

Velociti Partners With Samsara

Samsara Technology Support Services protects technology investments

Riverside, MO./San Francisco – March 14, 2019-- Velociti Inc., a global provider of technology design, deployment and support services, and Samsara, a leader in connected operations technologies, today announced Samsara Technology Support Services. The innovative program protects technology investments through system health monitoring, 24/7 mobile repair, inventory management and other services.

“Our partnership will offer a proactive approach to on-board technology support for trucking companies that use Samsara’s unified system for fleet management, driver safety and compliance,” said Deryk Powell president of Velociti. “The need to maintain and support on-board technologies is often underestimated, but with Samsara Technology Support Services fleets have protection for the lifecycle of technology and less downtime for technology repairs. This service allows fleet technicians to focus on core maintenance needs while controlling support costs and providing peace-of-mind that technology failures will not impact business operations.”

Samsara Technology Support Services includes:

- Proactive Remote System Health Monitoring with notifications when technology is in need of repair
- 24/7 Mobile Repair at a time and place that works best for fleets and drivers
- Guaranteed completion of technology repairs within seven calendar days
- Real-time updates over the secure Velogic web-portal with custom dashboards
- Hardware procurement for mounts, tablets, phones, etc.
- Inventory Management to ensure replacement hardware is available
- Scheduling to make sure repairs are completed as quickly as possible
- Flat rate pricing with a cost effective per unit/per month subscription

“One of Samsara’s cultural principles is to obsess over customers. We work to provide a best-in-class experience from a customer’s initial point of contact with Samsara all the way through installation and ongoing management,” said Iain Denham senior director of partnerships at Samsara. “Partners like Velociti enable us to extend that commitment to excellence beyond our core business. We’re excited to partner with Velociti in this new initiative and look forward to continuing to provide our customers the best service possible.”

About Samsara

Samsara, one of the fastest-growing Internet of Things (IoT) companies and a leader in connected operations, offers plug-and-play hardware and scalable cloud-based software. For fleets, the company provides telematics solutions with GPS tracking, WiFi and diagnostics, Internet-connected high-definition cameras with computer vision, wireless sensors for live and historical temperature, cargo, and equipment monitoring, and a driver mobile app with ELD, routing, messaging and forms. For more information about Samsara Technology Support Services, call (855) 233-7210 or email Samsara@velociti.com.

About Velociti Inc

Velociti is a global provider of technology deployment services specializing in the installation and service of a broad range of transportation and networking technology products. Velociti's experience allows enterprise level technology consumers to maximize ROI as a result of leveraging expert, rapid deployment. Velociti clients include many Fortune 500 companies from a wide variety of market segments such as transportation, retail, distribution, manufacturing, healthcare, government, education, food service and public venues. For more information visit www.velociti.com or call toll free (855)-233-7210.

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