

BUYER QUESTIONNAIRE

Buyer's Names: _____

Date _____ Phone: (H) _____ (W) _____

Phone: (Cell #1) _____ (Cell #2) _____

Fax: _____ E-mail: _____

Address: _____

1. How did you hear about me or the property you are inquiring about? _____

2. How long have you been looking? _____

3. Are you working with another agent/broker? If yes, who? _____

4. Did you sign a Buyer Representation Agreement? _____

5. Do you own now, or are you renting? Rent Amount? _____

6. Must you sell before buying (or complete the lease period before buying?) If yes, how long?

7. Have you seen any homes/investment properties that you really liked? _____

8. If yes, why did not you buy it? _____

9. How soon do you need to move? Why? _____

10. If we can find the right property, are you prepared to make a decision now? If not, when?

11. What price range have you been considering? _____

13. What is your initial down payment that you want to use for the purchase?

14. Do you have a budget for monthly payments? _____

15. What is the name of the lender that pre-approved you? _____



16. Please describe what you are looking for and WHY:

Single Family: _____ Lot Size: _____

Townhouse/Condominium: _____ Sq. Ft: _____

Bedrooms : _____ Bathrooms: _____

Family room/Great room: _____ Fireplace: _____

Garage: _____ Age Preference: _____

Pool: _____ Schools: _____

Other features: _____

17. Is there a particular location you prefer? _____

18. Is there a particular style that you would prefer? _____

19. Is there anyone else who will be helping you make the decision about buying? _____

20. What is your schedule for being involved in the process of finding a new home?

21. What special requirements do you need in your new property? _____

22. What is your availability for you to find your new home? _____

23. How do you like us to communicate? i.e. phone, E-mail or text? _____

REFERRED BY:

Name: _____

Address: _____

Phone: _____ Fax: _____

E-mail: _____

Referral fee: _____



**BERKSHIRE
HATHAWAY**
HomeServices
KoenigRubloff
Realty Group

OFFICE SUMMARY:

Price range \$ _____ to \$ _____

Down payment \$ _____ to \$ _____

Bdrms/Baths _____ / _____ Units _____ to _____ Sq. Ft. _____

Locations: _____

Comments: _____

Communication process: _____

Next steps: _____

Other: _____

