

BUSINESS NEWS

# GM sells shuttered Ohio plant to EV truck start-up

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(Reuters) - General Motors Co confirmed on Thursday it has sold its shuttered Lordstown Assembly plant in Ohio to a start-up that has an ambitious plan to begin building electric pickup trucks by the end of 2020.



FILE PHOTO: A mural is seen on the side of General Motors' shuttered Lordstown Assembly plant during the United Auto Workers (UAW) national strike in Lordstown, Ohio, U.S. September 20, 2019. REUTERS/Rebecca Cook

Lordstown Motors Corp, which is 10% owned by Workhorse Group Inc, has retained Ohio investment bank Brown Gibbons Lang & Co and is working to raise additional capital, Lordstown Chief Executive Steve Burns said in an interview. Workhorse shares closed up 27% on the news.

The fate of the northeastern Ohio plant has become a lightning rod in the 2020 presidential election after GM announced in November 2018 its planned closure, drawing condemnation from U.S. President Donald Trump and many U.S. lawmakers. The fate of the plant, which ended operations in March, remained uncertain until the Detroit automaker reached a new contract with the United Auto Workers union last month.

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The company has been working on the engineering of the new truck called Endurance and hired Rich Schmidt, a former director of manufacturing at Tesla Inc, as chief production officer.

GM said Thursday it believes “LMC’s plan to launch the Endurance electric pickup has the potential to create a significant number of jobs and help the Lordstown area grow into a manufacturing hub for electrification.”

GM is not investing in the venture. The purchase price was not disclosed, but sources said it was similar to EV start-up Rivian Automotive LLC’s 2017 acquisition of a former Mitsubishi plant in Normal, Illinois, for \$16 million. Burns said the company got a “great deal” after 10 months of talks with GM.

Burns, a former Workhorse CEO, said the company has been working on engineering the new truck for the last six months but acknowledged the timetable is “aggressive.” However, he said the company has the advantage that the Ohio plant is “fully intact, still warm.”

Burns hopes to have pre-production prototypes coming off the assembly line by April and start production by November 2020 with 400 hourly workers to start.

“When you live in a factory area and the factory closes, there is a lot of pain there,” Burns said, saying it wants to build a company for the long term. “This should be the electric epicenter of the Midwest if you do it right.”

Burns declined to say how much money the company has raised but said they have raised enough to hire the management team and engineers and acquire the factory. He said “the serious” effort to raise additional financing began on Thursday, and he is looking for new strategic investors.

The fate of the 6.2-million-square-foot Lordstown plant has been a major focus for Trump, who in June 2017 advised workers in nearby Youngstown, Ohio, that factory jobs were not leaving. “Don’t move, don’t sell your house,” he said.

GM last month said it plans an electric battery cell plant near the Lordstown complex that could eventually employ 1,000 people. Sources have said the battery plant would be a joint venture, where the workers are represented by the UAW and earn in the range of \$15 to \$17 an hour.

*Reporting by David Shepardson; Editing by Chris Reese and Jonathan Oatis*