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**Investora Zürich**  
**Swissquote Group Holding AG**

23 September 2020

 **Swissquote**

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# Agenda

- About Swissquote
- H1-2020 summary
- Outlook 2020 and agenda
- Conclusion

# About Swissquote

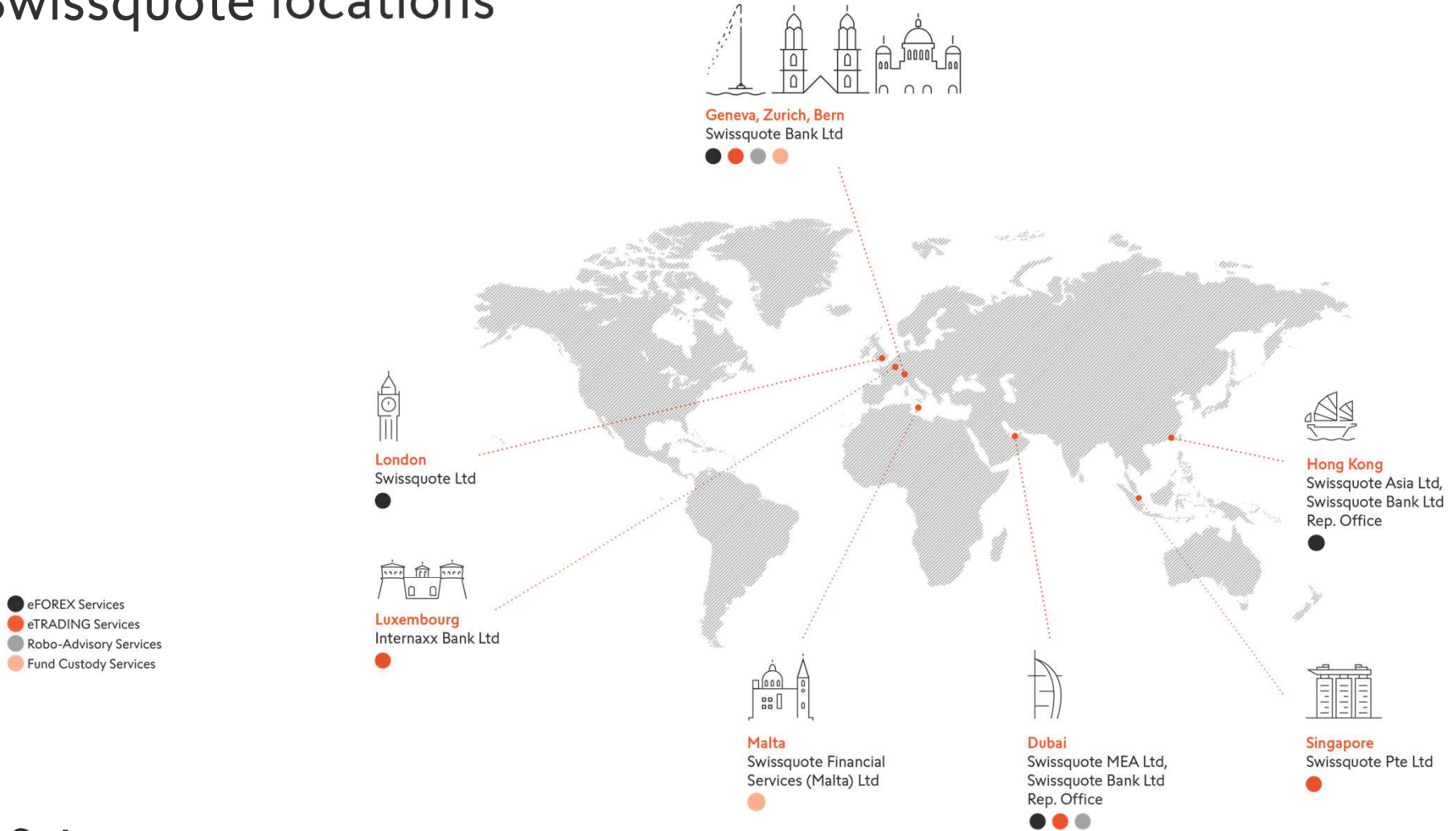
Section I

