

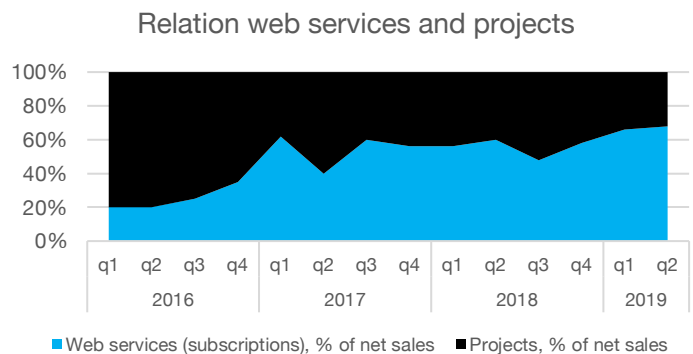
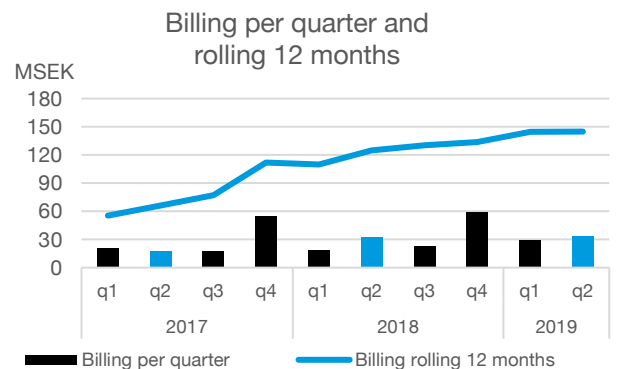
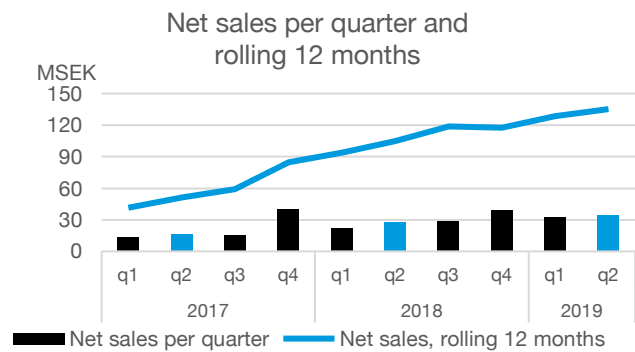
## Interim Report April – June 2019

### Second quarter 2019

- Billing amounted to SEK 33 (33) million.
- The Group's net sales increased by 33 percent to SEK 34 (26) million.
- The distribution between projects and web services (subscriptions) was 32/68 (40/60) percent.
- The Group's operating profit/loss amounted to SEK -34 (-15) million.
- Basic earnings per share amounted to SEK -0.29 (-0.29).
- Cash flow from operating activities was SEK -29 (-18) million.
- The accumulated number of users in thousands increased by 82 percent to approximately 1,542\*\* (845).
- The accumulated number of downloads amounted to 42.1 million\*\*.
- The number of manufacturers (Brands) was 1,553\*\*.
- Kim Mortensen took over as new CEO on 1 June.
- Johan Svanström was elected to the Board and appointed Vice Chairman. Johannes Reischböck and Hjalmar Winblad declared themselves unavailable for re-election and left the Board at the Annual General Meeting.
- Alexander Dahlquist took over as CFO on 15 May. Mario Ortega and Johan Dyrssen joined executive management as SVP AECO and VP Product & Data, respectively.
- BIMobject entered into a partnership with AEC Daily, a world-leading developer of education courses.

### Revised goals 2019

Billed sales are expected to grow by at least 20 percent in 2019, revised down from 30 percent. We expect to increase the acc. registered users to at least 1.7 million (up from 1.5 million). See CEO's comments page 2.



SEK million	3 months			6 months			Rolling 12 months	Full year
	Apr-Jun 2019	Apr-Jun 2018	Δ%	Jan-Jun 2019	Jan-Jun 2018	Δ%		
Billing during the period	33	33	0%	63	52	21%	145	134
Net sales	34	26	33%	67	47	42%	134	114
Gross profit	31	24	27%	61	44	40%	120	102
Operating profit/loss (EBIT)	-34	-15	-	-65	-34	-	-123	-92
Profit/loss for the period	-34	-15	-	-62	-37	-	-118	-93
Earnings per share*, SEK	-0.29	-0.29	-	-0.51	-0.33	-	-	-0.76
Accum. number of users, thousands**	1,542	845	82%	-	-	-	1,542	1,052
Accum. number of downloads, thousands**	42,105	25,500	65%	-	-	-	42,105	32,527
Number of manufacturers**	1,553	1,230	26%	-	-	-	1,553	1,310

\* Basic earnings per share, calculated before dilution. A total of 2,042,750 warrants have been issued, entitling the holders to subscribe for 2,886,000 shares. \*\* Including estimated net contribution from acquisitions.

