

How to Lose Out on an Interview

Interviewing Handout # 14

1. Poor personal appearance
2. Lack of interest and enthusiasm: passive and indifferent
3. Over-emphasis on money – interested only in best dollar offer
4. Condemnation of past employers
5. Failure to look at interviewer when conversing
6. Limp, fishy handshake
7. Unwillingness to go where sent
8. Late to interview
9. Failure to express appreciation for interviewer's time
10. Ask no questions about the job
11. Indefinite response to questions asked by the interviewer
12. Overbearing, overly aggressive, conceited with superiority or (know it all) complex
13. Inability to express self clearly; poor voice, diction, grammar
14. Lack of planning for a career; lack of purpose of goals
15. Lack of confidence and poise; nervous, ill at ease
16. Failure to participate in activities
17. Unwilling to start at the bottom; expects too much too soon
18. Makes excuses; evasive, hedges on unfavorable factors in record
19. Lack of tact
20. Lack of courtesy, ill mannered
21. Lack of maturity
22. Lack of vitality
23. Indecisive
24. Sloppy application blank
25. Merely shopping around
26. Wants job only for a short time
27. No interest in company or industry
28. Cynical
29. Low moral standards
30. Lazy
31. Intolerant: strong prejudices
32. Narrow interest
33. Inability to take criticism
34. High pressure type

Based on a survey of 153 firms
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