

FUNDRAISING

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FUNDRAISING GUIDELINES

Oregon Conference Pathfinders

Fundraising campaigns can be a good source of income for the Pathfinder Club. Below are a few guidelines to follow.

Purpose for Fundraising Projects

- Fundraising projects could be used to:
 - Purchase club uniforms or flags
 - Purchase club camping equipment
 - Provide for extra expenses for trips or events
- Do not depend on fundraising projects to balance the club's Pathfinder budget. Pathfinding is a ministry that should be funded by sources other than fundraising.

Helpful tips to keep in mind when Fundraising for Projects

- Obtain church board approval for all fundraising projects.
- Decide if selling selected food products will violate health principles supported by the church.
- Check at the ABC for a catalogue of attractive pamphlets that your Pathfinders can hand out.
- Provide incentives for the Pathfinders, in the form of small prizes, ribbons, awards, etc. for selling a certain amount in the fundraising campaign. Make the goals reasonable that all Pathfinders can reach.
- Set up goals and work toward them. Stop selling items while they are still selling well. It is better to have people still wanting a product than for you to be left with inventory.
- Organize the club to distribute some type of commodity or service
- Introduced new ideas and projects to keep the Pathfinders and those buying interested.
- Quit while the customers are still interested so they will participate again
- Don't overburden the Pathfinders with campaigns – this is not the purpose of Pathfinding.
- Sell to the community; the church is already supporting Pathfinders and you do not want to overburden the church members.

Managing Fundraising Donations

- Prior to fundraising projects the Club Staff should create a budget and determine guidelines on how they will allocate the funds received.
- The IRS does not allow for a donor to specify a tax-deductible gift directly to a specific person.
- All direct donations must be given toward the general fundraising budget and not for individual Pathfinders.

FUNDRAISING IDEAS

The following is a list of ideas that have been tried and have worked. You may have more success with one over another depending on the area in which you live and the time and effort put into the fundraiser.

- **Pathfinder meal:** Pathfinders prepare and serve the meal (Mother's Day, Father's Day, Valentine's Day, etc.) Spaghetti feed, Mexican dinner, Pathfinder breakfast, etc.
- **Church socials:** Provide refreshments such as cookies, drinks, sandwiches, popcorn, etc., at church socials.
- **Door-to-door sales:** Christmas cards, name labels, pens with the club name on them, calendars, lawn markers, mailbox markers, fruitcakes and a host of other items can be sold door-to-door.
- **Make and sell items:** Pathfinders can make items in the club and sell them. Things like potholders, whole-wheat bread, flower arrangements, candles, mistletoe, holly, birdhouses or feeders, etc.
- **Auctions:** Hold a white elephant sale, hobby show, pet show, or an auction with a good auctioneer. An admission fee could be charged but should not be very high.
- **Work Projects:**
 - Work in small groups and rake leaves, mow lawns
 - Pick fruit or vegetable products
 - Wash cars
 - Collect and sell junk, scrap iron, etc.
 - Childcare
 - Recycle cans, glass or plastic, paper, newspapers, catalogs, magazines
- **Work-a-thon:** Obtain sponsors for each segment of work as in each car washed, rooms cleaned, mile trash pick-up, etc.

There are many other ideas that young people can be involved in for fundraising. Find an energetic adult to coordinate the project. Your Pathfinders will enjoy the new tents, etc., more if they have worked to provide money for them. They also give these items better care, as they know the cost in labor to purchase them.

MORE FUNDRAISER IDEAS

1. Sell items

- Calendars
- Fruit
- Nuts
- Stationery and cards
- Wrapping Paper
- Candles

2. Car Wash

- Donation -- running ad in newspaper
- Free car wash accepting donations

3. Rent a Pathfinder

4. Dinners

5. Breakfasts

6. Lunches

7. Theme meals

- Western
- Hawaiian
- 50's

8. Baby-sit

9. Chores

10. Bike-a-thon

- Pathfinder gets sponsors
- Have incentives for the Pathfinders

11. Trash-a-thon

12. Read-a-thon

13. Booth at Fairs

- Pathfinder
- County
- State

14. Serve at Banquets

- Church
- Community

15. Promise cards

- The size of a business card
- Open up with a Bible Promise printed inside
- Made to pass on to others.
- Put your business card information on the back
- Make your own or call 1.800.7315 or write Custom Marketing, PO Box 160877, Sacramento, CA 95816

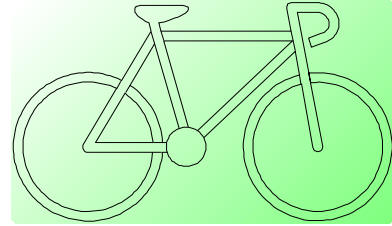
16. International Food Festival

- Large scale, dressed-up pot luck
- Random donations from different cooks
- Have entertainment
 - Costumes
 - Decorations to portray each group's customs
- Have members select the country or ethnic group they want to portray.
 - German
 - Mexican
 - Polish
 - West Indian
 - Greek
 - Korean
 - African
 - Samoan
- Choose foods that appeal both to taste and sight.
- Have someone knowledgeable give information on the dishes, country or costumes.
- Your profit margin should be 100%

BIKE-A-THON FUN FUNDRAISER

Date _____

Dear _____



The _____ Pathfinder Club is having a Bike-a-thon on _____, to raise money to use toward the purchase of:
(Date)

(Describe items)

- For Pathfinders interested in earning their Cycling Honor, the goal will be to ride 50 miles.
- During the Bike-a-thon, each Pathfinder will be given the opportunity to earn prizes, such as sweatshirts and a bicycle helmet, etc., based on individual goals.
- The Pathfinder Staff thank you for your support and prayers.