## Continued strong net sales, increase in billed web services

After a strong first quarter across the board, we had a bit more of a mixed picture during the second quarter. From a year on year perspective, Net sales saw a healthy increase of 33 percent and amounted to SEK 34 (26) million. The inflow of new users continued at a strong pace, and user activity on the platform remained high. On the other hand, billing, which fluctuate from quarter to quarter, came in flat and below our expectations. Billed web services showed healthy growth while billed project sales faced headwinds in some markets. North America was especially slow due to competitive pricing pressure. Competitors often offer lower quality content creation than us and for local market-only platforms. We are addressing this situation and we do see some positive progress where strategic partnerships with players such as AEC Daily contribute to leverage brand awareness.

The increase in billed web services led to a higher share of recurring sales. The change in mix between project sales and web services was expected since we continue to increase focus on SaaS-sales of web services vs the lower margin content production (project sales).

We strive for a high share of web services and a strong long-term relationship model with customers. We continue to develop product and service drivers for the SaaS model, including upgrades of our globally leading offerings such as BIManalytics Core and BIMscript.

In the future, we want to see more building product manufacturers (BPMs) not only leveraging our platform for hosting objects developed by us – but also objects created by our customers themselves or via external partners.

To emphasise this trend, we aim to form partnerships with independent content developers from all over the world so that they can produce objects and then publish them on BIMobject Cloud.

### Organisational change

The first half year has been a period of organisational change and management transition. I am very enthusiastic about taking on the position as CEO and I look forward to working closely with my team in building and growing the future BIMobject. We have a great market position already, and a massive business opportunity ahead as well as true potential to contribute to a more efficient and sustainable development within the construction industry.

In the coming months, I plan to meet all co-workers and deepen my understanding of the business opportunities in the different regions. This will help my team and I to review the strategy and the long-term business plan. The strategy work has been initiated and I expect that we will be able to present an update of our strategy and goals at the latest early next year.

In the short perspective, operations will continue to focus on core business operations such as sales, users, and product development on the platform. Work is ongoing to build strong processes for automating and scaling the business, and also to leverage our large amounts of data. We are looking closely at our cost and operational efficiency, to ensure we maximize the BIMobject platform growth and value creation.

### Long term ambitions

The digitalisation of the construction industry is still in an early phase. There are millions of users and many thousands of manufacturers around the world who can transition to a digital world with the use of BIMobject. This implies that we have a great “runway” from our current market position where we remain in a very strong and dominating global position and have very healthy and leading growth in global users. We also continue to have a positive and active view in terms of M&A opportunities.

This said, it is difficult to assess the pace of this transition. Economic signals and macro-environment show a mixed picture and we meet varied demand across our markets, where Brexit, US-China trade, EU economics on the one hand might impact negatively on investments, while on the other hand the construction industry needs to become more efficient and sustainable. The need for cheaper and more efficient processes really pushes digitalisation of the construction industry - a perfect position for BIMobject.

### Revised goals 2019

Weaker Q2 performance and challenges in North America make growth target a stretch and revised goal will be at least 20 percent growth in 2019. We expect to increase the acc. registered users to at least 1.7 million, revised up from 1.5 million.

We continue to build the market leading cloud-based BIM content service in the world.

Our goals are:

- increasing billed sales by at least 20 percent (revised down from 30 percent)
- achieving at least 1.7 million registered users (revised up from 1.5 million)
- reaching an object volume of 450,000
- streamlining core operations for further scalability
- preparing for listing on Nasdaq Stockholm

*Kim Mortensen,*  
CEO

## Events during the quarter

### Kim Mortensen takes over as CEO

Kim Mortensen was appointed by the Board as new CEO in March and took up his position on 1 June. Having held several senior positions at software company Apsis, Kim has highly valuable experience at the helm of a fast-growing, scalable and market-leading digital company. With Kim's expertise, the Company can expect an increased focus on core operations and an acceleration in growth.