# Swissquote clients

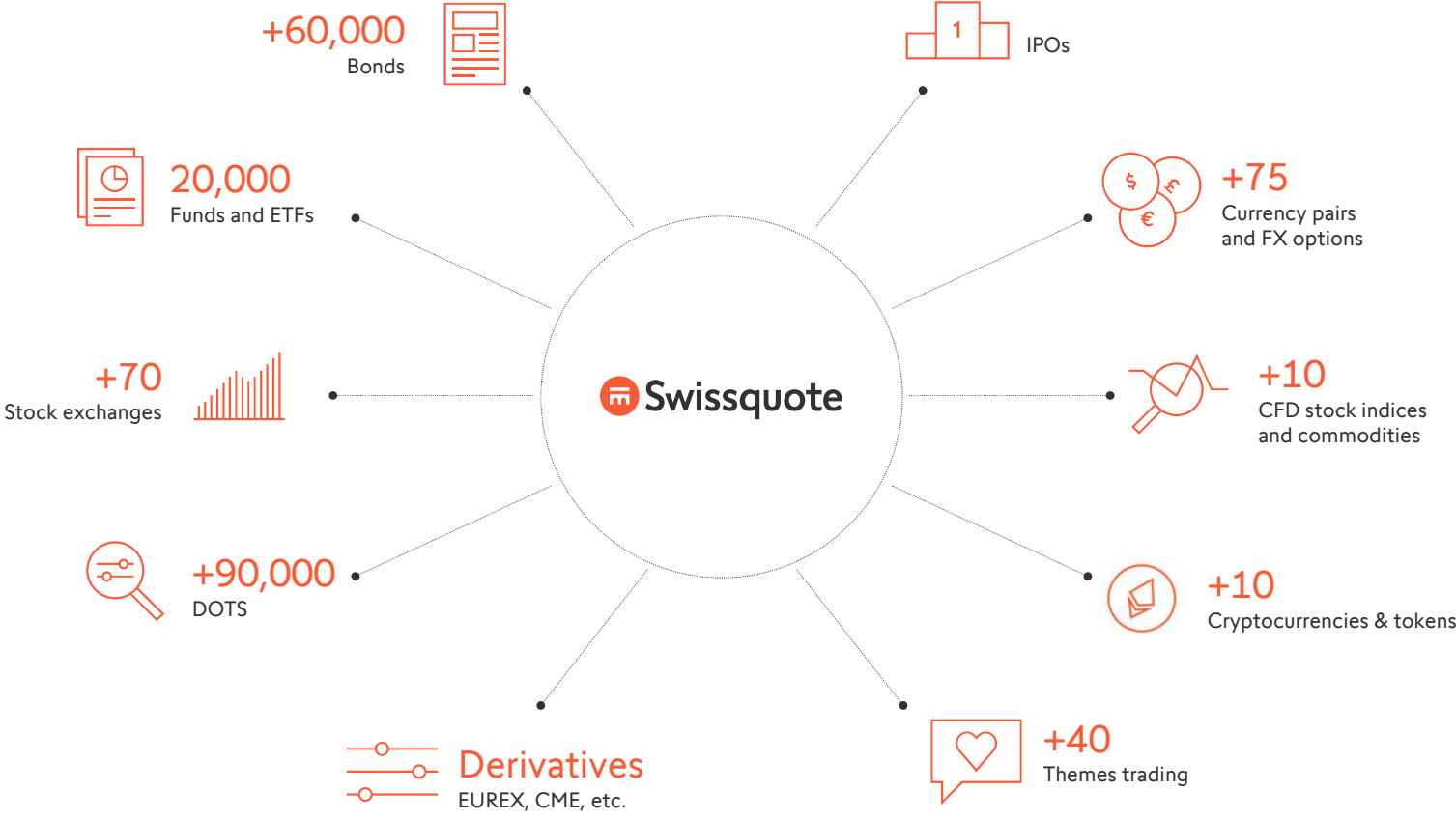
Profile of clients	Direct clients	Partners	White Labels	Full capture of revenues	Profit sharing
Retail (private investors)	x			x	
Sophisticated investors (affluent and HNWI)	x			x	
Family offices	x			x	
Funds managers	x			x	
Independent asset managers		x			x
Brokers		x	x		x
Banks	x		x		x



