

Cumberland Electric Membership Corporation

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Engineering Division Manager

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Wesley H. Aymett,
Cheatham Co., Vice President

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At Large, Secretary-Treasurer

K. Jean Beauchamp, Robertson Co.,
Assistant Secretary-Treasurer

Stephen E. Douglass, Stewart Co.

Charles R. Hancock, Stewart Co.

Michael A. Mason, Robertson Co.

C. David Morgan, Montgomery Co.

Edward L. Oliver, Montgomery Co.

Joe H. Whitaker, Sumner Co.

Mission Statement

Cumberland Electric Membership Corporation is committed to providing dependable, affordable electric service through the expertise and dedication of competent leadership and a well-trained and responsive workforce.

AS I SEE IT

Manager's Viewpoint

Please make room for roadside crews

When the power goes out, so do Cumberland Electric Membership Corporation's line crews.

Lineworkers are the first to respond after an outage occurs, and they work tirelessly, often in dangerous conditions, to restore power to the communities we serve.

If you are traveling and see one of our crews on the side of the road, we kindly ask that you move over if possible and give them a little extra space to work. We care deeply about the safety of all, and this extra precaution ensures just that.

If you approach a crew while traveling on a two-lane road, moving over to the next lane might not be an option. In this case, we simply ask that you slow down when approaching roadside crews. If you approach a crew while traveling on a four-lane road and safety and traffic conditions allow, we ask that you move over into the far lane.

In 2011, following efforts by Tennessee's electric cooperatives and municipal utilities, the state's Move Over law was revised to include utility workers as well as the already covered police, firefighters and other

first-responders.

The requirements of the Move Over law are simple:

On a four-lane road, if safety and traffic conditions allow, a driver approaching a utility vehicle with flashing lights must move into the far lane. On a two-lane road or when changing lanes is not possible, a driver must reduce speed.

Utility crews are not the only ones who could use the extra space. Emergency responders such as police

officers, firefighters and emergency medical technicians often find themselves responding to emergency situations near busy roadways. We ask that you follow the same procedures mentioned above to help keep these crews safe.

There is plenty of room for all. Let us work together to keep everyone safe on our local roadways.



*Jim Coode,
General Manager,
Cumberland
Electric Membership
Corporation*

Energy Efficiency Tip of the Month



Periodically inspect your dryer vent to ensure it is not blocked. This will save energy and may prevent a fire. Manufacturers recommend using rigid venting material — not plastic vents that may collapse and cause blockages.
#energyefficiency

*Source: U.S.
Department of Energy*

CEMC mourns former board member Poole

Carrol Poole, former Cumberland Electric Membership Corporation board member, passed away April 4 at the age of 83. Poole represented North Montgomery County on CEMC's board of directors from 1999 to 2013.

Poole, son of the late Vernon Poole Sr. and Leron Blondell Poole, was born Oct. 24, 1933, in Montgomery County.

He was an active member of Shady Grove Freewill Baptist Church where he served as a Sunday School teacher, song leader and trustee. Poole was also a founding member of the East Montgomery Volunteer Fire Department. He coached in the Clarksville Nationals Little League for 18 years and traveled around the world to do mission work.

In addition to his parents, he is preceded in death by siblings Vernon Poole Jr., Edward Poole, Jean Cox, Edna Baggett, Bona Smith, Wayne Poole and Della Poole; and his son-in-law, Ricky Hollis. He is survived by his loving wife of almost 62 years, Mary Belle Daniel Poole; sons, David (Jackie) Poole and Greg (Susie) Poole; daughters, Vanessa Hollis and Mary Lynn (Jerry) Wood; brothers, Bobby Poole and Keith Poole; sisters, Margie Morris, Ruby (Gordon) Bagwell, Joyce Sager, Sharon (Jr.) Hughes and Linda Keller; grandchildren, Ashley (Ben) Moore, Amanda (Kyle) Kondwros, Nick Poole, Jeremy (Marissa) Wood and Hannah Wood; and great-grandchildren, Della Moore, Hadley Wood and Hudson Wood.



*Carrol Poole
1933-2017*

Co-op leaders visit D.C. lawmakers

Leaders from Cumberland Electric Membership Corporation visited with U.S. Sens. Lamar Alexander and Bob Corker and in Washington, D.C., during the 2017 National Rural Electric Cooperative Association Legislative Conference. They joined more than 65 co-op members from across the state on Tuesday and Wednesday, April 25 and 26, to discuss energy supply, rural infrastructure, broadband, tax policy and other important issues with Tennessee's congressional delegation.