### Alexander Dahlquist takes over as CFO

Alexander Dahlquist was appointed as CFO, taking over the role on 15 May. Alexander brings valuable expertise to BIMobject's continuing development. Having spent many years at Saint-Gobain, Alexander has excellent knowledge of the construction industry's process flows from manufacturing and delivery to finished product. Alexander's experience is highly relevant in the development of BIMobject's platform.

### Mario Ortega and Johan Dyrssen join executive management

BIMobject has also decided to expand the management group, bringing in Mario Ortega as Senior Vice President AECO and Johan Dyrssen as VP Product & Data. Mario joined BIMobject in 2014, his most recent role being Head of Sales for Spain and Latin America. Mario will work closely with the product and platform development team to drive the development of new value-creating services for all users of the platform. Johan joined BIMobject in 2013 as Graphic Designer & Web Developer and has quickly advanced in the Company, his latest role being Head of Web & App Development. Johan will lead the Product and Data teams in order for BIMobject to continue being innovative and in the forefront of digitalization of the construction industry.

### BIMobject enters into partnership with AEC Daily, a leading developer of education courses

AEC Daily works closely with a large number of trade associations in both the US and Europe. The companies will leverage their market-leading positions to increase sales of building and interior products, resulting in a smoother design and specifications process in a longer perspective. The collaboration streamlines the training process and connects the designer with the manufacturer-specific building products on BIMobject, allowing a more efficient design process. Users searching for products on BIMobject will find associated course links.

### Streamlining the platform

With the BIMobject platform continuing to evolve there has been a lot of optimisation work done to the core platform. The work that has been done is to ensure that bimobject.com continues to scale with the ever-growing user base and the vast amount of data the platform is generating for Building Product Manufacturers. Work will continue into Q3 and Q4.

### BIMobject Academy released

BIMobject Academy targets both Customers and Users of the BIMobject platform. Academy is a repository of information for both value streams to find information like how to use BIMobject's EVO app, for users, or how to upload BIM object for our customers.

### BIMobject Statistics

	Q2 2019	Q2 2018	Δ%
Number of users accum., thousands	1,542**	845	82%
Number of downloads, accum., thousands	42,105**	25,500	65%
Number of manufacturers (Brands)	1,553**	1,230	26%

\*\* Including estimated net contribution from Polantis.

Accumulated number of downloads per country since start. The figures refer to BIMobject Cloud only.

Country	Q2 2019	Q1 2019	Δ%
USA	4,515,509	4,005,138	13%
Brazil	3,219,980	2,826,018	14%
Mexico	2,003,582	1,751,987	14%
Spain	1,655,237	1,494,337	11%
Italy	1,652,055	1,484,405	11%
Russia	1,629,402	1,462,745	11%
France	1,458,548	1,311,018	11%
India	1,010,630	903,374	12%
UK	979,247	870,744	12%
Turkey	856,924	759,129	13%
Others	21,538,518	19,682,127	9%
<b>Total, accum.</b>	<b>40,519,632</b>	<b>36,551,022</b>	<b>11%</b>

## Revenue and earnings for the quarter

### Net sales and billing

The Group's net sales for Q2 2019 amounted to SEK 34 (26) million, an increase of 33 percent compared with the same period the previous year. The proportion of web services increased to 68 percent of total sales, driven by an inflow of new customers and additional sales to existing customers.

Billing amounted to SEK 33 (33) million. Development for the quarter was weaker than expected, mainly as a result of lower project sales, where we noticed a certain slowdown in the market in combination with intense competition from smaller local players. North America continued to show weak development, but we have high hopes that our efforts to bring a turnaround in the United States will produce results. We continue to encounter strong interest in the platform, with the number of BIMobject Cloud users continuing to grow.

Looking at the individual markets, billing for Q2 increased by 31 percent in the Nordic region and by 10 percent in the rest of EMEA, while it fell by 33 percent in the North America.

Billing	3 months			12 months		
	Q2 2019	Q2 2018	Δ%	30/06/2019	30/06/2018	Δ%
Nordic	10	8	31%	38	32	18%
Rest of EMEA	15	14	10%	70	53	32%
North America	7	11	-33%	37	40	-7%
<b>Total</b>	<b>33</b>	<b>33</b>		<b>145</b>	<b>125</b>	

### Earnings

Gross profit for Q2 was SEK 31 (24) million. Gross margin amounted to 90 (94) percent. Operating profit/loss for Q2 showed a decline and amounted to SEK -34 (-15) million.

