

## **Pilot Real Estate Referral Program, Terms & Conditions**

Certain real estate professionals including but not limited to brokers and agents ("Participants") are eligible to receive a Visa\* gift card from Pilot Fiber, Inc. ("Pilot") for each new customer they refer to Pilot, subject to these Terms and Conditions ("Terms") and the eligibility requirements herein.

Participants must enroll in Pilot's Real Estate Referral Program (the "Program") by visiting [referrals.pilotfiber.com/brokers](https://referrals.pilotfiber.com/brokers) and submitting the completed form.

Participants agree to abide by these Terms by enrolling in the Program and/or by referring any potential customer (a "Prospect") to Pilot.

Persons who are enrolled individually or via a corporation in Pilot's Channel Partner or other referral program are not eligible. Employees of Pilot are also not eligible.

Participants must submit a "Prospect Notice" by entering a completed form on [referrals.pilotfiber.com/clientform](https://referrals.pilotfiber.com/clientform) (or sending an email containing sufficient information to a Pilot employee who administers the Program) to identify and contact a Prospect. Each Prospect Notice may identify only one (1) Prospect, but Participants may submit an unlimited number of Prospect Notices.

Pilot must, in its sole discretion, determine that the referred Prospect is a "Qualified Prospect". A Qualified prospect is: (1) not a current or former Pilot customer and (2) is not already a prospect of Pilot sourced through other means. Participant must collaborate in good faith with Pilot (as determined by Pilot in its sole discretion) to facilitate communication between Pilot and the Qualified Prospect.

Participants will receive a \$500 Visa gift card for any referred Qualified Prospect that orders a Pilot dedicated internet access circuit of 100 Mbps or greater (the "Services") within ninety (90) days of the Participant's submission of the Prospect Notice and renews its service for at least one month after the circuit is installed.



## **Pilot Real Estate Referral Program, Terms & Conditions continued**

Participants will receive a \$100 Visa gift card for any referred Qualified Prospect that orders a Pilot small business internet circuit of 100 Mbps or greater (the "Services") within ninety (90) days of the Participant's submission of the Prospect Notice and renews its service for at least one month after the circuit is installed.

The gift card will be tendered\*\* in person or mailed to the address the Participant submitted on the Program website upon enrollment, within thirty (30) days after a Qualified Prospect has purchased the Services, provided that such services have been installed for at least one (1) month and one (1) day, and Pilot has received payment in full for any installation fees and for the first and second month of service.

Pilot does not make any representations or warranties as to the serviceability of the Prospect's organization or the location where the Prospect is located and may, at its sole discretion, decline to provide service to any Prospect, at any address, for any reason.

Gift cards are administered at Pilot's sole discretion and may not be redeemed for cash. In the event that a Prospect contacts Pilot before the Participant submits a Prospect Notice, the Participant bears the burden of proving their affiliation with such Prospect. Any disputes related to the Program will be resolved by Pilot at its sole discretion.

Pilot may modify or discontinue this promotion at any time for any reason.

You are responsible for any and all tax liabilities associated with the Program. This Program is void where prohibited by law.

Last updated November 2, 2020.

\*Visa is not a sponsor of this Program.

\*\*Subject to availability and at Pilot's discretion, the gift card tendered may be substituted for American Express or Mastercard.