"The decisions made in Washington, D.C., often have a direct impact on our co-op and our members," says CEMC General Manager Jim Coode. "Infrastructure and energy are critical to our rural and suburban communities, and it is important to ensure that legislators understand our issues."

Energy Secretary Rick Perry addressed the group of more than 2,100 co-op leaders from throughout the nation attending the conference. Perry hailed electric cooperatives for delivering affordable, reliable electricity to rural America and encouraged them to advocate on their challenges, especially grid security. "We have the greatest electric grid in the world," Perry said, "and we need to keep it that way."



CEMC General Manager Jim Coode, standing right, speaks with Sen. Bob Corker during the National Rural Electric Cooperative Association Legislative Conference in D.C.

"From energy and economic development to broadband and rural commerce, co-ops have a significant impact on Tennessee's rural communities," says David Callis, executive vice president of the Tennessee Electric Cooperative Association. "The decisions made in D.C. matter, and it is important for co-ops to be engaged. I appreciate the co-op leaders from across the state who joined us on Capitol Hill to tell the co-op story."

2017 CEMC Senior Scholarship winners



*Shelby
Adcock*



*Riley
Buck*



*Shane
Carney*



*Alexia
Dorris*



*Kathryn
Howell*



*Mackenzie
Melton*



*Bailey
Millett*



*Summer
Moseley*



*Riley
Nolen*



*Pierce
Rawls*



*Carson
Watts*



*Alexis
Young*

Cumberland Electric Membership Corporation is pleased to assist in making the dream of earning a college degree a reality for 12 local high school seniors. Each of the students pictured above has been awarded a \$1,000 scholarship to help with costs associated with continuing his or her formal education beyond high school.

To qualify for the award, each student was required to complete an application that included two letters of recommendation as well as a 300-word essay describing what he or she looks forward to most about attending college and how a scholarship, in terms of financial assistance, will aid in completing that education. The papers were judged by a panel of retired teachers who chose these top 12 applicants among many entries:

Shelby Adcock of Ashland City. Shelby is a graduate of Cheatham County Central High School and will attend Tennessee Technological University.

Riley Buck of Springfield. Riley is a graduate of Springfield High School and will attend Lipscomb University.

Shane Carney of Woodlawn. Shane is a graduate of Northwest High School and will attend Middle Tennessee State University.

Alexia Dorris of Cottontown. Alexia is a graduate of Portland High School and will attend Tennessee Technological University.

Kathryn Howell of Pleasant View. Kathryn is a graduate of Sycamore High School and will attend Tennessee Technological University.

Mackenzie Melton of Indian Mound. Mackenzie is a graduate of Stewart County High School and will attend Freed-Hardeman University.

Bailey Millett of Ashland City. Bailey is a graduate of Pleasant View Christian School and will attend the University of Tennessee, Knoxville.

Summer Moseley of Portland. Summer is a graduate of Portland High School and will attend the University of Tennessee at Chattanooga.

Riley Nolen of Dover. Riley is a graduate of Stewart County High School and will attend Austin Peay State University.

Pierce Rawls of Springfield. Pierce is a graduate of Springfield High School and will attend the University of Tennessee at Chattanooga.

Carson Watts of Adams. Carson is a graduate of Rossview High School and will attend the University of Tennessee, Knoxville.

Alexis Young of Cottontown. Alexis is a graduate of East Robertson High School and will attend Trevecca Nazarene University.

CEMC names Washington Youth Tour winners

Twelve high school students have been selected to experience what others before them have referred to as “the trip of a lifetime” — a weeklong, expense-paid trip to Washington, D.C. Cumberland Electric Membership Corporation is sponsoring these remarkable students to attend the 2017 Washington Youth Tour as a reward for writing winning short stories titled “Electric Cooperatives: Going Beyond the Wires.” They will join hundreds of other students from across the country on what has become a tradition for co-op students since the late 1950s.

In addition to earning spots on this educational trip, students will also be competing for \$10,000 in college scholarships.

The trip begins June 9 when multiple buses cross the state en route to an overnight stop in Staunton, Virginia. The days that follow will include visits to the numerous tourist destinations of D.C., including monuments, memorials and museums as well as a tour of the U.S. Capitol and the opportunity to meet with elected officials.