### Financial position

Equity was SEK 217 (92) million at the end of the period. The equity/assets ratio was 69 (59) percent at 30 June 2019. Total assets were SEK 314 (154) million.

### Cash flow and investments

Cash flow for Q2 2019 was SEK -29 (-26) million. Cash flow from operating activities had an effect of SEK -29 (-18) million on cash flow. Cash flow from investing activities was SEK -1 (-8) million. Cash flow from financing activities was kSEK 436 (0). Cash and cash equivalents were SEK 207 (87) million at the end of the period.

### Personnel

The average number of employees in the Group at 30 June 2019 was 238 (185).

### The share and share data

Earnings per share for Q2 amounted to SEK -0.29 (-0.29). Equity per share at the reporting date was SEK 1.80 (1.77).

The total number of shares at the end of the quarter was 120,319,684 (51,717,254). All shares carry an equal share of votes and capital.

The table below shows BIMobject's five largest shareholders at the end of the period.

Owner	Number of shares	Share of capital and votes
Solar A/S	20,700,000	17%
EQT	15,515,176	13%
Procedural Labs*	9,891,800	8%
IKC Fonder	6,977,639	6%
Swedbank Robur Fonder	6,466,836	5%
	59,551,451	49%
Other shareholders	60,768,233	51%
<b>Total</b>	<b>120,319,684</b>	<b>100%</b>

\*Procedural Labs AB is 100% owned by Board member and CSO Stefan Larsson.

### Warrants (incentive programmes)

The annual general meeting of BIMobject AB on 14 June 2016 adopted a directed issue of warrants entitling holders to subscribe for new shares in the Company. There are 150,250 warrants outstanding in series 2016/2019, with an entitlement to subscribe for 601,000 new shares in the Company. The warrants have been issued when appointing key personnel. The exercise period for series 2016/2019 warrants is 19 August 2019 to 9 September 2019 (inclusive). On full exercise of the outstanding series 2016/2019 warrants, BIMobject's share capital will increase by SEK 6,611.

The annual general meeting on 8 June 2018 adopted a directed issue of warrants entitling holders to subscribe for new shares in the Company. There are 392,500 warrants outstanding in series 2018/2021, with an entitlement to subscribe for 785,000 new shares in the Company. The warrants have been issued to existing personnel and when appointing key personnel. The exercise period for series 2018/2021 warrants is 1 June 2021 to 30 June 2021 (inclusive). On full exercise of the outstanding series 2018/2021 warrants, BIMobject's share capital will increase by SEK 8,635.

The annual general meeting on 15 May 2019 adopted a directed issue of warrants entitling holders to subscribe for new shares in the Company. There are 1,500,000 warrants in series 2019/2024, with an entitlement to subscribe for 1,500,000 new shares in the Company. The warrants may be allotted to existing and new personnel in the Group. The exercise period for series 2019/2024 warrants is 1 June 2023 to 31 May 2024 (inclusive). On full exercise of the outstanding series

2019/2024 warrants, BIMObject's share capital will increase by SEK 16,500.

Full terms and conditions for warrants can be found on the Company's website <https://bimobject.com/sv/bolagsstamma>.

### Parent Company

The Parent Company's net sales for Q2 2019 amounted to SEK 10 (7) million and profit/loss before tax for the same period was SEK -31 (-17) million. Equity was SEK 242 (102) million. The Parent Company's equity/assets ratio was 84 (91) percent.

### Related-party transactions

There were no related-party transactions during the period.

### Accounting policies

This interim report has been prepared in accordance with the Swedish Annual Accounts Act. The accounting policies applied follow the Swedish Accounting Standards Board's general recommendation BFNAR 2012:1 (K3).

### Auditor's review

The interim report has not been reviewed by the Company's auditor.

### Certified Adviser

FNCA Sweden AB.

### Upcoming reports

BIMObject AB prepares and publishes a financial report after the end of each quarter. Upcoming reports are scheduled as follows:

Event	Date
Q3 2019	15 November 2019
Q4 2019	14 February 2020
Q1 2020	15 May 2020

### Risks and uncertainties

BIMObject is a young company operating in a digital global market and is therefore exposed to a number of commercial and financial risks. The commercial risks are primarily due to the fact that BIMObject's services are relatively new to market players and that they are seeking to establish a new marketplace. Financial risks are mainly associated with liquidity, financing, interest rates and exchange rates.

