



Sir Fun Bear™



703-550-9262 (DC), 703-594-3681 (Manassas), 800-447-7386 (Toll Free)
www.FunServicesVA.com

Fun Services® is the originator of the Holiday Gift Shop® and Santa's Secret Shop® programs. We have been providing these programs to schools throughout the country for over 40 years.

Fun Services offers the complete package that you will be looking for in the Holiday Gift Shop business. We offer many different programs including: No inventory shops, Regular inventory shops and student run economic shops. We can help you determine which one will best suit your school's individual needs.

Your organization will receive gift items priced from 35¢ to \$12.00 at school cost. Your school can determine the profit level by using our suggested computerized profit margins of 10%, 20%, 25% or 30%. Other % available upon request.

Unlike many other companies, Fun Services does not limit the number of days that re-orders can be made during the shop. This means if your shop runs from Monday-Saturday, your organization can place re-orders every afternoon for delivery early the next morning. All re-orders are delivered at no charge, including Saturdays.

Fun Services programs are risk free. All merchandise is on consignment; therefore, your organization will only pay for items that are sold. Fun Services delivers and picks-up all merchandise at no charge to the customer.

Fun Services also provides many other complimentary items including Gift Bags, Price Labels, Carry Home Bags, Parent Letters, Tablecloths, Door Panels, etc.

If you would like more information or have any questions, please feel free to call us at the numbers listed above.

A customer agreement is included in this brochure. If you would like to sign up, please fill out the form and fax or mail the completed form to the address listed on the customer agreement.

Sincerely,

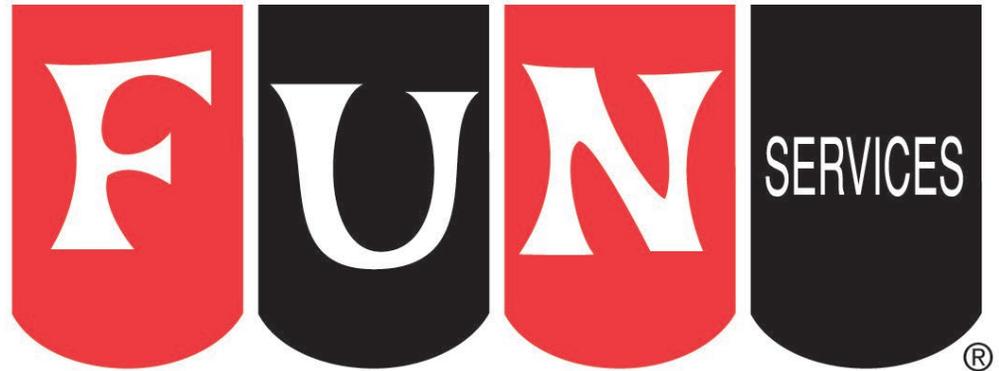
Dori A. Boak
Holiday Gift Shop Coordinator



Holiday Gift Shop and Santa's Secret Shop are registered trademarks.
These trademarks can only be used in conjunction with Fun Services programs.



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Fun Services has joined forces with Toys For Tots.
Over \$320,000 in Toys donated to Toys For Tots for 2020.



Fun Services will carry 4 items in the Holiday Gift Shop line for 2020 dedicated to Toys For Tots. For every one of these items purchased, Fun Services will donate one toy to Toys For Tots.



This is a great way for the school to use the Holiday Gift Shop to Give Back to the community and help those in need.



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FUN SERVICES – 2020

HOLIDAY GIFT SHOP/SANTA’S SECRET SHOP LINE

703-550-9262 (DC), 703-594-3681 (Manassas), 800-447-7386
(School Prices are shown – School will mark up to the desired sell price.)



