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**MARK J. SMITH NAMED TO FORBES' LIST OF BEST IN STATE
WEALTH ADVISORS FOR 4TH CONSECUTIVE YEAR**

GREENWOOD VILLAGE, CO, Feb.18, 2020 – Mark J. Smith, founder of M.J. Smith & Associates, has been named to Forbes Magazine's list of *America's Top Wealth Advisors* for the 4th consecutive year.

This year's Best-In-State Wealth Advisors list spotlights more than 4,000 top advisors across the country who were nominated by their firms and then researched, interviewed and assigned a ranking within their respective states and markets.

Smith is ranked 3rd on the list of 64 Colorado advisors chosen and ranked by Shook Research based on an algorithm of qualitative and quantitative criteria, including:

- In-person interviews
- Industry experience
- Compliance records
- Revenue produced
- Assets under management

M.J. Smith & Associates' assets managed as of Jan. 16, 2020, totaled \$786 million. Wealth advisors on the 2020 list manage more than \$4 trillion in client assets.

Advisors do not pay a fee for placement on Forbes Top Advisor rankings, which are independently determined by Shook Research.

An independent Registered Investment Advisor with the U.S. Securities and Exchange Commission, M.J. Smith & Associates offers fee-based asset management services with a comprehensive financial planning approach that includes tax planning. Mark J. Smith, CFP®, CPA/PFS, CIMA®, founded the firm in 1983, and serves as president. In addition to Smith, the leadership team includes Tom Jacobsen, MBA, Chief Operating Officer.

Smith is a member of the Colorado Society of Certified Public Accountants, where he participated as a board member in 2014-15 and is past president of the Society's Educational Foundation. He has also been named as one of *Barron's* top advisors every year for the past 10 years,

"It's an honor to once again be named to the Forbes list of top investment advisors in Colorado," Smith said. "Our team at M.J. Smith & Associates always appreciates the recognition of their hard work. Ultimately, we remain focused on helping our clients reach their financial goals and achieve their dreams."

About M.J. Smith & Associates

With offices in Greenwood Village, Colo., M.J. Smith & Associates, a Registered Investment Advisor, offers an extensive array of financial services, including investment planning, retirement planning, estate planning and tax planning, as well as insurance and risk management. Founded in 1983 by Mark J. Smith, the firm has more than \$786 million in assets under management and is registered with the U.S. Securities and Exchange Commission. The advisors at M.J. Smith & Associates offer securities through Raymond James Financial Services Inc., Member FINRA/SIPC. For more information, visit <http://www.mj-smith.com/>.

Data provided by [SHOOKTM Research, LLC](#). Data as of 6/30/19. Source: [Forbes.com](#) (January, 2020). The Forbes ranking of Best-In-State Wealth Advisors, developed by SHOOK Research, is based on an algorithm of qualitative criteria and quantitative data. Those advisors who are considered have a minimum of seven years of experience, and the algorithm weighs factors like revenue trends, AUM, compliance records, industry experience and those who encompass best practices in their practices and approach to working with clients. Portfolio performance is not a criteria due to varying client objectives and lack of audited data. Out of approximately 32,000 advisors nominated by their firms, 4,000 received the award. This ranking is not indicative of an advisor's future performance, is not an endorsement, and may not be representative of an individual client's experience. Neither Raymond James nor any of its financial advisors or RIA firms pay a fee in exchange for this award/rating. Raymond James is not affiliated with Forbes or Shook Research, LLC. For more information: www.SHOOKresearch.com.