ABOUT ANEGIS

ANEGIS are specialists in Microsoft Dynamics 365 systems. Our experts have completed successful implementations in over 200 companies.

We design, build and deploy business management systems for a wide range of medium to large companies. Our teams of solution architects, consultants, developers, trainers, testers and technical support staff are dedicated exclusively to Dynamics 365, putting us at the forefront of advanced development with vertical market expertise in manufacturing, distribution, professional services, retail, media and advertising.

“ANEGIS provided excellent support for our Dynamics AX parent company finance installation. Their consultants are top quality, highly effective professionals.”

Marie Capes, director of Finance and Administration, WPP London

GLOBAL IMPLEMENTATION

To support organisations like yours with their international transformation journey, ANEGIS has teamed up with Pipol, a global provider of Microsoft Dynamics solutions and services.
OUR METHODOLOGY

“The Americans have need of the telephone, but we do not. We have plenty of messenger boys.”

Sir William Preece, chief engineer, British Post Office, 1876

Times change, ideas change, methodology once considered best practice is supplanted. ANEGIS developed its methodology based on the experience of hundreds of Dynamics implementations and working to a simple principle:

**good design is the key to success.**

Be fully prepared before entering the development stage. Making changes during development can be beneficial, however, they often prolong the process and may cause the project plan to veer off-track. Go back to the design before changing development. A good project manager is essential to maintaining this consistency.

ANEGIS uses Visual Studio Application Lifecycle Management (ALM) to manage the product lifecycle, so reducing risks and increasing efficiencies. Visual Studio Team Foundation Server (TFS) allows us to apply proven practices in ALM: managing source code across teams; developing, building and testing the application; planning projects; tracking work; and reporting work progress. TFS provides version control, a build system, CMMI, Scrum, agile planning tools and metrics for managing software development projects. ANEGIS is one of the only companies implementing Microsoft Dynamics 365 to use TFS and have working build scripts.
OUR OFFER

Our teams understand the full breadth and capability of Microsoft Dynamics 365, and are able to tailor it to your precise business needs and ensure that you utilise the software to its full potential.

INDUSTRIES
- Manufacturing
- Food and beverage
- Distribution
- Professional services
- Retail
- Engineering-construction
- Advertising and marketing

DIGITAL TRANSFORMATION SOLUTIONS
- Enterprise Resource Planning (ERP)
- Customer Relationship Management (CRM)
- Business Intelligence (BI)
- Machine Learning and Cognitive Services
- Field Service
- Mixed Reality
- Internet of Things (IoT)

PRODUCTS
- Microsoft Dynamics 365
- Microsoft Dynamics AX
- Microsoft Dynamics CRM
- Microsoft Power BI
- Microsoft PowerApps
- Microsoft Azure
- Microsoft HoloLens
- AXAD Agency

SERVICES
- New implementation
- Project recovery
- Local rollout
- IoT integration
- Software development
- Performance troubleshooting
- System upgrade
- System support
- Training
- GDPR compliance
ERP

Fuel growth with faster business processes, enhanced visibility and smarter decision making.

The Unified Operations Plan is a suite of intelligent business management applications comprising Finance and Operations, Retail, Talent and PowerApps.

The Finance and Operations application for Dynamics 365 (formerly called Dynamics AX) is Microsoft’s flagship ERP system. Finance and Operations now benefits from seamless integration with Dynamics CRM apps and Office 365, enabling faster business processes, enhanced visibility and smarter decision making.

The functional and technical experts at ANEGIS work with a methodology developed over more than two decades of successful Dynamics ERP implementations. Our teams understand the full breadth and capability of Finance and Operations, and are able to tailor it to your precise business needs and ensure that you utilise the software to its full potential.

DIGITAL TRANSFORMATION

Digital technologies are powering a new era in manufacturing growth, innovation and operational excellence. To stay ahead of the game, businesses need to reinvent their capabilities continually, at faster rates than in the past. Intelligent ERP systems fuel business growth with cutting-edge machine learning capabilities delivering a competitive edge, from supply chain execution to personalised customer experiences.
CRM

Offer outstanding customer experiences with Dynamics CRM solutions. Spend more time selling, shorten sales cycles, and improve close rates.

