghosh, Head Asia Research, Business Monitor International
- 9.30 **Myanmar Investment Climate – Updates on Mining, Oil & Gas, Telecommunications and Banking**
Alessio Polastri, Managing Partner, P & A Legal & Tax Advisors, Myanmar
- 10.00 **Overview of the Legal Framework for Investing in Myanmar**
Marlon Wui, Foreign Consulting Attorney, Kelvin Chia Yangon Ltd
- 10.40 Tea Break
- 11.00 **Challenges in Myanmar's Legal System – Market Access, Joint Ventures & Other Legal Considerations**
Paul AJ Supramaniam, Chairman, Law Asia
- 11.30 **Business Partner Due Diligence**
Peter Coleman, Partner & Executive Director, Forensic Practice, Deloitte
- 12.00 **Panel Discussion: Political and Economic Challenges & Realities in Myanmar**
U Than Maung, Kelvin Chia Yangon Ltd.
- 12.30 Lunch

AFTERNOON INDOCHINA – INVESTMENT OPPORTUNITIES & CORPORATE STRUCTURES FOR BUSINESS

- 1.30pm **Vietnam: A SWOT Update**
Rahul Ghosh, Head Asia Research, Business Monitor International
- 2.00 **Vietnam – Legal & Corporate Structures for Doing Business**
Nguyen Phuong Ngan, Kelvin Chia Partnership, Vietnam
- 2.30 **Cambodia – Investment Sectors and Legal Framework for Doing Business**
Jay Cohen, Country Manager, Kelvin Chia, Cambodia
- 3.00 Tea Break
- 3.30 **Hotel & Real Estate Development Opportunities**
Eric Levy, Managing Director, Tourism Solutions International
- 4.00 Close of Summit

Get the right information and succeed in your business venture!
Send a team and pay only 50% for the third person!

Registration & Enquiries

T. (65) 82001333,
97112262, (60 3) 21175347
E. info@bluetrackcentre.com



www.BlueTrackCentre.com

REGISTRATION FORM

Please scan and email or fax.
E: register@bluetrackcentre.com
Fax: (65) 68292121, 62452007

To Register:

Email. register@bluetrackcentre.com Tel: (65) 97112262l, (65) 82001333, (60 3)2117 5347

Address: **BlueTrack Centre.**

Singapore: Level 42 Suntec Tower III, Temasek Boulevard, Singapore 038988

KL: Level 20 Menara Standard Chartered, Jalan Sultan Ismail, 50250 Kuala Lumpur

Please fill in all relevant fields. An acknowledgement will be sent to you upon receipt of registration and payment.

Please register me/us for: MYANMAR INDOCHINA SUMMIT, 30 October 2012, Hotel Istana, Kuala Lumpur

Name	Title	Contact Tel	Email
Company Address:			

Officer in charge of registration (if any): _____

Contact Tel: _____ Fax: _____ Email: _____

<p>Early Registration Fee by 8 Oct 2012</p> <p><input type="checkbox"/> RM1200 (USD420) per person for full Summit <input type="checkbox"/> RM900 (USD320) for Myanmar morning session only</p> <p>Normal Registration Fee from 9 Oct 2012</p> <p><input type="checkbox"/> RM1450 (USD500) per person for full Summit <input type="checkbox"/> RM1150 (USD400) for Myanmar morning session only</p> <p>TEAM REGISTRATION: Register 2 persons and pay 50% for the third person from your company. Registration includes lunch and 3-month free subscription to The Malaysian Reserve.</p>

PAYMENT DETAILS

Payment is accepted in the following currencies made payable to:

For MYR payment: **Blue Track Centre, Maybank Account No. 514196352227**

For USD and SGD payment: **Blue Track Centre, OCBC Account No. 621-001064-201, OCBC Bank, Katong Branch, Singapore. Swift Code: OCBC SGSG**

PAYMENT BY (Please complete below)	
<input type="checkbox"/> Telegraphic Transfer	Date of payment: <i>Please email copy of transfer form to register@bluetrackcentre.com</i>
<input type="checkbox"/> Draft/Cheque	Draft/Cheque no: Issuing Bank: Date of payment:

Terms & Conditions

Registration fee covers summit attendance, lunch and refreshments only. Full payment must be received prior to participation. Cancellation and withdrawal must be received in writing at least one week (7 days) before the event date for refund, less US\$50 administration fee. A substitute participant is always welcomed.

While every effort is made to deliver a program to the highest professional standards, Blue Track Centre reserves the right to reschedule, cancel or make changes due to unforeseen circumstances that are deemed to be in the best interest of a program.