

Magic Theatre FY21 Budget Overview

| Income | |
|---|-----------------------|
| Income - Earned | |
| Subscription | \$40,000.00 |
| Single Tickets | \$55,000.00 |
| Facility Rental | \$14,000.00 |
| Concessions Income | \$3,000.00 |
| Royalty Income, Investment Income | \$100.00 |
| Total Earned | \$112,100.00 |
| Income - Contributed | |
| Individual Contributions | \$180,000.00 |
| Board Annual Commitment | \$125,000.00 |
| Other Individual Contributions | \$48,000.00 |
| Spring Benefit | \$150,000.00 |
| Special Events | \$0.00 |
| Government, Foundations, Corps. | \$449,200.00 |
| Total Contributed | \$952,200.00 |
| Total Income | \$1,064,300.00 |
| Expenses | |
| Labor | |
| Artistic Staff | \$83,747.00 |
| Management/Finance Staff | \$99,693.33 |
| Production Staff | \$48,750.00 |
| Development Staff | \$49,568.00 |
| Sales and Marketing | \$8,000.00 |
| Patron Services Staff | \$26,666.67 |
| Taxes and Insurance | \$85,000.00 |
| Total Labor | \$401,425.00 |
| Operating | |
| Rent, CAM, Utilities | \$130,596.84 |
| Insurance | \$13,000.00 |
| Office Operations | \$28,000.00 |
| Janitorial Services | \$13,000.00 |
| Payroll Services | \$10,000.00 |
| Bank and Credit Card Fees | \$12,000.00 |
| Parking and Ground Transportation | \$4,000.00 |
| Audit Fees | \$15,500.00 |
| Membership Fees | \$7,000.00 |
| Hiring Expenses | \$500.00 |
| Theatre Facilities Maintenance | \$5,000.00 |
| Total Operating | \$238,596.84 |
| Artistic | |
| Virgin Play Festival | \$20,000.00 |
| Play Development | \$5,000.00 |
| Artistic Cultivation | \$4,000.00 |
| Conference and Professional Development | \$0.00 |
| Total Artistic | \$29,000.00 |
| Marketing | |
| General Marketing | \$15,000.00 |
| Graphic Design | \$2,000.00 |
| Total Marketing | \$17,000.00 |
| Box Office | |
| Box Office | \$8,500.00 |
| Total Box Office | \$8,500.00 |
| Development | |
| Spring Benefit | \$40,000.00 |
| Special Events | \$500.00 |
| Misc. Development | \$5,000.00 |
| Magic Family Dinner | \$0.00 |
| Board Development | \$0.00 |
| Tenderloin Programming | \$0.00 |
| Total Development | \$45,500.00 |
| Production | |
| Direct Production Expenses | \$305,000.00 |
| Opening Night | \$1,000.00 |
| Patron Services | \$5,500.00 |
| Marketing | \$0.00 |
| Laney Performances | \$500.00 |
| Total Production | \$312,000.00 |
| Total Expense | \$1,052,021.84 |
| Net | \$12,278.16 |