College Basketball - \$12.00

10%	20%	30%
\$13.50	\$15.00	\$17.25



UFO Drone - \$10.50

10%	20%	30%
\$11.75	\$13.25	\$15.00



Sapphire N&E Set - \$9.00

10%	20%	30%
\$10.00	\$11.25	\$13.00



Desktop Basketball - \$8.00

10%	20%	30%
\$9.00	\$10.00	\$11.50



Dog Plush (9") - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



Dad Drink Glass - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



Mom Travel Mug - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



Silver Teardrop N/L - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



Woodland Light - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



6-in-1 Screwdriver - \$6.00

10%	20%	30%
\$6.75	\$7.50	\$8.75



Dog Light - \$6.00

10%	20%	30%
\$6.75	\$7.50	\$8.75



Asst'd. Love Block - \$6.00

10%	20%	30%
\$6.75	\$7.50	\$8.75



Mom Necklace - \$6.00

10%	20%	30%
\$6.75	\$7.50	\$8.75



Santa Snow Globe - \$6.00

10%	20%	30%
\$6.75	\$7.50	\$8.75



Square Diamond N/L - \$6.00

10%	20%	30%
\$6.75	\$7.50	\$8.75



Vinyl NFL Football - \$6.00

10%	20%	30%
\$6.75	\$7.50	\$8.75

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703-550-9262 (DC), 703-594-3681 (Manassas), 800-447-7386
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Dad Football Trophy - \$5.40

10%	20%	30%
\$6.00	\$6.75	\$7.75



G'pa Football Trophy - \$5.40

10%	20%	30%
\$6.00	\$6.75	\$7.75



G'ma Water Photo - \$5.40

10%	20%	30%
\$6.00	\$6.75	\$7.75



Mom Glass Angel - \$5.40

10%	20%	30%
\$6.00	\$6.75	\$7.75



Angel Bell - \$5.40

10%	20%	30%
\$6.00	\$6.75	\$7.75



Magnetic Dart Board - \$5.40

10%	20%	30%
\$6.00	\$6.75	\$7.75



Big Wheel Truck - \$4.50

10%	20%	30%
\$5.00	\$5.75	\$6.50



Dad B'ball Pencil Cup - \$4.50

10%	20%	30%
\$5.00	\$5.75	\$6.50



Dragonfly Necklace - \$4.50

10%	20%	30%
\$5.00	\$5.75	\$6.50



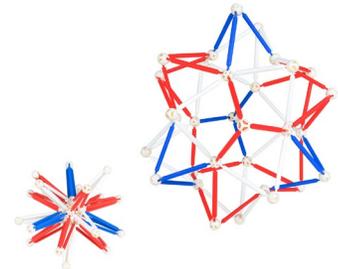
Mom Rose in Dome - \$4.50

10%	20%	30%
\$5.00	\$5.75	\$6.50



Cocktail Ring - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



Collapsible Ball - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



Grandma Heart N/L - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



Snowman Bath Fizzer - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



Tree Ball Ornament - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



Gumball Bank - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00

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Belly Buddy Plush - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Brother Earbuds - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Sister Earbuds - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Eagle Figure - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Mom Mug - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Dad Mug - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Grandma Mug - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Grandpa Mug - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Aunt Mug - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Uncle Mug - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Teacher Mug - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Grandma Plaque - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Dad Glass Pyramid - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



G'pa Glass Pyramid - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Mom Slate Coaster - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Asst'd. Earrings - \$3.00

10%	20%	30%
\$3.50	\$3.75	\$4.50

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Ass't'd Knobby Balls - \$3.00