BIMObject's risk management is conducted on an ongoing basis, and is aimed at identifying, controlling and neutralising risks. Risk assessment is based on the probability of the risks and their potential effects on the Group. Risk assessment is unchanged from the risk scenario presented in the 2018 annual report.

### BIMObject's report will be presented by audiocast

Analysts, investors and the media are invited to participate in the presentation at 14.00 CEST on 15 August 2019 via

<https://tv.streamfabriken.com/bimobject-q2-2019>

### Submission of interim report

Malmö, 15 August 2019

BIMObject AB  
Board of Directors

### For more information, please contact:

Kim Mortensen, CEO  
Tel: +46 40-685 29 00  
E-mail: [info@bimobject.com](mailto:info@bimobject.com)

*This information is information that BIMObject AB (publ) is obliged to publish in accordance the EU Market Abuse Regulation. The information was provided by Kim Mortensen for publication on 15 August 2019 at 08.00 CEST.*

## Condensed consolidated income statement

SEK thousands	Apr-Jun 2019	Apr-Jun 2018	Jan-Jun 2019	Jan-Jun 2018	Rolling 12 months	Full year 2018
<b>Operating income</b>						
Net sales	34,389	25,883	67,108	47,344	133,970	114,206
Work performed by the Company and capitalised	1,387	630	2,767	1,260	6,988	5,481
Other operating income	590	1,679	1,754	2,341	2,473	3,060
<b>Total operating income</b>	<b>36,365</b>	<b>28,193</b>	<b>71,628</b>	<b>50,945</b>	<b>143,430</b>	<b>122,747</b>
<b>Operating expenses</b>						
Production costs	-5,438	-3,873	-10,250	-7,046	-23,479	-20,275
Gross profit	30,928	24,320	61,378	43,898	119,952	102,472
Other external expenses	-24,455	-14,207	-48,080	-30,411	-102,062	-84,393
Personnel costs	-39,220	-23,902	-73,945	-45,611	-132,699	-104,365
Depreciation/amortisation	-1,159	-779	-3,172	-1,592	-6,279	-4,699
Other operating expenses	-553	-224	-943	-524	-1,737	-1,318
<b>Operating profit/loss after depreciation/amortisation</b>	<b>-34,458</b>	<b>-14,792</b>	<b>-64,762</b>	<b>-34,240</b>	<b>-122,826</b>	<b>-92,304</b>
<b>Finance income and costs</b>						
Profit/loss from net financial items	212	-441	1,330	-2,347	4,815	1,139
<b>Profit/loss after finance income and costs</b>	<b>-34,246</b>	<b>-15,233</b>	<b>-63,433</b>	<b>-36,587</b>	<b>-118,011</b>	<b>-91,165</b>
Tax	-51	33	-117	-172	-1,831	-1,886
Earnings for subsidiaries before acquisition	0	0	1,618	0	1,618	0
<b>Profit/loss for the period</b>	<b>-34,297</b>	<b>-15,200</b>	<b>-61,932</b>	<b>-36,759</b>	<b>-118,224</b>	<b>-93,052</b>

## Condensed consolidated balance sheet

SEK thousands	30/06/2019	30/06/2018	31/12/2018
<b>ASSETS</b>			
Non-current assets			
Intangible assets	43,626	4,042	12,064
Property, plant and equipment	5,513	5,419	6,258
Financial assets	0	238	0
Other non-current receivables	2,426	6,607	1,793
<b>Total non-current assets</b>	<b>51,565</b>	<b>16,306</b>	<b>20,115</b>
Current assets			
Receivables			
Current receivables	55,628	51,299	65,833
Cash and bank balances	206,709	86,526	288,738
<b>Total current assets</b>	<b>262,337</b>	<b>137,824</b>	<b>354,571</b>
<b>TOTAL ASSETS</b>	<b>313,902</b>	<b>154,131</b>	<b>374,687</b>
<b>EQUITY, PROVISIONS AND LIABILITIES</b>			
Equity			
Equity	217,091	91,573	279,531
<b>Total equity</b>	<b>217,091</b>	<b>91,573</b>	<b>279,531</b>
Non-current liabilities			
Provisions	2,887	807	3,379
<b>Current liabilities</b>	<b>89,682</b>	<b>61,732</b>	<b>91,777</b>
<b>TOTAL EQUITY, PROVISIONS AND LIABILITIES</b>	<b>313,902</b>	<b>154,131</b>	<b>374,687</b>

