

9

The North Country Chamber of Commerce proudly manages the advertising and marketing for Plattsburgh International Airport.

The Chamber offers a wide range of advertising opportunities including strategically placed large format kiosks, stylish backlit light-boxes, digital screens and brochure distribution within the terminal and online marketing opportunities via flyplattsburgh.com.

Please contact Kristy Kennedy at the North Country Chamber of Commerce for more information on airport advertising.

Kristy Kennedy

Kristy Kennedy Vice President, Marketing North Country Chamber of Commerce kristyk@northcountrychamber.com 518.563.1000



TERMINAL ADVERTISING

An excess of 150,000 business and leisure travelers (more than 82% from Canada) will pass through Plattsburgh International Airport offering an excellent opportunity to present your company's message to a very desirable demographic group for maximum effectiveness.

- Airports boast one of the highest demographics:
 - Median household income of \$104,000
 - 48% professional/managerial
- A captive audience translates to superior visibility:
 - Air travelers arrive at airports on average 2 hours prior to departure
 - Average gate hold dwell time is 70 minutes
 - Average baggage claim dwell time is 20 minutes

LARGE FORMAT LIGHT BOXES

Command the attention of passengers en route to hotel rooms, baggage claim and ground transportation with bold brilliant advertising messages. Our light boxes are large back-lit transparencies, housed in attractive frames to get your message across – in a big way!

Location	Size	Annual Cost	Contract
Baggage Claim Self-Standing Kiosk	40" × 50"	\$2,000	One Year
TSA Area Wall Mount	50" x 40"	\$2,000	One Year
Exit Area Self-Standing Kiosk	40" × 50"	\$2,000	Sold Out
	Baggage Claim Self-Standing Kiosk TSA Area Wall Mount	Baggage Claim Self-Standing Kiosk TSA Area Wall Mount 40" × 50" 50" × 40"	Baggage Claim 40" x 50" \$2,000 TSA Area Wall Mount 50" x 40" \$2,000

^{*}All light box advertising must be bi-lingual

VISITORS INFORMATION CENTER

Located in the Baggage Claim Area, our Visitors Information Center showcases your brochures and puts your information in the hands of travelers' right when they need it.



Brochure Type	Size	Annual Cost	Contract
Magazine Style	8.5" x 11"	\$275	One Year
Rack Card	4" x 9"	\$275	One Year

^{*} The Chamber of Commerce will restock the Visitors Center and notify you if more brochures are needed

TERMINAL ADVERTISING: DIGITAL

In 2018, PBG has added digital marketing to its list of offerings. According to recent report consumers are 65% more likely to consume digital advertising versus traditional print advertising. For this reason we found it important to offer businesses a digital means of advertising in our terminal.

We currently have a video wall located in the baggage claim/car rental area, highly visible, to those entering the front doors as well as to passengers picking up luggage and car rentals, as well as small screen above each gate in the secure area available. The screens will run daily from 5:30am to 9:30pm.

DIGITAL ADVERTISING (BAGGAGE CLAIM)

Cost/Month	n Spots/Day	Bonus
\$250	20 Spots a Day	.15 sec
\$500	50 Spots a Day	.15 sec
\$1,000	110 Spots a Day	.15 sec



- Advertisers are responsible for production and cost of commercial (specs) available)
 - Spots should be bilingual, French voiceover not require (encouraged) but any on screen writing is required
 - Discounted pricing available for 6 month and 12 month contracts

FLYPLATTSBURGH.COM ADVERTISING

Flyplattsburgh.com is the number one lead generator for Allegiant Air, outperforming all other airport websites it serves.

Our popular website features a limited amount of real estate for banner ads and great value for advertisers with:

- Average three page views per visit
- 9 81% of the visitors visiting the site are from Canada

BANNER ADS

As Size	DPI	File Type Cost/Month
195 x 98 pixels	72	GIF, JPG \$100

Banner ads will rotate throughout the site

 French versions of banner ads are required for the sister page on the French site



All airport advertising MUST be bilingual – no exceptions. The North Country Chamber of Commerce, Clinton County and Plattsburgh International Airport reserve the right to deny any advertisement.

Advertisements that depict the following WILL NOT be accepted:

- · An ad that is clearly false or misleading.
- · Relates or suggests an illegal activity.
- · Depicts or suggests explicit sexual or obscene material.
- Advertises alcohol or tobacco products.
- Advocates or opposes a political party, candidate for an elected position, issue or cause, religion, denomination, religious creed or belief.
- Depicts or advocates violence or antisocial behavior.
- Subjects individuals or groups of people to discrimination, public ridicule, or embarrassment.
- Includes language or graphics which is profane, vulgar or obscene.
- Advertisement or information contained therein that declares an endorsement by Clinton County, or Plattsburgh International Airport of any service, product or point of view.
- Advertisement is not in the best interest of the County or Plattsburgh International Airport.

The Chamber and Clinton County must review and approve all advertisements prior to them being displayed in the terminal building.