



New public procurement package — **a way to further unlock investments in Europe**

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PUBLIC PROCUREMENT PACKAGE

- ***Communication on PP - COM's strategy for improving public procurement***
- ***Communication on a voluntary ex-ante mechanism for large infrastructure projects (SMS)***
- ***Recommendation on professionalization of public procurement***
- ***Consultation on draft guidance document on procurement of innovation***

I. COMMUNICATION: MAKING PUBLIC PROCUREMENT WORK IN AND FOR EUROPE

I. Key political messages of Chapeau

- **PP is a strategic area for policy makers contributing to other policies (14% of GDP)**
- **Call for a broader partnership to improve public procurement practice**
- **Contribution by the European Commission**
- **Six strategic priorities**

I. SIX STRATEGIC PRIORITIES

1. Wider uptake of strategic procurement by

- Encouraging use of criteria other than lowest price
- Encouraging green, social and innovative procurement through guidance and best practices
- Providing support for strategic sectors (IT, health, construction)

I. SIX STRATEGIC PRIORITIES

2. Professionalising public buyers by

- Encouraging Member States to develop professionalization strategies
- Ensuring that buyers have the skills and competences needed
- Providing necessary tools and support

I. SIX STRATEGIC PRIORITIES

3. Increase access to procurement markets

- For SMEs, as those only win 45% of contracts
- By making public procurement more attractive for companies, also cross-border
- Open international procurement markets (IPI!)

I. SIX STRATEGIC PRIORITIES

4. Improving transparency, integrity, data by

- Enabling the reporting of corruption
- Protecting whistle-blowers against retaliation
- More and better data, setting-up contract registers

I. SIX STRATEGIC PRIORITIES

5. Boosting the digital transformation of public procurement

- Legal obligation in October 2018 'limited', and real benefits only if all steps of PP process are digitalised
- Roll-out of eProcurement is slow
- Continue to provide technical & financial support to MS

I. SIX STRATEGIC PRIORITIES

6. Cooperating to procure together

- Only 11% of procedures through cooperative PP
- More cooperation leads to better outcomes
- Joint procurement by contracting authorities of different Member States has been facilitated

II. VOLUNTARY EX-ANTE ASSESSMENT MECHANISM

II Voluntary ex ante assessment mechanism



II. Voluntary ex ante assessment mechanism: what?

- **Helpdesk for clarifying certain elements before notifying a project** under the mechanism
- **VOLUNTARY ex ante assessment mechanism to** give some comfort to the contracting authorities that their project is in line with EU public procurement rules
- **Information exchange mechanism** to learn from each other's experience with large infrastructure projects.

II. Voluntary ex ante assessment mechanism – what for?

Projects with high importance for a Member State or the internal market:

- **€250 Mio. for helpdesk**
- **€500 Mio. for notification**



Sectors: transport, energy, non-residential constructions and ICT



III. RECOMMENDATION ON PROFESSIONALISATION

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Facilitate uptake of professionalisation policies in MS:

- *NOT to prescribe a specific model*

→ but provide **framework** of reference and **good practices**

Definition of Professionalisation:

NOT to create a "profession"

→ but lead to the **overall improvement** of competences

A collaborative process:

→ Member States

→ IOs

→ across the Commission

III. Recommendations 1-2: Defining the architecture for professionalisation of public procurement

Long term professionalisation strategies :

- in **coordination** across policies (eGovernment), **inclusive**.
- **encouraging contracting authorities** to professionalise
- expertise and support of **CPBs, training institutions**, etc.

III. Recommendations 3-4-5: Support professionalisation of procurement officials

Getting the right people with the right set of skills

- defining the skills into **competence framework**
- **initial and lifelong training**, innovative or eLearning tools, cooperation with academia
- sound **human resources management**: recognition, career planning and motivational schemes

III. Recommendation 6-7-8-9: Develop systems, tools and lean methodologies to support professional procurement practice

Provide support for practitioners:

- **uptake of IT tools**, eprocurement, access to information
- data and **transparency for integrity** and fraud prevention
- tools for **strategic thinking**: templates, GPP criteria
- **technical assistance** via helpdesks, exchange of good practices, communities of practice

Follow Up: Commission tools and support

The Commission will provide support and tools:

- **e-Competence** Centre for PP
- **Good practices** repository and exchange
- **Trainings** with EU added value (auditors, judges)
- **European Competence Framework**

IV. GUIDANCE ON PROCUREMENT OF INNOVATION

IV. Targeted consultation on draft Guidance on Procurement of Innovation

Benefits of PP of Innovation?

- Improving efficiency of public service
- Creating opportunities for innovative suppliers
- Helping the strategic aspects, such as green and social

Why Guidance?

- Calls from stakeholders for guidance
- Existing materials are either too brief or too specialised
- Linking **policy** with **legal tools** and practical **examples**

IV. Targeted consultation on draft Guidance on Procurement of Innovation

Content

- Importance of PPI
- How to develop policy for PPI
- How to attract innovators
- How to attract innovation
- How to use innovation friendly tools from Directive

IV. Targeted consultation on draft Guidance on Procurement of Innovation

Process

- Feedback collected online until 2 January 2018
- Guidance update based on comments
- ISC for final adoption – end Q1 2018