VISIONARY AWARD
Nominate the best and brightest who go above and beyond for their customers. These industry awards are given out annually at Customer Success Summit: Teams.

WHY SHOULD I SUBMIT?
Win bragging rights, a cool trophy and industry recognition!

TWO WAYS TO WIN
1. **Individual Award**
   Recognize a person who's excelled in customer success and has made a tremendous impact on you or your organization. You can nominate a peer, an executive who has pushed the envelope, or someone you've worked with from another company.

   Individual Award Categories include:
   - Strongest impact on Onboarding and/or Adoption
   - Strongest impact on Expansion
   - Strongest impact on Retention/Renewal

2. **Team Award**
   Think you have the best Customer Success team in town? We're looking for a team that is fun, creative, innovative and has a big impact on their customers' success. If you think you have what it takes, submit a video or a photo to show off your team!*

   Team Award Categories include:
   - Most innovative team/program/use of Totango
   - Fastest time to impact
   - Greatest impact on business results
   - Customer Centric Culture Award
   - Most effective digital-at-scale program

*Requirements to submit:
1. Teams can also share a video or photo with their nomination to include how Totango has helped them.
2. Points are awarded based on 3 components: Culture, Innovation and Impact. Bonus points for creativity.
3. At least 1 team member must be registered for the Customer Success Summit: Teams (September 14-16th in Miami) in order to win this award.
4. You can apply for multiple award categories.

Due Date: August 12- EOD

SUBMISSION FORM

Individual Visionary Award:
[https://survey.zohopublic.com/zs/kPBUlw](https://survey.zohopublic.com/zs/kPBUlw)

Team Visionary Award:
[https://survey.zohopublic.com/zs/9jBUhk](https://survey.zohopublic.com/zs/9jBUhk)

QUESTIONS? If you have any questions, please contact Lorena Fikes at events@totango.com

Thank you, and we look forward to seeing you win an award at our 2022 Customer Success Summit: Teams!