(Pathfinder Club Name)

(Pathfinder Club's Church Address)

(Pathfinder's Name)

I wish to donate the following amount:

€ \$ 5.00	€ \$10.00	€ \$15.00
€ \$25.00	€ \$50.00	€ \$100.00
€ Other \$ _____	€ \$ _____ per mile ridden by Pathfinder	

(Donor's Name)

(Donor's Address)

Please return your contribution or pledge to the address on this form or you may give it personally to the Pathfinder. Thank you for your support.

If you need a receipt, include your name and address so our Club Treasurer can send one to you.

BIKE-A-THON INFORMATION

Description: A one-day bike riding event that combines two goals: a place to complete the cycling honor and to raise funds for the local club.

Sponsors: The Bike-a-thon provides an opportunity for Pathfinders to explain what they do and ask for donations. Sponsors are to be acquired before the Bike-a-thon. (Encourage sponsors to decide what total amount they would like to donate - a flat amount or per mile, starting at 20 cents per mile.) The sponsor may wish to stipulate that they will pay 50 cents a mile for the first 50 miles or a flat donation of \$25.00.

Funds: The key to raising funds for the club is having lots of sponsors, riding safely and finishing the goal you have set, be it 50 miles or above.

Important: Safety. Bikes are to be in safe riding condition before starting to ride. Riders swerving may be penalized – let’s work together for a safe day.

Clothing: Biking shorts - mid-thigh, or jeans. Pathfinder Club or district shirt is required.

Inspection: All equipment to be securely fastened. Wheels are to have all spokes and tires in good repair. Hand and foot brakes and shift levels to properly work with chain properly adjusted. Pedal to rotate freely, handle bars and seat securely fastened and properly adjusted for the rider.

Training: Time is not a factor in the bike-a-thon as it is not a race. Your training should prepare you to stay in the “saddle” and ride comfortably without injury.

6-8 weeks before:	Ride 10-25 miles a week
4-6 weeks before:	Ride 20-45 miles a week
2-4 weeks before:	Ride 10 miles a day
1-2 weeks before:	Ride 15 miles a day

Take it easy the last 2-3 days before the event, ride just enough to stay limber. If at any time during training you feel dizzy, weak or fatigued, slow your training down.

Happy Pedaling!!!!

BIKE-A-THON PLEDGE FORM

Club Name _____

Pathfinder's Name _____

Donor's Name	Flat Donation	Amount Per Mile	Miles Completed	Total Pledge
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
10.				
11.				
12.				
13.				
14.				
15.				
16.				
17.				
18.				
19.				
20.				

Total pledged \$ _____

Total received \$ _____

CTS PARENT NIGHT DINNER FUNDRAISER Oregon Pathfinders

The Adventist Book Center is teaming up with the Oregon Pathfinders to provide a fundraising opportunity for clubs going to the Courage to Stand International Camporee.

This Fundraiser must be planned by Teen Pathfinders along with the assistance of their Club Staff.

February – April is the time that the Pathfinder Club must do their Parent Night Dinner.

The cost for cases of Vegetarian Burger will be provided by the OC Pathfinder budget.

Worthington Vegetarian Burger

50 oz cans (12 in a case) value of approximately \$95.00

(a 50 oz can provides twenty five ¼ cup servings)

20 oz cans (12 in a case) value of approximately \$40.00

(a 20 oz can provides ten ¼ cup servings)

The Teen Pathfinders must turn in a proposal in writing (email works) for the vegetarian food specifying the following criteria:

1. The date and location of the dinner
2. The expected number of attendees
3. A menu for the dinner
4. The requested number of food cases needed
5. The amount to be charged per person for the dinner
6. A statement specifying the following:
 - a. The Pathfinder Club budget will not be paying for any expenses from their funds.
 - b. All expenses are covered by donations so the cost for the dinner is 100% profit.
 - c. Any unused / unopened cans of vegetarian food will be returned to the OC Pathfinder office
 - d. The church family and friends are invited to attend.
 - e. Serving and any entertainment for the dinner are provided by the Pathfinders.

Once the items above have been submitted to the Oregon Conference Pathfinder Director by a Teen Pathfinder the club will be issued a certificate to be taken to the Gladstone ABC for pick-up of their vegetarian food. (It is possible that arrangements can be made for food delivery.)