10%	20%	30%
\$3.50	\$3.75	\$4.50



Heart Locket on Card - \$3.00

10%	20%	30%
\$3.50	\$3.75	\$4.50



Mini Block Set - \$3.00

10%	20%	30%
\$3.50	\$3.75	\$4.50



Squeezy Caterpillar - \$3.00

10%	20%	30%
\$3.50	\$3.75	\$4.50



Dad Screwdriver Set - \$3.00

10%	20%	30%
\$3.50	\$3.75	\$4.50



G'pa Screwdriver Set - \$3.00

10%	20%	30%
\$3.50	\$3.75	\$4.50



Wooden Block Set - \$3.00

10%	20%	30%
\$3.50	\$3.75	\$4.50



Angel Necklace - \$2.80

10%	20%	30%
\$3.25	\$3.50	\$4.00



Dolphin Figure - \$2.80

10%	20%	30%
\$3.25	\$3.50	\$4.00



NFL Flag - \$2.80

10%	20%	30%
\$3.25	\$3.50	\$4.00



Mom Angel w/ Heart - \$2.80

10%	20%	30%
\$3.25	\$3.50	\$4.00



G'ma Angel w/ Heart - \$2.80

10%	20%	30%
\$3.25	\$3.50	\$4.00



Ass't'd. Bracelet - \$2.60

10%	20%	30%
\$3.00	\$3.25	\$3.75



Butterfly Keychain - \$2.60

10%	20%	30%
\$3.00	\$3.25	\$3.75



Dog Toy - \$2.60

10%	20%	30%
\$3.00	\$3.25	\$3.75



Fishing Lure Pen - \$2.60

10%	20%	30%
\$3.00	\$3.25	\$3.75

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Mom Ornament - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Grandma Ornament - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Aunt Ornament - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Sister Ornament - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Dad Screwdriver - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Grandpa Screwdriver - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Snowman Stuffed Ball - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Twist Slime - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Snowman Ornament - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



“BFF” Coin Purse - \$2.25

10%	20%	30%
\$2.50	\$3.00	\$3.25



Emoticon Lip Gloss - \$2.25

10%	20%	30%
\$2.50	\$3.00	\$3.25



Friction Racer - \$2.25

10%	20%	30%
\$2.50	\$3.00	\$3.25



Arrowhead Necklace - \$2.00

10%	20%	30%
\$2.25	\$2.50	\$3.00



Christmas Necklace - \$2.00

10%	20%	30%
\$2.25	\$2.50	\$3.00



Mom Mini Mug - \$2.00

10%	20%	30%
\$2.25	\$2.50	\$3.00



Grandma Mini Mug - \$2.00

10%	20%	30%
\$2.25	\$2.50	\$3.00

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Playful Bear Figure - \$2.00

10%	20%	30%
\$2.25	\$2.50	\$3.00



Dad Tape Measure - \$2.00

10%	20%	30%
\$2.25	\$2.50	\$3.00



Asst'd. Uncle Tool Set - \$2.00

10%	20%	30%
\$2.25	\$2.50	\$3.00



Aquatic Plush - \$2.00

10%	20%	30%
\$2.25	\$2.50	\$3.00



Asst'd. Grabber - \$1.80

10%	20%	30%
\$2.00	\$2.25	\$2.75



Fruit Plush - \$1.80

10%	20%	30%
\$2.00	\$2.25	\$2.75



Grandma Plaque - \$1.80

10%	20%	30%
\$2.00	\$2.25	\$2.75



Sea Bird - \$1.80

10%	20%	30%
\$2.00	\$2.25	\$2.75



Bead Banana - \$1.80

10%	20%	30%
\$2.00	\$2.25	\$2.75



Squeeze Teddy Bear - \$1.80

10%	20%	30%
\$2.00	\$2.25	\$2.75



Survival Whistle - \$1.80

10%	20%	30%
\$2.00	\$2.25	\$2.75



Teacher Pen - \$1.80

10%	20%	30%
\$2.00	\$2.25	\$2.75



Tiffany Ring - \$1.60

10%	20%	30%
\$2.00	\$2.00	\$2.50



Dad Magnet - \$1.55

10%	20%	30%
\$1.75	\$2.00	\$2.25



Grandpa Magnet - \$1.55

10%	20%	30%
\$1.75	\$2.00	\$2.25



Brother Bat Pen - \$1.55

10%	20%	30%
\$1.75	\$2.00	\$2.25

FUN SERVICES – 2020

HOLIDAY GIFT SHOP/SANTA'S SECRET SHOP LINE

703-550-9262 (DC), 703-594-3681 (Manassas), 800-447-7386

(School Prices are shown – School will mark up to the desired sell price.)



