

# Swivel

## Accelerate Partner Program for Tenant Reps

Join with Swivel to get in on the increasing demand for flexible workspace from new high-growth companies.


|   | Tenant Rep                                  | Your Client (Sublandlord) |
|---|---|---------------------------|
| <b>Benefits</b>   |   |                           |
| Recover cost for unused space faster  |   | +                         |
| Expose your listings to Swivel's high velocity digital marketing channel                          | +   |                           |
| Reduced time for tours, negotiations, and deals   | +   |                           |
| Gain access to well funded and high-growth prospects looking for shorter terms                    | +   | +                         |
| <b>How it Works</b>   |   |                           |
| Create your account - agree to terms  | +   |                           |
| Create your Swivel listings, including term and rate options                                      | +   |                           |
| Swivel performs Virtual Tours, vets prospects, and sends you tour requests with applicant profile | +   |                           |
| Present, negotiate, and approve terms online with prospect and client                             | +   | +                         |
| <b>Fees and commissions</b>   |   |                           |
| Your listing subleased by Swivel member   | Swivel: 4%<br>Partner: 2%                   | 6%*                       |
| Your listing subleased by client from another TR  | TR Broker: 4%<br>(Swivel: 0%)<br>Partner 2% | 6%*                       |
| Your listing sublicensed (<12 months) by a Swivel member  | Swivel: 8%<br>Partner: 2%                   | 0%                        |

\* or prevailing market rate

### Want to get going?

Just drop us a line and we'll answer your questions about how to get on the fast track with Swivel's Accelerate Partner Program to cash in on the growing demand of high-growth companies.

 [www.swivel.work/partner](http://www.swivel.work/partner)

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