

EBITA* → Net profit

	YTD Q3 2021	YTD Q3 2020	LTM Sep 2021	Full Year 2020	
Net Sales	1,969.8	1,483.7	2,574.1	2,088.0	
Operational costs	-1,613.9	-1,237.3	-2,117.3	-1,740.7	
Profit from operations, EBITA*	355.9	246.4	456.8	347.3	EBITA*, best representation of the profits from the ongoing operations
Acquisition costs	-22.8	-4.4	-28.0	-9.6	Direct costs related to acquisitions
Earn-out debt adjustments	-3.2	-	-16.8	-13.5	Adjustment of debt related to conditional considerations (“earn-out”) for acquisitions, booked as other revenue or external cost
Loss on divestments	-20.3	-	-20.3	-	Adjustment for reported loss on divestments
Add back amortisations non acquisition	6.5	4.0	8.5	6.0	Add back amortisation of intangible non-current asset non acquisition related
EBITA	316.2	245.9	400.5	330.2	
Amortisations & write-downs of intangible fixed assets	-34.5	-12.5	-41.8	-19.8	
EBIT	281.7	233.4	358.8	310.5	
Net financial income/expense	-20.6	12.2	-28.9	3.8	Jan-Dec 2020 incl SEK 26.9m as realisation of additional purchase consideration linked to the sale of the support operations in 2018
Currency effects	16.6	-10.7	10.0	-17.3	
Discounted interest	-16.7	-10.2	-19.3	-12.8	Discounted interest on conditional considerations (“earn-out”) for acquisitions and discounted interest for leases according to IFRS 16
EBT	261.0	224.7	320.6	284.2	
Tax	-61.1	-47.3	-77.8	-64.0	Tax (22.5% Jan-Dec 2020) based on EBT earn-out debt adjust., discounted interest and tax related to previous year
Net profit	199.9	177.3	242.8	220.2	