## Condensed consolidated cash flow statement

SEK thousands	Apr-Jun 2019	Apr-Jun 2018	Jan-Jun 2019	Jan-Jun 2018	Rolling 12 months	Full year 2018
<b>Operating activities</b>						
Profit/loss after financial items	-34,246	-15,233	-63,433	-36,587	-118,011	-91,165
Adjustments for non-cash items	600	628	3,531	1,045	8,885	6,181
Tax paid	-51	33	-117	-172	-1,831	-1,886
<b>Cash flow from operating activities before changes in working capital</b>	<b>-33,697</b>	<b>-14,572</b>	<b>-60,019</b>	<b>-35,715</b>	<b>-110,957</b>	<b>-86,871</b>
<b>Cash flow from changes in working capital</b>						
Increase(-)/Decrease(+) in operating receivables	-2,605	-9,272	10,205	12,061	-4,330	-2,474
Increase(+)/Decrease(-) in operating liabilities	7,665	6,336	-2,094	6,360	27,951	36,405
<b>Cash flow from operating activities</b>	<b>-28,637</b>	<b>-17,508</b>	<b>-51,909</b>	<b>-17,294</b>	<b>-87,336</b>	<b>-52,940</b>
<b>Investing activities</b>						
Acquisition of intangible assets	-1,537	-843	-33,558	-1,484	-43,279	-11,205
Acquisition of property, plant and equipment	-192	-1,134	-432	-1,745	-2,679	-3,992
Acquisition of financial assets	0	-197	0	-197	238	41
Increase(-)/Decrease(+) in non-current receivables	569	-6,172	-632	-5,883	4,182	-1,070
<b>Cash flow from investing activities</b>	<b>-1,160</b>	<b>-8,346</b>	<b>-34,622</b>	<b>-9,310</b>	<b>-41,538</b>	<b>-16,225</b>
<b>Financing activities</b>						
Increase(+)/Decrease(-) in non-current liabilities	142	0	4,242	0	4,224	0
New share issue and employee stock options	293	0	259	47	244,833	244,806
<b>Cash flow from financing activities</b>	<b>436</b>	<b>0</b>	<b>4,501</b>	<b>47</b>	<b>249,056</b>	<b>244,806</b>
Cash flow for the period	-29,361	-25,854	-82,030	-26,557	120,183	175,641
Cash and cash equivalents at start of period	236,069	112,394	288,738	113,097	86,526	113,097
<b>Cash and cash equivalents at end of period</b>	<b>206,709</b>	<b>86,540</b>	<b>206,709</b>	<b>86,540</b>	<b>206,709</b>	<b>288,738</b>
<b>Supplementary disclosures to cash flow statement</b>						
Interest paid and dividend received						
Interest received	19	0	35	0	59	24
Interest paid	-26	11	-140	-2	-186	-47
<b>Adjustments for non-cash items</b>						
Depreciation, amortisation and impairment of assets	1,159	779	3,172	1,592	6,279	4,699
Provisions	-9	129	-492	-139	2,079	2,432
Earnings for subsidiaries before acquisition	0	0	1,618	0	1,618	0
Unrealised exchange differences	-549	-280	-768	-409	-1,092	-951
<b>Total</b>	<b>600</b>	<b>628</b>	<b>3,531</b>	<b>1,045</b>	<b>8,885</b>	<b>6,181</b>

## Condensed consolidated statement of changes in equity

SEK thousands	Jan-Jun 2019	Jan-Jun 2018	Jan-Dec 2018
Consolidated statement of changes in equity			
Opening balance	279,531	128,728	128,728
Share capital	0	0	186
Employee stock options	259	47	4,321
New share issue	0	0	240,299
Translation differences	-768	-442	-996
Reserves	0	0	45
Profit/loss for the period	-61,932	-36,759	-93,052
<b>Balance at end of period</b>	<b>217,091</b>	<b>91,573</b>	<b>279,531</b>

