



Remote Work Has Impacted Online Security - WCA Expert's Take

WCA's TAM Specialist, Bill Suarez, gives his expert point of view on TechRepublic's article, *How the shift to remote working has impacted cybersecurity* by Lance Whitney.

To reference or read the entire article, visit: <https://www.techrepublic.com/article/how-the-shift-to-remote-working-has-impacted-cybersecurity/>.

What WCA's Expert Has to Say:

As an IT organization your mission is to provide your "customers" with the infrastructure, tools and services they need to keep their business functions moving forward. March came and now your workforces have been widely distributed out across the local landscape and your ability to support those distributed users comes with a new set of challenges.

Attack surface area significantly increased with BYO devices being used by remote users to gain access to corporate resources. Requirements for call centers to be staffed by remote users and therefore the routing of calls to home offices and cellular networks. Do I need to backhaul all user VPN traffic to ensure I have a secure tunnel or can I compromise with split tunnel so I don't overload my inbound circuits? How has my compliance landscape been impacted and are there audit issues that have been raised?

WCA can assist in reviewing your business continuity strategy and identify areas that may require updating or even re-engineering as a result of the WFH shift. Analyzing circuit capacities, hoteling alternatives, evaluating security systems and compensating controls to ensure you are meeting your business objectives securely and efficiently.

Talk to your Account Executive about engaging WCA on an introductory consultation call.

WCA's Technical Account Management (TAM) Specialist Profile - *Bill Suarez*

Bill Suarez has recently joined Whalley Computer Associates (WCA) to formalize our Technical Account Management function by drawing on his decades of experience in the enterprise IT space.

Bill's background in building and managing enterprise IT infrastructure for companies like Rational Software and Carbon Black allows him to share our customer's perspective as he has sat on that side of the desk as a Whalley customer for over a decade.

By utilizing the wide array of resources in Whalley Computer and our partner portfolios as a Technical Account Management Specialist, Bill provides guidance to customers on how best to take advantage of new and emerging technologies, professional\managed services and applications to meet their business objectives.

Bill and the TAM team partners with the Account Executives to develop a deeper customer relationship on the technical level.

About WCA

Whalley Computer Associates (WCA) is an exceptional technology sales and service organization that partners with customers to reduce their costs and increase efficiency through technology. We accomplish this by providing unbiased presales consultation, exceptional pricing, outstanding deployment, and engineering services throughout North America.

The OEM Division supports customers globally from its headquarters in Southwick, MA and its European Integration and Distribution Center in Nijmegen, Netherlands. WCAOEM supports customer with appliances and services across a variety of industries, including healthcare, retail, cloud storage, network security, digital signage, and manufacturing.

WCA has been a leader in the IT industry for over 40 years, is ranked in the largest one percent of all solution Providers in North America and has been recognized for providing World Class service by all the leading computer manufacturers.

To learn more about WCA click this link <https://www.wca.com/about/the-whalley-difference> to view a short video, visit www.wca.com, www.wcaoem.com, or email our team at **wcabiz@wca.com**.