# Swissquote locations



# Swissquote trading platform



# Swissquote services





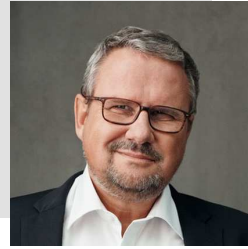
# Swissquote Executive Management



— **Marc Bürki**  
CEO



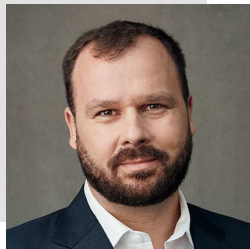
— **Paolo Buzzi**  
CTO



— **Michael Ploog**  
CIO



— **Morgan Lavanchy**  
CLO



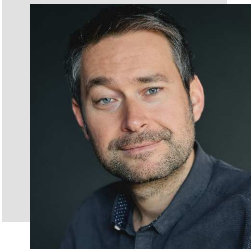
— **Gilles Chantrier**  
CRO



— **Yvan Cardenas**  
CFO



— **Lino Finini**  
COO

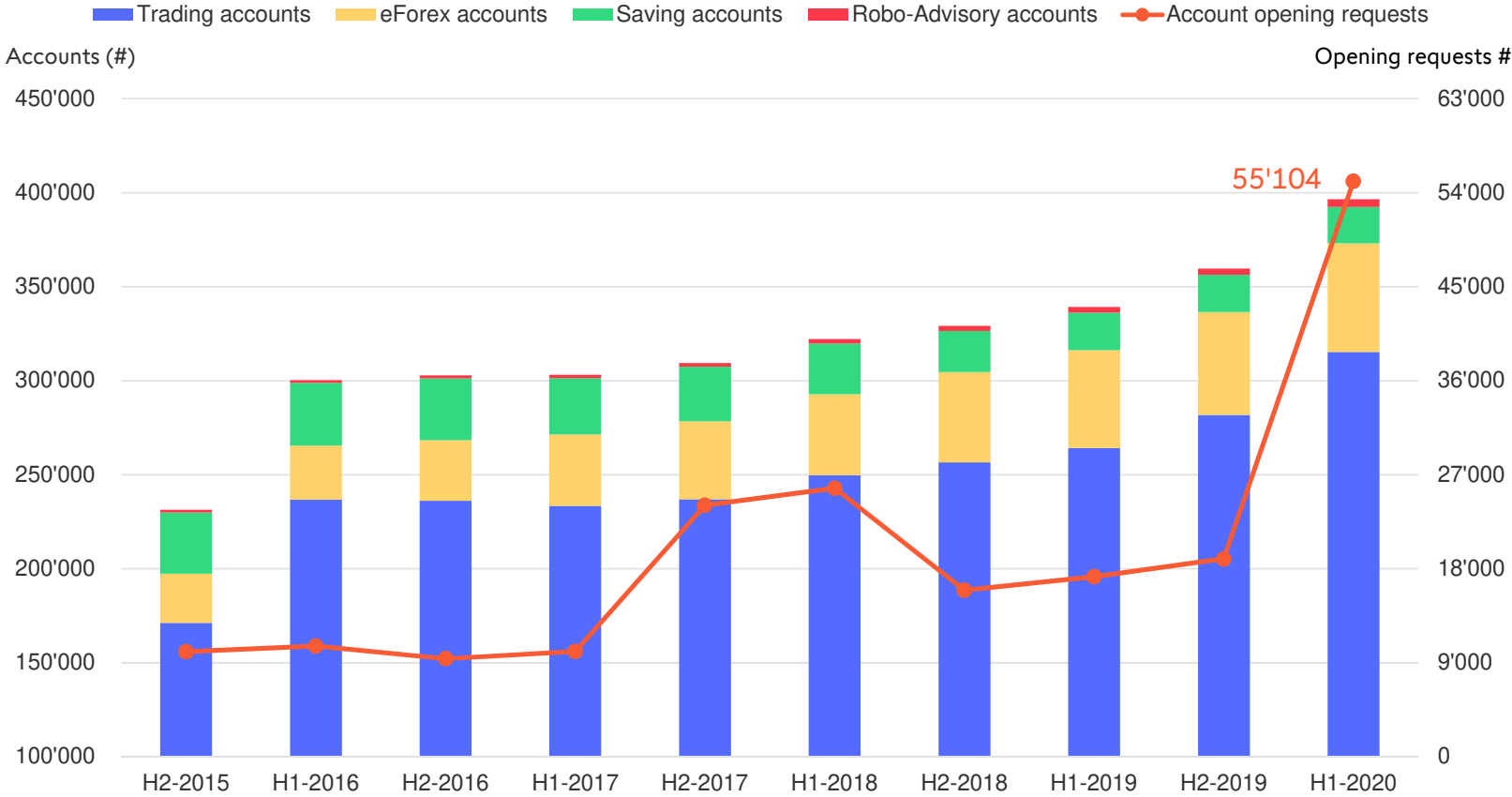