## Condensed income statement, Parent Company

SEK thousands	Apr-Jun 2019	Apr-Jun 2018	Jan-Jun 2019	Jan-Jun 2018	Rolling 12 months	Full year 2018
<b>Operating income</b>						
Operating income	10,220	7,296	19,521	14,132	49,602	44,213
<b>Total operating income</b>	<b>10,220</b>	<b>7,296</b>	<b>19,521</b>	<b>14,132</b>	<b>49,602</b>	<b>44,213</b>
<b>Operating expenses</b>						
Production costs	-8,805	-7,579	-17,299	-13,582	-30,168	-26,451
<b>Gross profit</b>	<b>1,415</b>	<b>-283</b>	<b>2,222</b>	<b>550</b>	<b>19,434</b>	<b>17,762</b>
Other external expenses	-15,750	-7,368	-30,573	-17,299	-62,228	-48,954
Personnel costs	-17,002	-11,299	-29,198	-19,853	-54,462	-45,118
Depreciation/amortisation	-301	-286	-647	-564	-1,473	-1,390
Other operating expenses	0	0	-45	0	-940	-896
<b>Operating profit/loss after depreciation/amortisation</b>	<b>-31,639</b>	<b>-19,235</b>	<b>-58,239</b>	<b>-37,165</b>	<b>-99,669</b>	<b>-78,595</b>
<b>Finance income and costs</b>						
Net financial items	599	1,827	1,971	1,886	-5,375	-5,460
<b>Profit/loss after finance income and costs</b>	<b>-31,040</b>	<b>-17,408</b>	<b>-56,269</b>	<b>-35,279</b>	<b>-105,044</b>	<b>-84,054</b>
<b>Appropriations and tax</b>						
Tax	0	0	0	0	0	0
<b>Profit/loss after appropriations and tax</b>	<b>-31,040</b>	<b>-17,408</b>	<b>-56,269</b>	<b>-35,279</b>	<b>-105,044</b>	<b>-84,054</b>
<b>Profit/loss for the period</b>	<b>-31,040</b>	<b>-17,408</b>	<b>-56,269</b>	<b>-35,279</b>	<b>-105,044</b>	<b>-84,054</b>

## Condensed balance sheet, Parent Company

SEK thousands	30/06/2019	30/06/2018	31/12/2018
<b>ASSETS</b>			
<b>Non-current assets</b>			
Intangible assets	209	629	418
Property, plant and equipment	2,003	2,186	2,274
Financial assets	51,278	16,052	29,513
<b>Total non-current assets</b>	<b>53,490</b>	<b>18,867</b>	<b>32,204</b>
<b>Current assets</b>			
Receivables			
Current receivables	47,880	39,484	43,201
<b>Cash and bank balances</b>	<b>185,512</b>	<b>68,957</b>	<b>269,644</b>
<b>Total current assets</b>	<b>233,392</b>	<b>108,441</b>	<b>312,845</b>
<b>TOTAL ASSETS</b>	<b>286,882</b>	<b>127,308</b>	<b>345,049</b>
<b>EQUITY, PROVISIONS AND LIABILITIES</b>			
<b>Equity</b>			
Equity	241,987	102,012	297,997
<b>Total equity</b>	<b>241,987</b>	<b>102,012</b>	<b>297,997</b>
<b>Current liabilities</b>			
Current liabilities	44,895	25,296	47,052
<b>Total current liabilities</b>	<b>44,895</b>	<b>25,296</b>	<b>47,052</b>
<b>TOTAL EQUITY, PROVISIONS AND LIABILITIES</b>	<b>286,882</b>	<b>127,308</b>	<b>345,049</b>



## Condensed cash flow statement, Parent Company

SEK thousands	Apr-Jun 2019	Apr-Jun 2018	Jan-Jun 2019	Jan-Jun 2018	Rolling 12 months	Full year 2018
<b>Operating activities</b>						
Profit/loss after financial items	-31,040	-17,408	-56,269	-35,279	-105,044	-84,054
Adjustments for non-cash items	301	286	647	564	1,473	9,003
Tax paid	62	141	288	123	687	523
<b>Cash flow from operating activities before changes in working capital</b>	<b>-30,677</b>	<b>-16,982</b>	<b>-55,334</b>	<b>-34,592</b>	<b>-102,884</b>	<b>-74,529</b>
<b>Cash flow from changes in working capital</b>						
Increase(-)/Decrease(+) in operating receivables	-12,747	-2,367	-4,679	8,16	-8,396	4,443
Increase(+)/Decrease(-) in operating liabilities	9,160	3,910	-2,445	5,200	18,912	26,557
<b>Cash flow from operating activities</b>	<b>-34,264</b>	<b>-15,438</b>	<b>-62,458</b>	<b>-21,232</b>	<b>-92,368</b>	<b>-43,528</b>
<b>Investing activities</b>						
Acquisition of intangible assets	0	0	0	0	0	0
Acquisition of property, plant and equipment	27	-134	-168	-221	-870	-923
Acquisition of financial assets	3,995	-6,459	-21,765	-7,086	-35,225	-28,159
<b>Cash flow from investing activities</b>	<b>4,022</b>	<b>-6,593</b>	<b>-21,933</b>	<b>-7,306</b>	<b>-36,095</b>	<b>-29,082</b>
<b>Financing activities</b>						
New share issue and employee stock options	293	0	259	47	245,019	244,806
<b>Cash flow from financing activities</b>	<b>293</b>	<b>0</b>	<b>259</b>	<b>47</b>	<b>245,019</b>	<b>244,806</b>
Cash flow for the period	-29,949	-22,031	-84,132	-28,491	116,555	172,196
Cash and cash equivalents at start of period	215,461	90,988	269,644	97,448	68,957	97,448
<b>Cash and cash equivalents at end of period</b>	<b>185,512</b>	<b>68,957</b>	<b>185,512</b>	<b>68,957</b>	<b>185,512</b>	<b>269,644</b>
<b>Supplementary disclosures to cash flow statement</b>						
Interest paid and dividend received						
Interest received	392	222	564	373	835	645
Interest paid	-5	12	-9	0	-42	-33
<b>Adjustments for non-cash items</b>						
Depreciation, amortisation and impairment of assets	301	286	647	564	1,473	9,003
<b>Total</b>	<b>301</b>	<b>286</b>	<b>647</b>	<b>564</b>	<b>1,473</b>	<b>9,003</b>

