

Track Record

Government

Coordinated China policy at the U.S. National Security Council, during the rebuilding of U.S.-China relations in early 1990s

Led negotiations for two breakthrough intellectual property right negotiations with China

Lead negotiator for China and Taiwan's Accessions to the World Trade Organization

Conceived of and implemented the inaugural U.S.-China Strategic Economic Dialogue – a Cabinet-level Summit -- under then-Treasury Secretary Henry Paulson

Developed and launched annual Ministerial-level conference of 17 MENA countries to fight against antiquities looting and terrorist financing

Created and implemented local governance and institution building programs in 11 of China's 30 provinces as well as observing village-level democratic elections while at the International Republican Institute

Private Sector

Built and managed three successful business consulting firms, most recently Basilinna, representing more than 50 Fortune 500 companies across a range of sectors.

Managed practice at top ten law firm Mayer, Brown that negotiated the first full service joint venture music company, first license for a foreign broadcaster, and first internet deal, among other accomplishments in China

Expanded the China practice at Albright Stonebridge Group by opening a China office and quadrupling their China business in first year

At the New York Stock Exchange when record number of Chinese companies launched initial public offerings

Served as China in-country representative for the largest business association in the U.S. and managed bilateral CEO-level business Council developing bilateral trade platforms

Non-Profit Sector

Helped conceive and launch The Paulson Institute, a leading U.S. think tank on U.S. China relations, founded by former Treasury Secretary Hank Paulson

Created and oversaw programs to promote urban sustainability, develop innovative green financing, and capacity building for Mayors

Launched and oversaw a premier CEO Council made up of 16 leading U.S. and Chinese members including Walmart, Alibaba, Apple, and Dow to promote bilateral cooperation on urban sustainability

Facilitated the re-entry of a children's education non-profit organization in China after more than 20 years positioning them as a leader in children's education

Built the Antiquities Coalition, a non-profit dedicated to the fight against antiquities looting and terrorist financing