Dynamics 365 Customer Engagement Plan delivers the full spectrum of CRM through a suite of individual apps, including Sales, Customer Service, Marketing, Field Service and Project Service Automation.

Users are able to work seamlessly across the Microsoft portfolio, taking advantage of sales analytics in Power BI, real-time document co-authoring in Word, customer interaction in Microsoft Social Engagement, and native integration of Outlook, Excel, Skype and OneNote.

ANEGIS can deliver bespoke solutions for the whole Plan or individual applications, allowing you to add additional apps as your needs grow. All Dynamics 365 CRM apps help you get the most from your data by harnessing the power of artificial intelligence and predictive analytics to make sound, strategic decisions.

DEEP INTEGRATION

Integrated Customer Relationship Management (CRM) solutions unify people, data and processes. Intelligent applications work seamlessly together to create and maintain a clear view of customers from first contact through purchase and post-sales.
BI

Connect to the data that matters most to you. Monitor, analyse and share, with rich dashboards available on every device.

It doesn’t matter what type of data you require or where it resides – Excel spreadsheets, on-premises data sources, big data, streaming data, or cloud services – Power BI allows you to connect to hundreds of data sources and get answers quickly.

Power BI Desktop allows for drag-and-drop data exploration and interactive reporting on a free-form canvas. Live reports and dashboards can be uploaded to the Power BI service or distributed by email or text message.

Leave the business, design and architecture challenges to us. ANEGIS builds enterprise-ready Power BI solutions that are scalable, extensible and secure. We ensure your Power BI tools complement your ERP solution to meet the insight needs of decision-makers anywhere in your organisation.

INFORMED DECISIONS
Business intelligence needs to deliver reliable and up-to-date data, from across departments and systems, to drive informed decision making and agility throughout your business. With Power BI, in one click, go from an ordinary spreadsheet to a dashboard with insightful visuals and data-rich reports.
MACHINE LEARNING
AND COGNITIVE SERVICES

Give your systems the intelligence to learn from the past, so that they can tell you about the future.

HARNESS ARTIFICIAL INTELLIGENCE (AI)
The science of AI helps computers learn from existing data in order to forecast future behaviours, outcomes and trends. Businesses can now leverage the computing power of cloud services and infrastructure to build intelligent solutions for high value, complex enterprise scenarios.

A new generation of Dynamics 365 AI solutions infuses business processes with intelligence. The power and extensibility of the Microsoft Azure Machine Learning cloud service allows you to generate more accurate forecasts and estimate future demand based on historical transactions.

Use Azure Machine Learning services to analyse Dynamics 365 for Sales data to automatically predict which products to recommend based on customer purchasing trends. Leverage the power of machine learning with Microsoft Cognitive Services APIs, such as Text Analytics APIs to detect sentiment, key phrases, topics, and language from the text found in your Dynamics 365 data.

ANEGIS use their expertise in multiple technologies to guide your organisation towards digital transformation. Combine Azure Bot Service, Machine Learning and Cognitive Services to build powerful enterprise productivity bots to streamline routine work activities and integrating external systems.

Products
AZURE MACHINE LEARNING
AZURE COGNITIVE SERVICES
AZURE BOT SERVICE
FIELD SERVICE

Leverage the power of predictive analytics and remote monitoring to move from a break-fix to a never-fail service model.

OPTIMISE FIELD SERVICES
Field Service professionals need tools to optimise scheduling, dispatch the right resources, and boost first-time fix rates. Harnessing the power of machine learning, IoT and mixed reality enables the transformation from a reactive to proactive service model, improving customer satisfaction and increasing revenue.

The Dynamics 365 for Field Service app allows you to easily manage all service agreements, including recurring service calls and contracts, installed products, and warranties — across customers and locations. It empowers your technicians to offer great field service with native mobile apps with real-time and offline customer information and guidance.

Use the power of IoT to detect and diagnose problems, and solve issues remotely, before your customers even know about them. Move from costly scheduled maintenance plans to just-in-time predictive maintenance, and repair, clean, or replace parts only when needed.

