

## Karta Legal – Avvoka Partnership announcement

Karta Legal, a legal operations, process improvement, and technology management consultancy, has today announced its partnership with leading document automation, negotiation and analytics platform, Avvoka. By becoming a Karta Legal Partner, Avvoka will be able to provide Karta Legal's clients first class technology on document automation.

Avvoka uses simple onboarding tools to rapidly create and update contract templates, allowing commercial teams to generate first drafts. Karta Legal aims to educate its clientele on how they can use Avvoka's ground-breaking technology to increase efficiencies, meet client and market demands, and maximize profitability by decreasing costs.

The top two goals of in-house counsel are controlling outside counsel costs and using technology to simplify workflow. Karta Legal helps you do both. Using proprietary tools based on advanced **Agile** project management techniques and **Lean Six Sigma** principles, we streamline your processes, maximize your in-house resources and eliminate wasted time and spending. At the same time, we use our buying power to negotiate better deals for you with technology vendors.

### About Avvoka

- Avvoka is a document automation, negotiation and analytics tool designed to help law firms, in-house legal teams and businesses draft documents, negotiate them, and leverage data insights from that process to draft better documents, and get to "yes" faster.
- Unlike legacy tools, with Avvoka you can rapidly build automated versions of your documents using an intuitive automation builder. This means no more complex coding in Word documents. Customers reach agreement fast by collaborating on documents with colleagues in real-time and negotiating with counterparties via the Avvoka platform.
- Avvoka has a range of sophisticated reporting tools that allow businesses to monitor push-back against their standard contract clauses, track key commercial terms and compare individual negotiator performance.

### About Karta Legal

Karta Legal's goal is change management through design thinking and process improvement using Lean Six Sigma and Agile LPM techniques. This holistic approach is critical not just in large, high-profile cases, but in any process or project that affects resources, time and money. The Karta Legal team consists of lawyers, project managers and IT experts. Karta Legal's CEO, **Lourdes Fuentes Slater**, has trained hundreds of lawyers, paralegals, litigation support and IT personnel to operate in the most efficient and cost-effective manner.