— **Jan De Schepper**  
CSO

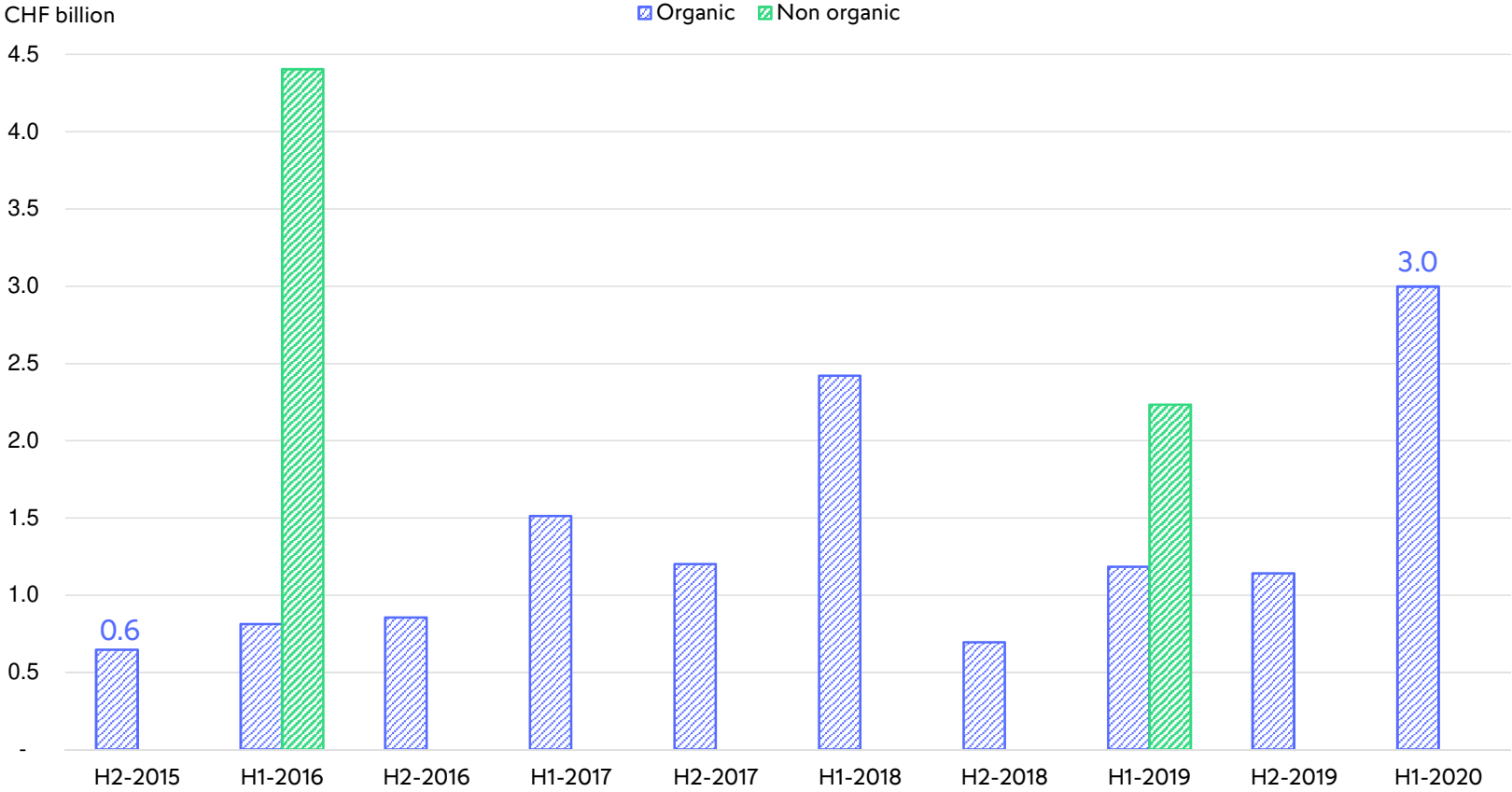
# H1-2020 summary

Section II

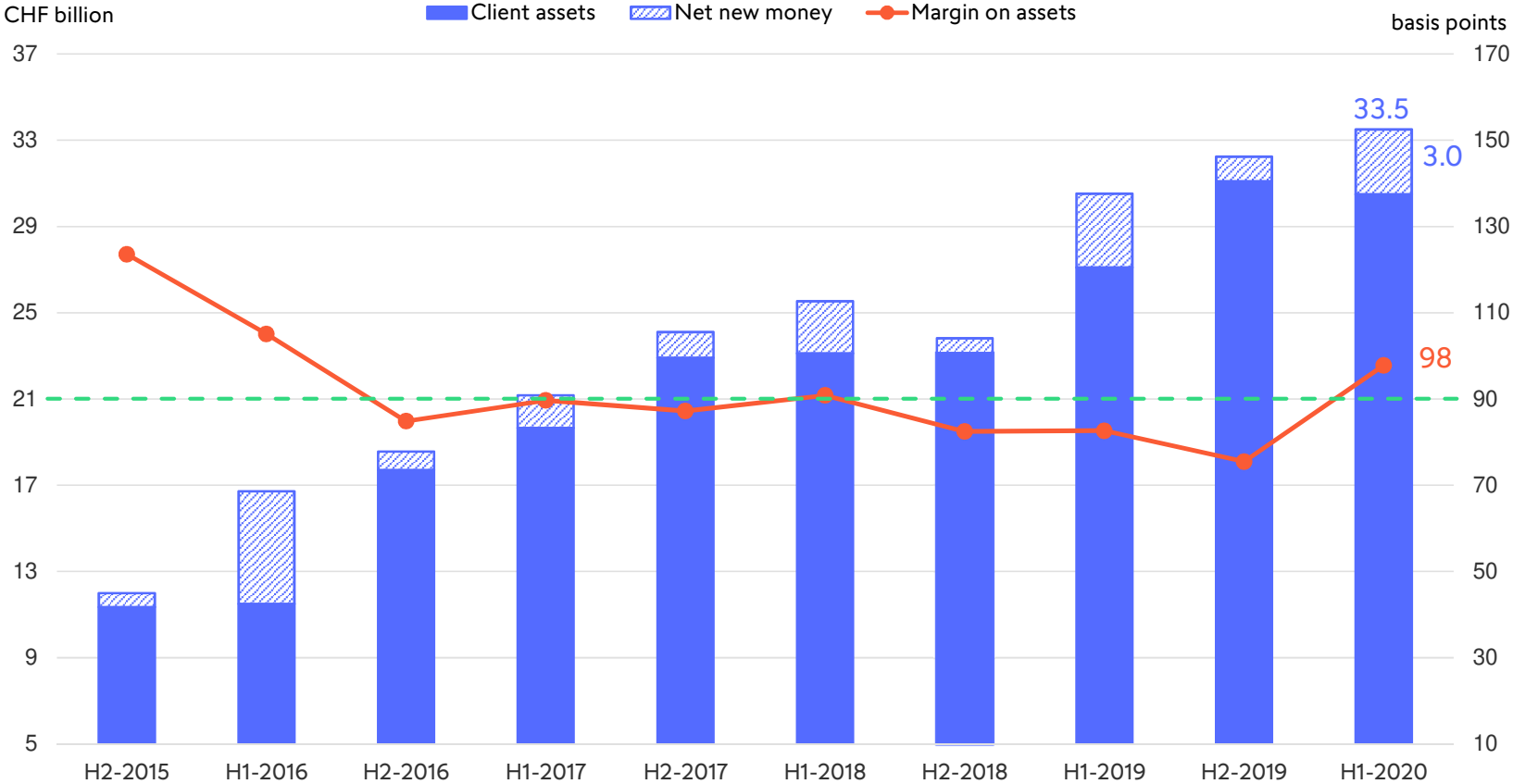
# Strong account opening requests



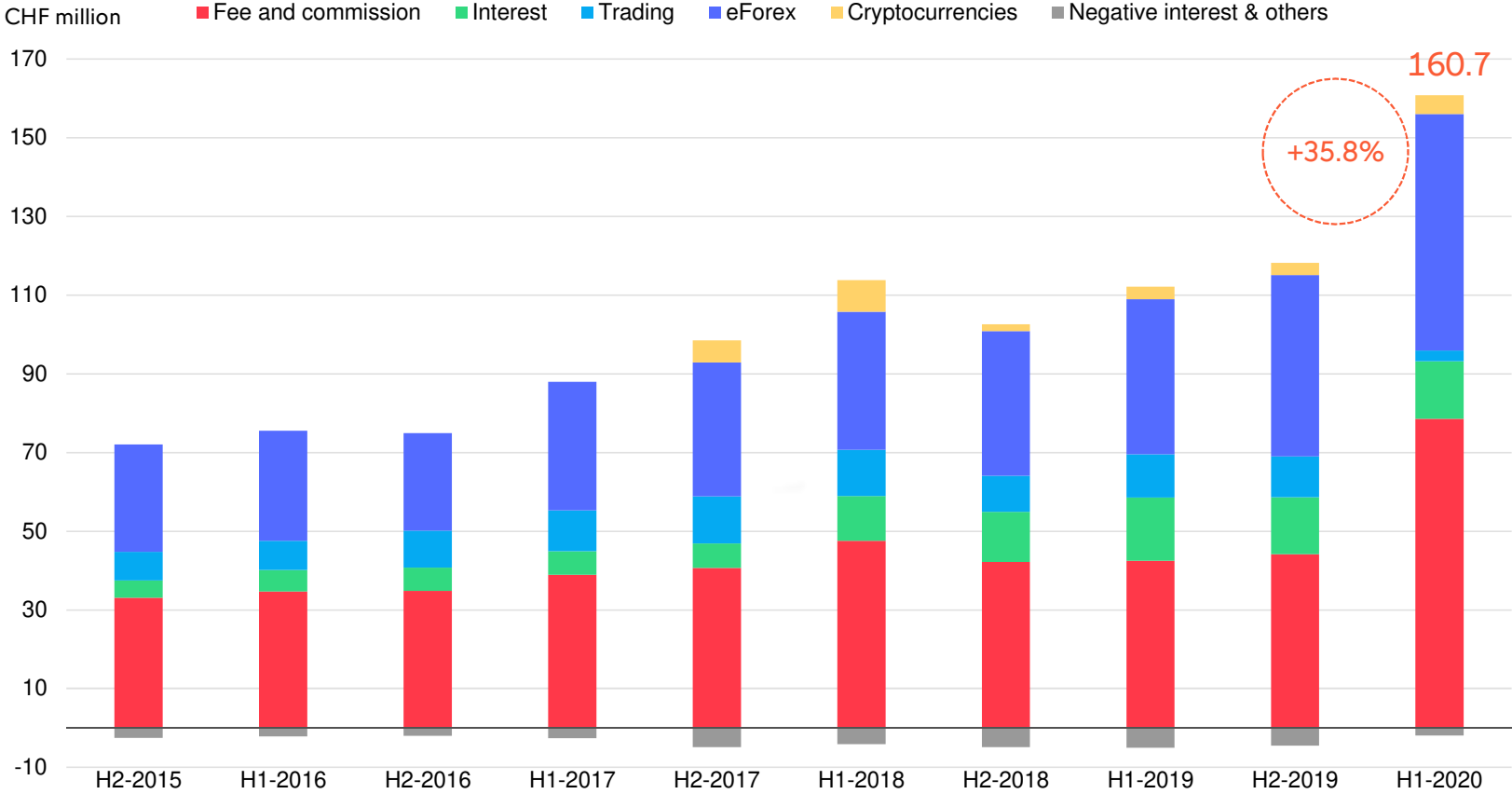