ANEGIS can implement a complete solution tailored to your unique business processes. The adaptable platform allows you to easily build and deploy web and mobile apps with no-code visual editors and tools. The Microsoft cloud platform reduces the cost, complexity and security concerns of operating a large service infrastructure.
MIXED REALITY

Transform how people work, reduce the cost of operations, and open up new areas of business.

VIRTUAL REALITY MEETS REAL WORLD

Transform the ways you communicate, create, and interact. HoloLens enables high-definition holograms to come to life in the real world, seamlessly integrating with the things and space around you. Mixed reality is already transforming how people work, reducing the cost of operations, and opening up new areas of business, from shop floor to construction site, from warehouse to operating theatre.

Product

MICROSOFT HOLOLENS

Microsoft HoloLens is a fully self-contained holographic computer. With more computing power than the average laptop, HoloLens needs no wires, external cameras or connection with PC or phone. Advanced sensors capture information about the environment allowing HoloLens to see, map, and understand physical places, spaces, and things. The optical projection system generates multi-dimensional full-colour images with very low latency, so you can see holograms in the real world.

ANEGIS can design solutions that blend your digital content with the real world. The ability to overlay holographic representations of IoT objects over devices as you look at them can be used to implement a much more intuitive user experience for IoT that’s superior to a screen-based dashboard control. The user can simply look at any visible IoT device and control it with holographic controls or even voice commands.
Reduce the costs and risks of manufacturing. Inform and manipulate your production plan with real-time, ERP-integrated telemetry.

Predictive analytics services, including Machine Learning, Cortana Analytics and Stream Analytics, redefine business intelligence. In IoT and IIoT (Industrial Internet of Things) scenarios stream analytics can process millions of events per second. Multiple streams can be compared, in real time, to each other or with historical values and models. Alerts can be set up to trigger when specific anomalies, thresholds or other conditions appear in the stream.

ANEGIS can connect new or existing asset telemetry with your back-end systems. Previously untapped or under-utilised operational data from millions of connected devices can now be analysed and acted upon to bring greater agility and profitability to your operational processes and supply chain management.

Product
MICROSOFT AZURE IoT HUB

GET CONNECTED QUICKLY
Make more informed decisions, improve customer service and uncover new business possibilities from your structured, unstructured and streaming Internet of Things data.
Here is a sample list of clients taken from over 200 Microsoft Dynamics AX projects that our consultants have worked on.

There is only one way to ensure that what we say is true – ask a past client. We will arrange a phone call or email conversation with the relevant person from any of these organisations. Ask them the tricky questions about trust and reliability, and accuracy of any guidance given – and see what they say!
The implementation of the Dynamics 365 solution will initially cover nearly 500 employees in the areas of finance, cost management, supply chain management, transport, design and production, sales, warehousing and service management. The project also involves the modernisation, consolidation and transfer of the CRM solution (currently 200 users) to the cloud.

In addition to implementing the Dynamics 365 system, SECO/WARWICK also plans to use machine learning technology to anticipate and prevent potential failures of machines and equipment. Furthermore, the work of the service technicians will be carried out using the SECO/LENS augmented reality glasses, based on HoloLens technology, increasing the comfort and efficiency of work. At the same time, thanks to the use of the Microsoft Azure IoT platform, all operating parameters of production equipment and products installed onsite at clients will be constantly monitored.
With more than 1000 branches in 40 countries, New Yorker is one of Europe’s largest fashion companies.

**PROJECT TASKS UNDERTAKEN**

- Design review
- Software development
- Code package testing
- Preparing solutions for optimisation
- Reports to be generated in the system
- Problem solving
- Technical documentation (TDD)
- User documentation
- Performance optimisation

**OTHER PROJECT FEATURES**

- Designed and built new functionality
- Data migration tool
- Built a comparison engine
- Optimisation of the performance
- Current service and changes in case of production errors
- Automation logic and improvements for bank statements import
- Sales declaration reports for Ukraine
- Redesigned carton labels for warehouse
Maxell is a manufacturer and distributor of electronic consumer goods and high quality original equipment components for the automotive industry.