Representing CEMC on this year’s Youth Tour are these seniors-to-be, listed with their schools:

Ashley Arnold of Adams, Jo Byrns High

Bethanie Bergman of Bethpage, Portland High

Kendra Chaney of Bumpus Mills, Stewart

County High

Samantha Church of White House, White House

Heritage High

MaryBeth Edwards of Indian Mound, Stewart

County High

Kassidy Fuhrer of White House, White House

Heritage High

Noah Johnson of Palmyra, Montgomery Central

High

Kymberlee McFaul of Clarksville, Montgomery

Central High

Samantha Morton of Springfield, Jo Byrns High

Victoria Perry of Portland, Portland High

Sadie Rye of Clarksville, Montgomery Central

High

Carson Wood of Cross Plains, Greenbrier High

Annual Washington Youth Tour runs June 9-15



*Ashley
Arnold*



*Bethanie
Bergman*



*Kendra
Chaney*



*Samantha
Church*



*MaryBeth
Edwards*



*Kassidy
Fuhrer*



*Noah
Johnson*



*Kymberlee
McFaul*



*Samantha
Morton*



*Victoria
Perry*



*Sadie
Rye*



*Carson
Wood*

CEMC awards QCN excellence

By Joseph Woodard, CEMC Energy Programs Inspector

eScore Reaches Milestone

The eScore Residential Energy Efficiency Program began in 2015 to help homeowners achieve energy savings through quality upgrades to their homes. Since January 2015, eScore has helped more than 1,100 CEMC members make home improvement choices to save more than 1.6 million kWh, equating to more than \$166,000 in energy savings on top of \$335,000 in rebates paid directly to CEMC members.

QCN members perform admirably

The success of the eScore program is directly attributed to the contractors that make it possible. The Quality Contractor Network (QCN) identifies trained, reputable, local companies that are dedicated to quality installation and materials to ensure that each participating Cumberland Electric Membership Corporation member can achieve their full savings potential. (See page 26 for CEMC's full QCN list.)

QCN appreciation luncheons

Each year, CEMC hosts appreciation luncheons to honor the dedication of local heating, ventilation and air-conditioning (HVAC) contractors who participate in the eScore program. The luncheons, held for Eastern and Western Regions of CEMC's service



Eastern Region QCN members enjoy lunch at the Depot in Springfield.

territory, are a small token of gratitude for the valuable services the companies provide to our membership.

By the numbers

In 2016, HVAC contractors earned CEMC members \$45,275 in rebates and an estimated 411,409 kWh in energy savings. Some 230 HVAC upgrades were performed to more than 200 homes. This includes new



CEMC Energy Programs Inspector Joe Woodard speaks to QCN members from the western region at Liberty Park Grill in Clarksville.

heat pump and central air conditioner installations, HVAC tune-ups, new ductwork or sealing existing ducts.

2016 QCN Excellence Award

Annually, CEMC recognizes the top performing QCN member in each region with the QCN Excellence Award. This year's honors go to Baggett Heating & Cooling in the western region and Derryberry's Heat & Air in the east.

CEMC asked the winners how the eScore Program has contributed to their success:

How long has your company been a QCN member?

Derryberry's Heat and Air — We joined the QCN program in the mid-'90s, and this partnership has sculpted the way we have done business ever since. At the time, not many companies offered affordable financing solutions for their customers. Not only did it give us another avenue for our customers to finance, but the eScore program also ensured that our customers realized a savings made through energy-efficiency improvements. No other financing program does that.

How do you feel your business contributes to QCN excellence?

Baggett H&C — We reflect quality and loyalty — the ideals of the program. One of the first elements of my training at Baggett was understanding the Tennessee Valley Authority's heat pump program. I remember being confused as to why TVA would offer this program — why would they want to sell less power? Coincidentally, customers today ask me why



CEMC's Joseph Woodard presents Alana Ward, owner of Baggett Heating & Cooling, the 2016 QCN Excellence Award for the western region.

as well. My dad, who was the previous owner of Baggett, explained the benefits of the program from the perspective of TVA/power distributors, the environment, the contractors and the consumers. In a world of skepticism, the eScore program is a win-win for all involved.

How do you feel the eScore program has impacted your business?

Derryberry's Heat and Air — The clients we receive from the QCN list are informed. The eScore program educates our customers and helps them understand what improvements would benefit them most. As a contractor, this knowledge helps us since each homeowner already has an idea of what he or she is looking for and has thoughtful questions when we do our evaluation.

How do you feel eScore benefits your customers?

