

Position: Design Build Engineer**Position Reports to: Division Head****Position Purpose:**

Ensure the achievement of GRP's overall revenue by effectively managing the development of projects. This will involve customer relations, supporting sales teams, and managing the development/engineering process for projects that may involve new or existing customers in any division within the company.

Responsibilities:

- Assess customer needs and develop solutions for customer needs.
- Manage the estimating, writing, and presentation of solution-based proposals.
- Coordinate engineering and subcontractors to secure firm costs for implementing energy and non-energy-based solutions for customer needs.
- Cultivate effective business relationships with consultants, engineers, contractors and company employees to provide solutions and services to meet the customer's requirements.
- Have ownership of designs and estimates as well as assist in the planning of implementation of the project with project managers.
- Follow established Company processes and help to develop processes that would improve the Company.
- Educate prospective clients on the Company's offerings through presentations, meetings, and conferences.

Summary:

This position requires an individual with successful Engineering experience in solutions-based development. Good communication and customer management skills are essential to this position. The ability to be self-directed and effectively orchestrate the Company's team to provide solid solutions for the customer's needs is mandatory.

Essential Functions:

To function effectively in this position and individual is required to be able to:

- Communicate effectively with a diverse group of individuals.
- Experience work in a team environment.
- Willingness to learn and to be open minded to new ideas/concepts.



- Travel to job sites and customer facilities. Some overnight travel will be required.
- Lift and carry packages, tools, and equipment weighing up to 74 lbs.
- Ability to perform physical job tasks; steps and ladder climbing of multi-story buildings.
- Operation of normal office equipment including computers and related support equipment.
- Experience and knowledge with Microsoft Office including Word, Excel, and PowerPoint required.
- AutoCAD/Visio experience preferred.
- Presentation skills and experience with presenting to groups involving 12 or more people.
- Energy Engineering experience preferred.
- Experience with standard energy calculations a plus.
- Building energy modeling experience, a plus: eQuest, Trane Trace 700, HAP etc.
- Existing building energy auditing, data logging and HVAC controls knowledge a plus.
- Experience reading and understanding Civil, Architectural, Structural, Mechanical, Electrical, and Plumbing design drawings.
- Experience with local building, HVAC, and Energy Codes a plus.
- Subjected to annual drug testing and background checks.
- Looking for an individual with at least 10 years of Energy and HVAC experience either through focused education in the area or in the field experience.
- Bachelor of Science in Mechanical Engineering or related HVACR Engineering Technology Degree
- PE or path to become a PE.
- Other energy related certifications ex: CEA, CEM, LEED are a plus.

Benefits:

- 401(k) Plan: Employer matches 100% of the first 3% of wages and 50% of the next 2% of wages. Eligible to participate the first of the quarter following completion of 90 days of qualifying employment.
- Health and Dental Insurance
- Paid Time Off and Holidays
- Excellent culture of respect and teamwork

Contact:

Please email resumes to: careers@grpmech.com

Subject Line: Design Build Engineer