**PROJECT TASKS UNDERTAKEN**
- Process analysis and rationalisation
- Functional requirements gathering
- Gap analysis
- Software specification documentation
- Data migration transform and import
- Software development
- Code package testing
- User training and acceptance testing
- Go-live handholding

**OTHER PROJECT FEATURES**
- Multi-currency trading
- Multi-language documentation
- National distribution centres
- Inter-company trading module
- Manufacturing bills of material
- Master planning
- MRP 3 manufacturing
- Third-party logistic warehousing
- Just-in-time lineside replenishment
- Batch and serial number control
- Quality policy batch sample testing
- Batch and serial number control
**Exterion Media**

Exterion Media is Europe’s largest privately held out-of-home advertising business, serving advertisers in the UK, Ireland, France, Italy, the Netherlands, Spain and China.

This Microsoft Dynamics AX project has involved the development of a complete management media module, including development of a pack builder, availability engine and simulation, artwork scheduling and pricing and 3 integrations, to SalesForce, BroadSign and Interserve. The module worked seamlessly with the remaining Dynamics AX functionality.

**PROJECT TASKS UNDERTAKEN**

- Functional requirements gathering
- Gap analysis
- Software specification documentation
- Software development
- Work package unit and system testing
- IT user training and documentation
BUUK INFRASTRUCTURE

With over 30,000 discrete networks, serving over 1 million homes, BUUK Infrastructure are the leading independent provider of last-mile utility networks.

BUUK Infrastructure’s businesses design, construct, own and operate utility infrastructure networks throughout England, Wales and Scotland. These networks are almost exclusively installed on new-build housing, mixed-use and commercial developments.

PROJECT TASKS UNDERTAKEN

- Functional requirements gathering
- Gap analysis
- Software specification documentation
- Software development
- Code package testing
- User training and acceptance testing
WPP

Case study

WPP is the world’s largest communications services group, employing 200,000 people working in 3,000 offices in 113 countries.

This Microsoft Dynamics AX project covers all major business processes, such as: full company financial accountancy, including budgeting; invoicing, including automated invoice sending to customers, vendors, and electronic payment transfers; and a variety of weekly and monthly Atlas dynamic reports and ready-to-print reports required by external auditors.

PROJECT TASKS UNDERTAKEN

- Functional requirements gathering
- Gap analysis
- Software specification documentation
- Software development
- Code package testing
- User training and acceptance testing
VG Scienta is a project-based manufacturer of scientific and medical instruments and manufactured components for the nuclear industry.

This Microsoft Dynamics AX project incorporated sales order processing to distributors and end-user customers. The products covered included: bought-in off-the-shelf quality-managed products; made-to-order manufacturing projects to ISO and AQAP standards for components; and engineering change control. All the stock was serial and batch-controlled from goods-inward to the despatch bay.

**PROJECT TASKS UNDERTAKEN**

- Process analysis and re-engineering
- Data migration transform and import
- Gap analysis
- Functional requirements documents
- Software development
- Code package testing
- User training and acceptance testing
- Go-live handholding
TCS John Huxley is a manufacturer and distributor of casino equipment and consumables.

This Microsoft Dynamics AX project incorporated sales order processing to end-user business customers and web-based selling to consumers. Equipment sales were all configured-to-order and every product sold was built to a unique bill of material. All manufactured stock and security marked consumables were serial or batch-controlled, from goods-inward to the despatch bay.

**PROJECT TASKS UNDERTAKEN**

- Process analysis and redesign
- Gap analysis
- Functional requirements documents
- Software specification documentation
- Software development
- Code package testing
- User training and acceptance testing
- Go-live handholding
FAITH FOOTWEAR

Faith Footwear (now merged with Arcadia Retail Group) was a medium sized retail chain with 220 stores in the UK and Ireland, selling ladies fashion footwear.

PROJECT TASKS UNDERTAKEN

- Process analysis and redesign
- Warehouse design
- Data migration transform and import
- Gap analysis
- Functional requirements documents
- Software development
- Code package testing
- User training and acceptance testing
- Go-live hand-holding

OTHER PROJECT FEATURES

- POS integration
- Web ordering
- Retail forecasting and distribution
- Fashion-led master planning
- WMSII warehouse handling integration
- Pick to light
- Pack weight verification
- RFID pick and dispatch verification
- Design change control
- Input batch control
- Quality policy batch sample testing
- Supplier quality management
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