Baggett H&C — There are many misconceptions misleading homeowners in their decision-making about how and where to spend money on making their homes more efficient. The eScore program is the best resource available to a local homeowner to get accurate information about his or her specific home and its needs. The

evaluations are free in many cases, and there are rebates and financing available to aid homeowners in making improvements.

What is the best suggested upgrade for your customers to lower their energy costs?

Baggett H&C — Since the heating and air-conditioning system uses so much energy, it's a great place start to make improvements. If a system is over 10 years old, a new system could likely save a homeowner significantly every month. The duct system is also a contributing factor to delivering the rated efficiency of a system. It's very important to have someone qualified inspect your duct work for leaks and design flaws. Believe it or not, there is real science that goes into building a duct system that performs properly. Duct leaks lose conditioned air to spaces not needing heating or cooling, and other duct leaks draw unconditioned air back into the system to recondition it; each is a waste of energy.

Derryberry's Heat and Air — Replacing an inefficient HVAC system. We have seen customers save up to 50 percent on their utility bills! Of course, an HVAC system is only as good as the ductwork that assists in moving the air to the room it is conditioning. At Derryberry's, we don't just come out and write a replacement price down on a piece of paper. We perform a complete home energy audit to ensure what we install will run properly and save you money at the same time!



Joseph Woodard, left, awards John McEachen, center, and Nick Brosche of Derryberry's Heat & Air the 2016 QCN Excellence Award for the eastern region.



Quality Contractor Network

eScore Residential Energy Efficiency Program

2016 QCN EXCELLENCE AWARD

Baggett Heating & Cooling, Inc
825 Main Street
Clarksville, TN 37040
(931) 645-2859

A-1 Heating & Air
160 Industrial Drive
Clarksville, TN 37040
(931) 553-0722

Action Air
868 Kraft Street
Clarksville, TN 37040
(931) 647-8525

Affordable Aire
1004 Palmyra Rd
Clarksville, TN 37040
(931) 552-0623

Autumn Comfort H&C
243 Industrial Dr
Clarksville, TN 37040
(931) 647-4848

Brown & Son Company
1028 N. Church St
Portland, TN 37148
(615) 325-2624

Comfort Air
40 Old Hwy 149
Erin, TN 37061
(931) 289-4017

Dawson-Dawson H & C
1891 Ashland City Rd
Clarksville TN 37043
(931) 552-6699

Denney Mechanical
1016 Christopher Ln
Pleasant View, TN 37146
(615) 746-2604

H & H Heat A/C & Ref. Inc.
2547 Madison St
Clarksville, TN 37043
(931) 358-2600

Harris One Hour H & C
2415-2 41A Bypass
Clarksville, TN 37043
(931) 905-2356

Haskins Heating & Cooling
5470 Hwy 41-A
Joelton, TN 37080
(615) 746-6390

Hiller Plumbing, H&C
915 Murfreesboro Pike
Nashville, TN 37201
(615) 292-6110

2016 QCN EXCELLENCE AWARD

Derryberry's Heat & Air
212 N Water Ave
Gallatin, TN 37066
(615) 452-8121

Kimbro Service
134 Volunteer Dr
Hendersonville, TN 37075
(615) 824-8098

Mainstream H & C
1539-A New Ashland City Rd
Clarksville, TN 37040
(931) 647-9610

McCarroll Heating & Air
231 Molly Walton Drive
Hendersonville, TN 37075
(615) 824-4844

Morton Mechanical
1878 New Ashland City Rd
Clarksville, TN 37040
(931) 648-3982

One Hour H&C Nashville
1007 Elm Hill Pike
Nashville TN 37210
(615) 823-6623

Precision Air, Inc.
117 Spence Ln
Nashville, TN 37210
(615) 834-3777

Total HVAC, LLC
15115 Old Hickory Blvd
Nashville, TN 37211
(615) 577-1777

U.S. Air Heating & Air
7731 Hwy 41-A
Cedar Hill, TN 37032
(615) 505-5044

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[facebook.com/cumberlandelectric](https://www.facebook.com/cumberlandelectric),
to get the latest news, including energy tips,
program updates, community events, youth
opportunities and more!

paperless
billing



Switch to paperless billing, and you could win a \$100 electric bill credit!

All CEMC members enrolled in paperless billing prior to **June 12** will be entered into a drawing for a **\$100 electric bill credit**. A total of five lucky members will win! To sign up, visit www.cemc.org, log in to your SmartHub account and choose "Yes" when prompted to turn off paper bills. It's that easy! If you are already signed up for paperless billing, you will be entered in the contest automatically.