## Condensed statement of changes in equity, Parent Company

SEK thousands	Jan-Jun 2019	Jan-Jun 2018	Jan-Dec 2018
<b>Statement of changes in equity, Parent Company</b>			
<b>Opening balance</b>	<b>297,997</b>	<b>137,245</b>	<b>137,245</b>
Share capital	0	0	186
Unrestricted reserves	0	0	240,299
Employee stock options	259	47	4,321
Profit/loss for the period	-56,269	-35,279	-84,054
<b>Balance at end of period</b>	<b>241,987</b>	<b>102,012</b>	<b>297,997</b>

## BIMObject in brief

### A global platform

BIMObject launched the BIMObject Cloud in 2012. The service is a cloud-based portal for distribution of BIM objects and the core of BIMObject's offering. The portal is available globally and is mainly used by architects and structural engineers. Users have access to tens of thousands of product families from different global and local manufacturers. BIMObject is investing heavily in marketing and sales to increase the number of manufacturers and suppliers who use the portal for product exposure.

### Vision

BIMObject's vision is to be a catalyst for sustainable and economic community building in a global and urban environment.

### Offering

BIMObject offers online services linked to BIM objects, such as cloud-based storage and publication of BIM objects, data analysis and object-specific information. We also offer development, i.e. programming, with a focus on producing new BIM objects and converting older data files. The solutions are aimed at manufacturers of building and interior products, users of BIM files (such as engineers, architects and designers) and property owners. Our offering includes:

**BIMObject Cloud** – our global cloud-based platform for BIM objects.

**Hercules** – the private cloud-based platform.

**BIMscript** – our tool for simple creation and conversion of BIM objects.

**BIManalytics Core** – our CRM tool.

### Strategy

We will offer the leading and most user-friendly platform for publishing, downloading and processing BIM objects. We create the most efficient cloud services for uninterrupted data flows and partner relationships in industry.

### Growth will be created by:

- Attracting users and increasing the number of suppliers using the Cloud for product exposure.
- Offering accredited developers the opportunity to freely use our solution for simple and efficient creation of new BIM objects.
- Promoting the development of ancillary services and company-specific platforms.
- Developing a platform for publishing and offering BIM-related third-party apps.
- Identifying and establishing partnerships with companies around the world.

### Revenue model

BIMObject's revenue is generated from manufacturers of building and interior products, and from business partners. Sources of revenue include, but are not limited to:

**Project work** – Creation, maintenance and publication of BIM objects from various sources, for manufacturers and partners.

**Subscription** – Annual subscription fee for manufacturers to publish and use the different tools that BIMObject has created with the aim of increasing customer value through:

- Private Clouds and BIMObject Hercules, used by manufacturers and construction companies to control the selection of products.
- BIManalytics Core and BIMObject Mail, used to evaluate and communicate with users of the BIMObject Cloud.
- BIMObject Mosquito and BIMObject Properties, for simpler production and maintenance of BIM objects.

### BIMObject AB

#### STUDIO

Nordenskiöldsgatan 24  
211 19 Malmö, Sweden  
+46 40 685 29 00  
www.bimobject.com