# Growing net new money



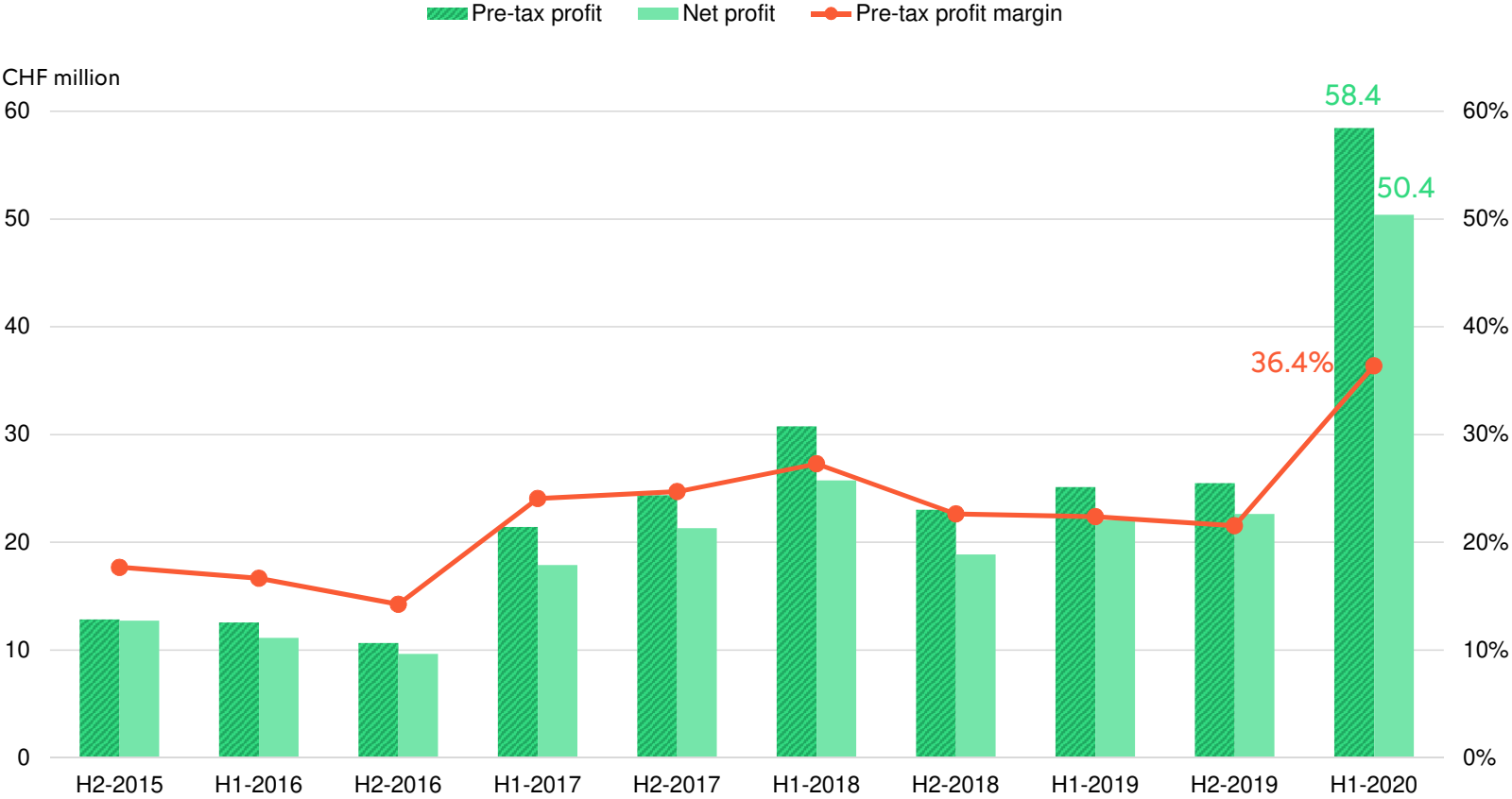
# Client assets at CHF 33.5 billion



# Net revenues of CHF 160.7 million



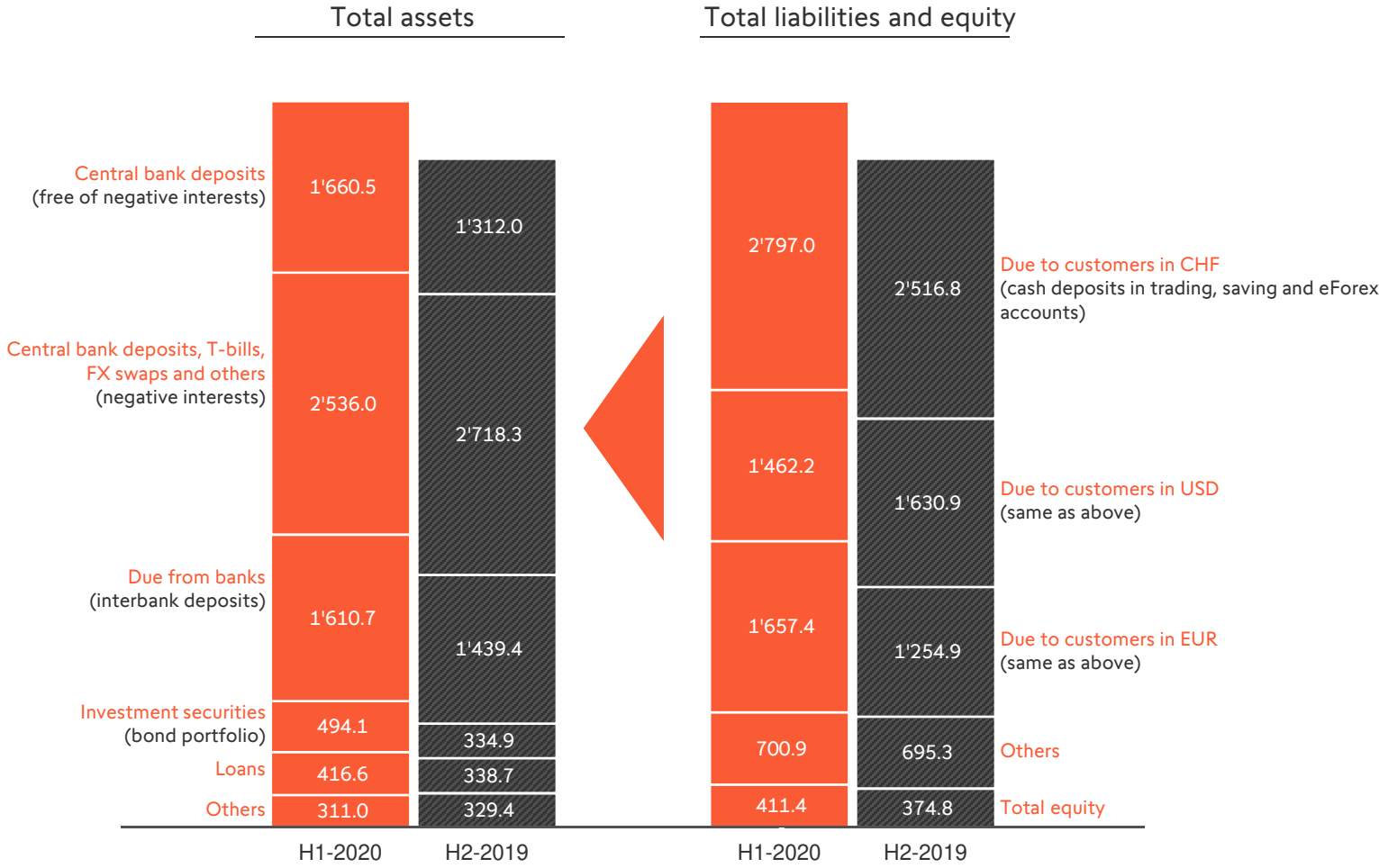
# Strong increase in profitability



# Balance sheet as at June 30<sup>th</sup>, 