Emoji Yo-Yo - \$1.55

10%	20%	30%
\$1.75	\$2.00	\$2.25



Long Stem Rose Soap - \$1.55

10%	20%	30%
\$1.75	\$2.00	\$2.25



G'ma Jewelry Dish - \$1.55

10%	20%	30%
\$1.75	\$2.00	\$2.25



Mom Gift Jar - \$1.55

10%	20%	30%
\$1.75	\$2.00	\$2.25



Cat Ball Toy - \$1.35

10%	20%	30%
\$1.50	\$1.75	\$2.00



Snail Eraser - \$1.35

10%	20%	30%
\$1.50	\$1.75	\$2.00



Gummy Unicorn - \$0.80

10%	20%	30%
\$1.00	\$1.00	\$1.25



Mini Glitter Tree - \$0.80

10%	20%	30%
\$1.00	\$1.00	\$1.25



Airplane - \$0.70

10%	20%	30%
\$1.00	\$1.00	\$1.00



Diamond Gel Pen - \$0.70

10%	20%	30%
\$1.00	\$1.00	\$1.00



Tool Pencil - \$0.70

10%	20%	30%
\$1.00	\$1.00	\$1.00



Rainbow Spring - \$0.60

10%	20%	30%
\$0.75	\$0.75	\$1.00



Mom Button Mirror - \$0.60

10%	20%	30%
\$0.75	\$0.75	\$1.00



G'ma Button Mirror - \$0.60

10%	20%	30%
\$0.75	\$0.75	\$1.00



Aunt Button Mirror - \$0.60

10%	20%	30%
\$0.75	\$0.75	\$1.00



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Dad Lucky Token - \$0.60

10%	20%	30%
\$0.75	\$0.75	\$1.00



G’pa Lucky Token - \$0.60

10%	20%	30%
\$0.75	\$0.75	\$1.00



Uncle Lucky Token - \$0.60

10%	20%	30%
\$0.75	\$0.75	\$1.00



Cookie Flashlight - \$0.40

10%	20%	30%
\$0.50	\$0.50	\$0.75



Galaxy Ball - \$0.40

10%	20%	30%
\$0.50	\$0.50	\$0.75



Sticky Snake - \$0.40

10%	20%	30%
\$0.50	\$0.50	\$0.75

The following items are optional and may be excluded at the school’s option.



Light Up Neck Fan - \$12.00

10%	20%	30%
\$13.50	\$15.00	\$17.25



Stereo Headphones - \$10.50

10%	20%	30%
\$11.75	\$13.25	\$15.00



Cross Ornament - \$6.00

10%	20%	30%
\$6.75	\$7.50	\$8.75



Dove of Peace - \$4.60

10%	20%	30%
\$5.25	\$5.75	\$6.75



Mini Cross Nativity - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50





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FUN SERVICES PROVIDES YOU WITH THE FOLLOWING SUPPLIES TO ASSURE YOUR SUCCESS!

(Supplies are available in both Santa's Secret Shop® and Holiday Gift Shop® themes.)

A. INSTRUCTION BOOKLET. A step-by-step guide for the entire program. Covers Advance Preparations, Running & Closing the Sale, Supplies You'll Find Helpful, Handling Money, Sample Forms and more!

H. COLORFUL MYLAR GIFT BAGS. Keep the gifts secret all the way home with colorful gifts bag, conveniently printed with "To" and "From" label area. Available in four convenient sizes.

B. POSTERS. Posters for advertising.



C. TABLECLOTHS & DOOR PANEL. Decorative tablecloths for the display tables and large full-size door panel for to the shop entrance.

I. FLYERS. Full-color flyers announcing "Holiday Gift Shop Is Coming". Flyers explain the program to parents with details on your school's upcoming shop. Space is provided for school to imprint dates and times of sale. Bi-Lingual available upon request.

D. NO RESTOCKING FEES. Fun Services does not charge for restocking items.

E. MONEY ENVELOPES. Envelopes help students keep track of their gift list and provide a convenient container to bring money to school.



F. PRICE LABELS. To identify item costs.

G. CARRY HOME BAGS. Bags to carry home the gifts purchased at the shop

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NO COMMISSIONED SALES PEOPLE TO DRIVE UP THE PRICES TO YOUR STUDENTS

Unlike most other gift shop companies, Fun Services does not employ any outside sales people. These sales people make as much as 25% commission on the sales to your school.

Fun Services is a family owned and operated business that strives to keep the prices as low as possible for the children of your school. None of our sales people are paid on commission; therefore, our items are generally priced lower than companies that advertise buying directly from the manufacturer.

