



Position Description

Position: Design Build Engineer
Reports to: Division Head

Position Purpose: Insure the achievement of GRP's overall revenue by effectively managing the development of projects. This will involve customer relations, supporting sales teams, and managing the development/engineering process for projects that may involve new or existing customers in any division within the company.

Responsibilities:

- Assess customer needs and develop solutions for customer needs.
- Manage the estimating, writing, and presentation of solution based proposals.
- Coordinate engineering and subcontractors to secure firm costs for implementing energy and non-energy based solutions for customer needs.
- Cultivate effective business relationships with consultants, engineers, contractors and company employees to provide solutions and services to meet the customer's requirements.
- Have ownership of designs and estimates as well as assist in the planning of implementation of the project with project managers.
- Follow established Company processes and help to develop processes that would improve the Company.
- Educate prospective clients on the Company's offerings through presentations, meetings, and conferences.

Benefits:

- 401(k) Plan: Employer matches 100% of the first 3% of wages and 50% of the next 2% of wages. Eligible to participate the first of the quarter following completion of 90 days of qualifying employment.
- Health and Dental Insurance
- Paid Time off and Holidays
- Excellent culture of respect and teamwork

Summary:

This position requires an individual with successful Engineering experience in solutions based development. Good communication and customer management skills are essential to this position. The ability to be self-directed and effectively orchestrate the Company's team to provide solid solutions for the customer's needs is mandatory.



Essential Functions:

To function effectively in this position requires an individual to be able to:

- Communicate effectively with a diverse group of individuals.
- Experience working in a Team Environment.
- Willingness to learn and to be open minded to new ideas/concepts
- Travel to job sites and customer facilities. Some overnight travel will be required.
- Lift and carry packages, tools, and equipment weighing up to 74 pounds.
- Ability to perform physical job tasks; steps and ladder climbing of multi-story buildings
- Operation of normal office equipment including computers and related support equipment.
- Experience and knowledge with Microsoft Office including Word, Excel, and PowerPoint required.
- AutoCAD/Visio experience preferred.
- Presentations skills and experience with presenting to groups involving 12 or more people.
- Energy Engineering experience preferred
- Experience with standard energy calculations a plus.
- Building energy modeling experience, a plus; eQuest, Trane Trace 700, HAP, etc....
- Existing building energy auditing, data logging and HVAC controls knowledge/experience a plus.
- Experience reading and understanding Civil, Architectural, Structural, Mechanical, Electrical, and Plumbing design drawings.
- Experience with local Building, HVAC and Energy Codes a plus
- Subjected to annual drug testing and background checks
- Looking for an individual with at least 5 years of Energy and HVAC experience either through focused education in the area or in the field experience. Bachelors of Science in Mechanical Engineering or related HVACR Engineering Technology Degree. PE or path to a PE. Other energy related certifications, CEA, CEM, LEED are a plus.

Contact:

Please email resumes to: careers@grpmech.com

Subject Line: Design Build Engineer

Timing: GRP needs two engineers!



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