Senior Solutions Architect - Penetration Testing Expert / Subject Matter Expert

Who We Are

Verodin is reshaping how organizations measure, manage and improve cyber security effectiveness. Evangelizing a technology movement takes more than just a good sales pitch. As a team, we obsess over helping our customers:

- Assess their current state and expose true security gaps
- Establish a means to measure security effectiveness and demonstrate improvement over time
- Realize the maximum potential of existing security investments
- Raise the bar for the entire security organization

If you're passionate about security, have the core competencies outlined below and are looking to join a team on a mission, Verodin is the place for you.

The Team and The Role

You'll be on a team of subject matter experts working in the field with Verodin customers and helping to build strategic product capabilities. You'll assist in building and demonstrating use cases & content within the Verodin Security Instrumentation Platform (SIP), specializing in offensive capabilities such as penetration testing and red teaming objectives. The goal is to help customers to maximize their Verodin SIP value while enhancing product capabilities.

This position is based in the United States. While not essential, applicants in the Washington D.C. area near Verodin's headquarters are preferred. This role will require domestic and international travel to support engagements with customers and the industry.

If you answer "yes" to the questions below, you might be a fit.

- Are you a penetration testing expert with at least 10 years of experience?
- Are you an excellent communicator that's able to work well with technical and non-technical people ranging from individual contributors to executives?
- Are you highly technical, possessing expertise with enterprise security solutions across endpoint, network, email, and cloud – especially solutions like firewalls, IPS, DLPs, WAFs, SIEMs, log managers, proxies, orchestration solutions, threat intelligence, and anti-malware solutions?
- Do you have strong networking, virtualization, and system administration skills?
- Are you skilled in Python, Ruby, Shell, and PowerShell and are you comfortable working with APIs?

Job responsibilities include

- Building use cases and content, mostly focused on penetration testing and red teaming objectives, within Verodin SIP
- Assisting the Verodin sales, sales engineering, and customer success teams
- Deploying Verodin SIP and demonstrating capabilities
- Integrating Verodin SIP with security management solutions
- Delivering customer presentations and writing reports

Nice to have

- SOC, blue team or defender experience
- Experience speaking at security conferences
- Having authored blogs and papers on information security
- A degree in computer science or related field
- A working knowledge of regulatory mandates, compliance requirements, etc.
- Security industry certifications

To apply for this role, please send your CV/resume and a detailed cover letter describing why you're a fit to careers@verodin.com.

Verodin is an equal-opportunity employer.