RELIABLE RE-ORDER SERVICE

Before your sale, Fun Services® delivers more than enough merchandise to run your whole Holiday Gift Shop® program. However, during the sale, if you ever need more merchandise or supplies, just call in a **RE-ORDER**.

Fun Services does not limit the number of re-orders that may be placed once your shop has started. Our goal is to make sure that the last child to shop has as good a selection as the first child to shop.

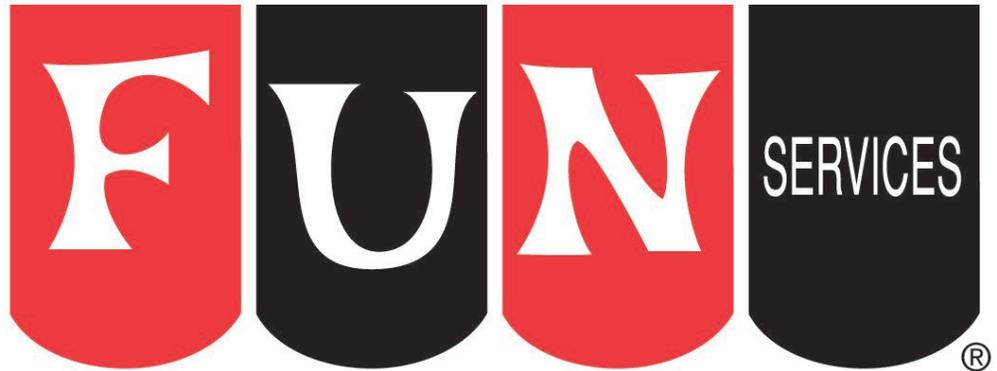
All **re-orders phoned or faxed by 4PM** will be delivered the **NEXT DAY - INCLUDING SATURDAYS!**



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REGULAR INVENTORY SHOPS

Fun Services regular inventory shops offer your school the flexibility of deciding how much to charge for each individual item. This allows for your organization to mark up some items by different percentages, depending on your preference.

With the regular inventory shop, your final bill is based on the actual number of items sold. Fun Services provides you with a beginning inventory list that includes the prices your school will be charged for each item and the quantity received.

At the end of your shop, your organization counts the leftover merchandise and phones the totals in to our customer service representatives. Fun Services will then call you back with the total amount due. An itemized computer print-out will then be provided showing in detail how much of each item was sold, the cost of each item and the price range of items sold.

NO INVENTORY SHOPS

Fun Services no inventory shops offer the same great advantages as our regular shops. All the gifts, supplies, bags, etc. are included in this shop. The only difference (and main advantage) is that there is no beginning or ending inventory to take at the shop.

Fun Services will supply pre-made price labels that can be applied directly on the tablecloth in front of the display items. The price labels will be printed with the cost to charge the customer and will reflect the desired profit level that was chosen by your organization.

Another Great advantage of the No Inventory Shop, is the Free Scanner Cash Register Rental. This allows for the fast and easy check out of your customers just like at the local department store.



To figure out your profit and amount due to Fun Services, simply total up your daily receipts and take out the percentage of profit chosen at the beginning of your shop. All unsold items and money due to Fun Services should be available on your designated date to return to Fun Services.

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2020 OPEN HOUSE DATES

Fun Services will have our full line of *quality merchandise* on display at the following locations. These open houses are come and go events. Please visit us at these open houses so we can answer any questions you may have.

[CHECK WEBSITE FOR OPEN HOUSE DATES AND TIMES.](#)

Please call for a [complimentary Sample Box or Meeting](#) if an open house is not available in your area or you are unable to attend.

For more information or to RSVP, please call us at
703-594-3681 (Manassas), 703-550-9262 (DC), 800-447-7386
or visit our website at www.FunServicesVA.com.

Pre-Paid Vouchers *allow for acceptance of credit cards.*

Fun Services has teamed up with Pay Thank You to provide a pre-paid voucher service. This allows parents to purchase vouchers online via our secure credit card service. The parents can then fill in the voucher provided by Fun Services and send in with the children to purchase gifts at the shop. Each school will have access to their very own credit card site to see transactions or to confirm a child has purchased a voucher should the child forget at home.

