

It's time that all staff in our tertiary
education sector receive a fair return for
the work they do.



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TERTIARY EDUCATION UNION
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Together we can make sure everyone in the tertiary education sector have pay models that are transparent, objective, and fair.

OUR PLAN

Incremental progression – to value experience

Professional staff will progress through agreed steps each year similar to our academic colleagues.

Progress through professional development

Staff can progress through the acquisition of skills, knowledge and expertise.

Increases to collective agreements

All staff receive annually salary or wage increases that are a percentage increase, flat rate increase, or a combination of these on personal and paid rates.



ALFIE KOHN
Pay expert

My formula for how to pay people distils the best theory, research, and practice with which I am familiar into three short sentences: Pay people well. Pay people fairly. Then do everything possible to take money off people's minds. Notice that incentives, bonuses, pay-for-performance plans, and other reward systems violate the last principle by their very nature...



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