

### **DELIVERY AND PRICING**

The success of the IMPACT PLUS program is dependent upon the knowledge of the IMPACT PLUS audit tool that was developed by the former NACE International Institute in collaboration with the renowned quality and research organization APQC. Success is dependent on accurate use of the tool, experienced analytics support, comprehensive communications with the end client (usually an asset or facility owner), and the level of training and experience of qualified IMPACT Navigators who are the only persons permitted to use the IMPACT PLUS tool independently.

IMPACT PLUS offers qualified Navigators different pricing paths.

#### **Path 1**

For an AMPP-qualified Navigator who opts to co-conduct an IMPACT PLUS audit with an experienced Navigator employed by AMPP, the price is \$35,000 per report (one report addresses one facility/plant).

#### **Path 2**

Qualified Navigators who opt to engage an end-client without additional navigator support from AMPP have a price of \$15,000 per report.

#### **Path 3**

For non-Navigator consultants choosing to utilize an experienced Navigator employed by AMPP, the price also includes that Navigator's participation in meetings and audit focus groups with the consultant's end-clients, and development of a draft audit report (to be completed by the consultant); the price is \$40,000 per report.

#### **Path 4**

For non-Navigator end-client asset owners choosing to directly engage an experienced Navigator employed by AMPP, the price includes management of the audit and reporting process fully by an AMPP-employed experienced Navigator. That price is \$60,000 per report.

#### **All prices include:**

- The use of the IMPACT PLUS auditing program (including a comprehensive suite of communication and reporting templates);
- The IMPACT PLUS survey tool; and
- Formal, expert maturity modeling analysis, and analytics report, by APQC.

#### **Paths 1 and 3 also include:**

- Guidance from an experienced Navigator employed by AMPP, including the Navigator's participation in client focus groups and meetings (any travel costs are born by the customer) and development of a draft final report to the end-client.

#### **Path 4 also includes:**

- Full management and execution of the audit by an AMPP-employed qualified Navigator, including delivery of the final report to the end-client that includes the APQC analytical report in addition to pertinent qualitative information gleaned from the focus group sessions and meetings.

For additional information, please email AMPP Project Manager Elaine Bowman at [elaine.bowman@AMPP.org](mailto:elaine.bowman@AMPP.org).