

Why You Should Choose the Cloud for Door Access

See below for calculations on savings.

With the Cloud:

- You don't need a local server! All your data is hosted on a secure remote server, which eliminates maintenance and training costs.
- Free, over-the-air security and feature updates.
- Free tech assistance from a dedicated support team.

Without the Cloud:

- Expensive hidden costs like hourly maintenance or extra fees for software updates and training.
- It's more complicated (and costly) to manage your system remotely.
- Older systems are often too complex to easily delegate to other team members.

Before you ask...

Isn't a locally-hosted system more secure?

No! In fact, a cloud-based system is hosted in one of the most secure data centers in the world — in most cases by Amazon Web Services.

Why do I pay for a recurring license?

Since cloud software is typically all-inclusive, there are no hidden costs. The licensing fee keeps the overall cost of the system consistent, with no surprise fees for upgrades, tech support, and unscheduled maintenance, which are common with legacy systems. The licensing fee, over time, proves to be much cheaper than the monthly/yearly costs associated with maintaining an outdated system.

Why change now?

Your organization changes as new technology emerges. You most likely operate many aspects of your business through the cloud already (e.g. Salesforce, Office 365, Google Suite, etc.). A cloud-based door access system allows your physical office to keep up with your increasingly agile virtual office.

Direct Cost Savings With the Cloud

Example Calculations

Expense	Impact of the Cloud	Possible Savings
Maintenance Calls	A cloud system can reduce the number of maintenance calls needed since you are in control of the system yourself.	\$200 per maintenance call. Assuming 3 calls per year.
Training	Easy-to-use cloud systems include intuitive interfaces and don't require a paid training session to get started. Support is included so you can call anytime with specific questions or schedule a one-on-one onboarding session.	\$500 per training session assuming 1x a year (for updates and new managers)
Credentials	The use of mobile credentials reduces the need to re-buy access cards.	\$200 per year assuming 20 cards at \$5-10 per card.
Software Updates	Up-to-date software and security patches are always included.	\$400-\$800 per year for the latest license
Total possible direct cost savings with the cloud:		\$1,300