If any child doesn't use the full amount of the voucher, simply refund the difference to the child in cash just like any other transaction. Please note a convenience fee is charged and paid by the parent at the time of purchase.

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1. **Family Owned and Operated since 1971** - Fun Services is a family owned business operated by Ed & Dori Boak. Both understand the needs of PTO's and PTA's as both have served in volunteer roles in various organizations.

Dori Boak was on the PTA board of Nokesville Elementary for 5 years and has been serving on the Board of Coles Little League for the past 8 years. Ed Boak served as President of Coles Little League for 6 years and currently continues on the board as Vice President of the JR/SR Division for the past 2 years.

2. **Local Company** - Using a local company is a must for the Holiday Gift Shop/Santa's Secret Shop program. Why is that? Please see below:

A. **Delivery by Fun Services Truck** - All deliveries are made in Fun Services Trucks via our Professional Fleet of Drivers. Delivery dates are pre-arranged and will be delivered to any first floor location (any floor if elevators are available.)

B. **Pick-Up by Fun Services Truck** - All returned items are picked up in Fun Services Trucks via our Professional Fleet of Drivers. No more worrying about address labeling of boxes and waiting on UPS to pick-up left over gifts.



C. **Next Morning Re-Order Service (including Saturdays)** - Over 95% of Fun Services re-orders are delivered before your shop opens the next morning. Just call our offices **before 4PM each day** (*most of our competitors have a 1PM cut-off for re-orders*), and one of our Professional Drivers will deliver the items to your school door in time for the start of your shop the next morning.

Only running a Friday night and Saturday morning shop, that's no problem for Fun Services. Special arrangements can be made to provide re-order service for Saturday morning and evening shops. Saturday re-orders simply need to be phoned in by 4PM Friday evening. Evening Shop re-orders must be pre-arranged with Fun Services ahead of time to ensure staff is available to pack and deliver.



D. **More Gifts Delivered at the Beginning of Your Shop** - By delivering in Fun Services trucks (not UPS or a Freight Company), Fun Services can deliver more gifts at the beginning of the sale. Fun Services typically delivers 25%-50% more gifts than were sold the year before. Due to the high costs of shipping, our competitors can not send as many gifts as this increases the cost of shipping and returning gifts.

For example, one of our competitors recently contracted with a school in Prince George's County (MD) that we had worked with in the past. The competitor sent a total of 6 boxes of gifts while Fun Services delivered 18 boxes of gifts for their shop.

3. **Free Supplies/Promotional Items** - Fun Services supplies a variety of Free Supplies in conjunction with the shop. These include: Mylar Gift Bags in 4 sizes (one per gift), Parent Flyers, Posters, Table Cloths, etc. Please see our brochure for a full list of supplies.

4. **NO Inventory & Regular Inventory Shops** - Fun Services offers both a No Inventory Shop and Regular Inventory. The No Inventory Shop is designed for use where volunteers are limited. The Regular Inventory allows for individual pricing on all items and requires all gifts to be counted upon arrival at the school and phoned into Fun Services before pick-up.

5. **Product Liability Insurance (REQUIRED for all PTA events)** - Fun Services is fully insured for all gifts provided by Fun Services. Note: Product Liability is different than general liability insurance.



Sir Fun Bear™



703-550-9262 (DC), 703-594-3681 (Manassas), 800-447-7386 (Toll Free)
www.FunServicesVA.com

HOW DO I SIGN-UP?

Fun Services offers 4 Great Ways to sign-up for the Holiday Gift Shop® Program:

1. On-Line at www.FunServicesVA.com
2. Mail or Fax back a customer agreement.
(Blank agreement is available on our website.)
3. Call Fun Services at the phone numbers listed above.
4. Visit us at one of our Open Houses.

FUN FAIRS

Fun Services offers a variety of items for a successful Fun Fair including:



Mechanical Rides
Concessions
Game Booths
Prizes

Moonbounces
Rock Climbing Walls
Photo Booths
and much more.

Holiday Gift Shop and Santa's Secret Shop are registered trademarks.
These trademarks can only be used in conjunction with Fun Services programs.