

EBITA* → Net profit

	2021 Q1	2020 Q1 LTM	2021 Mar	2020 Jan-Dec	
Net Sales	658.3	484.4	2 261.9	2 088.0	
Operational costs	-542.2	-413.6	-1 869.3	-1 740.7	
Profit from operations, EBITA*	116.1	70.8	392.6	347.3	EBITA*, best representation of the profits from the ongoing operations
Acquisition costs	-15.3	-	-24.9	-9.6	Direct costs related to acquisitions
Earn-out debt adjustments	-2.5	-	-16.1	-13.5	Adjustment of debt related to conditional considerations ("earn-out") for acquisitions, booked as other revenue or external cost
Add back amortisations non acquisition	2.2	1.0	7.3	6.0	Add back amortisation of intangible non-current asset non acquisition related
EBITA	100.4	71.8	358.9	330.2	
Amortisations & write-downs of intangible fixed assets	-9.7	-2.9	-26.6	-19.8	
EBIT	90.7	68.8	332.3	310.5	
Net financial income/expense	-8.7	-5.2	0.3	3.8	Jan-Dec 2020 incl SEK 26.9m as realisation of additional purchase consideration linked to the sale of the support operations in 2018
Currency effects	8.3	8.1	-17.1	-17.3	
Discounted interest	-5.0	-3.3	-14.5	-12.8	Discounted interest on conditional considerations ("earn-out") for acquisitions and discounted interest for leases according to IFRS 16
EBT	85.3	68.5	301.0	284.2	
Tax	-21.1	-16.5	-68.5	-64.0	Tax (22.5% Jan-Dec 2020) based on EBT earn-out debt adjust., discounted interest and tax related to previous year
Net profit	64.2	52.0	232.5	220.2	