2020

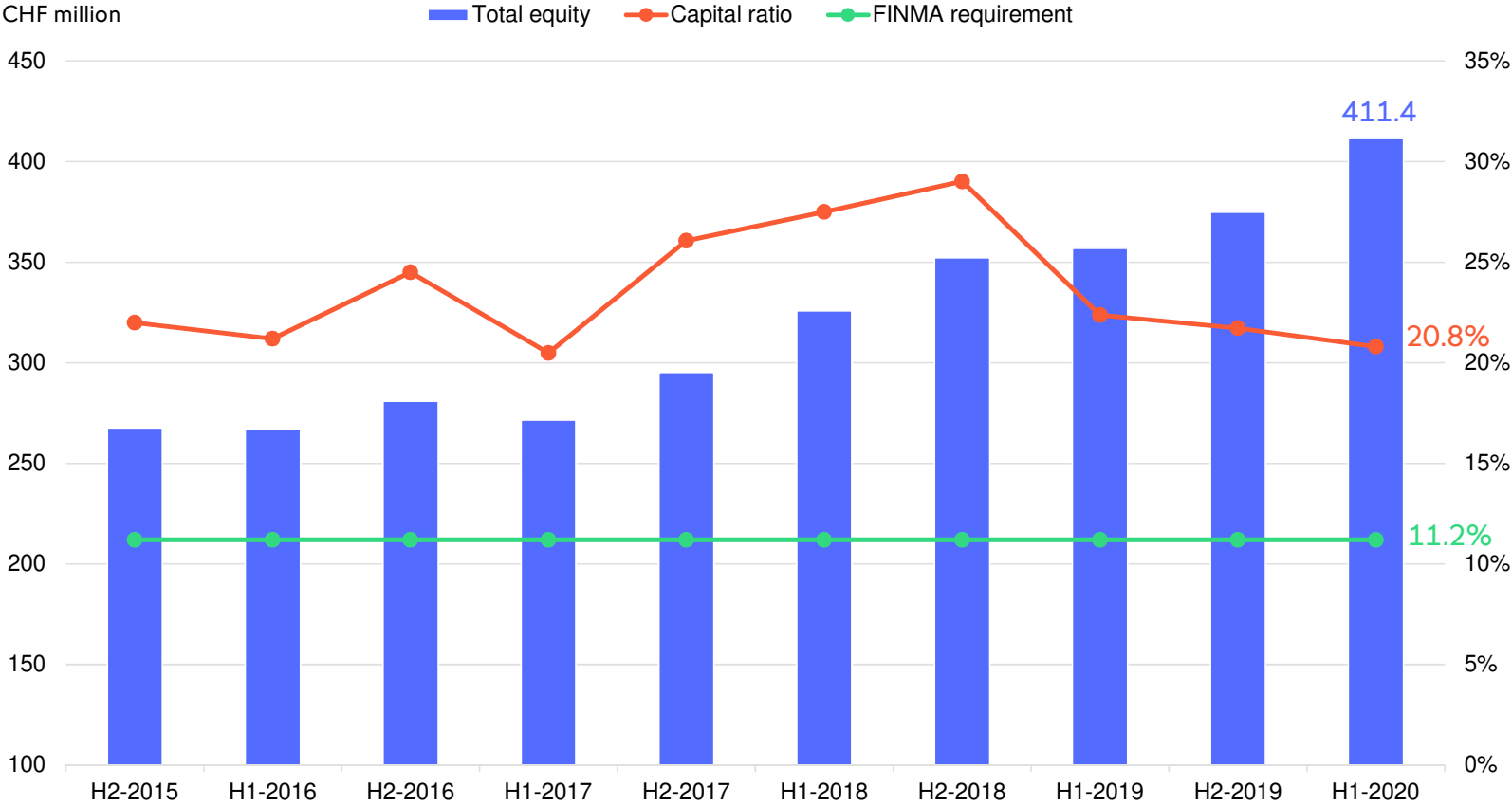
H1 2020  
**7.0**  
 billion in CHF  
 8.6% increase

H1 2020  
 Equity  
**411.4**  
 million in CHF





# Solid capital ratio



## First half year of 2020 in a nutshell

Net revenues in CHF

**160.7 million**

Pre-tax profit in CHF

**58.4 million**

Pre-tax profit margin of **36.4%**

Net profit in CHF

**50.4 million**

Net profit margin of **31.4%**

Net new money in CHF

**+ 3.0 billion**

Client assets in CHF

**33.5 billion**

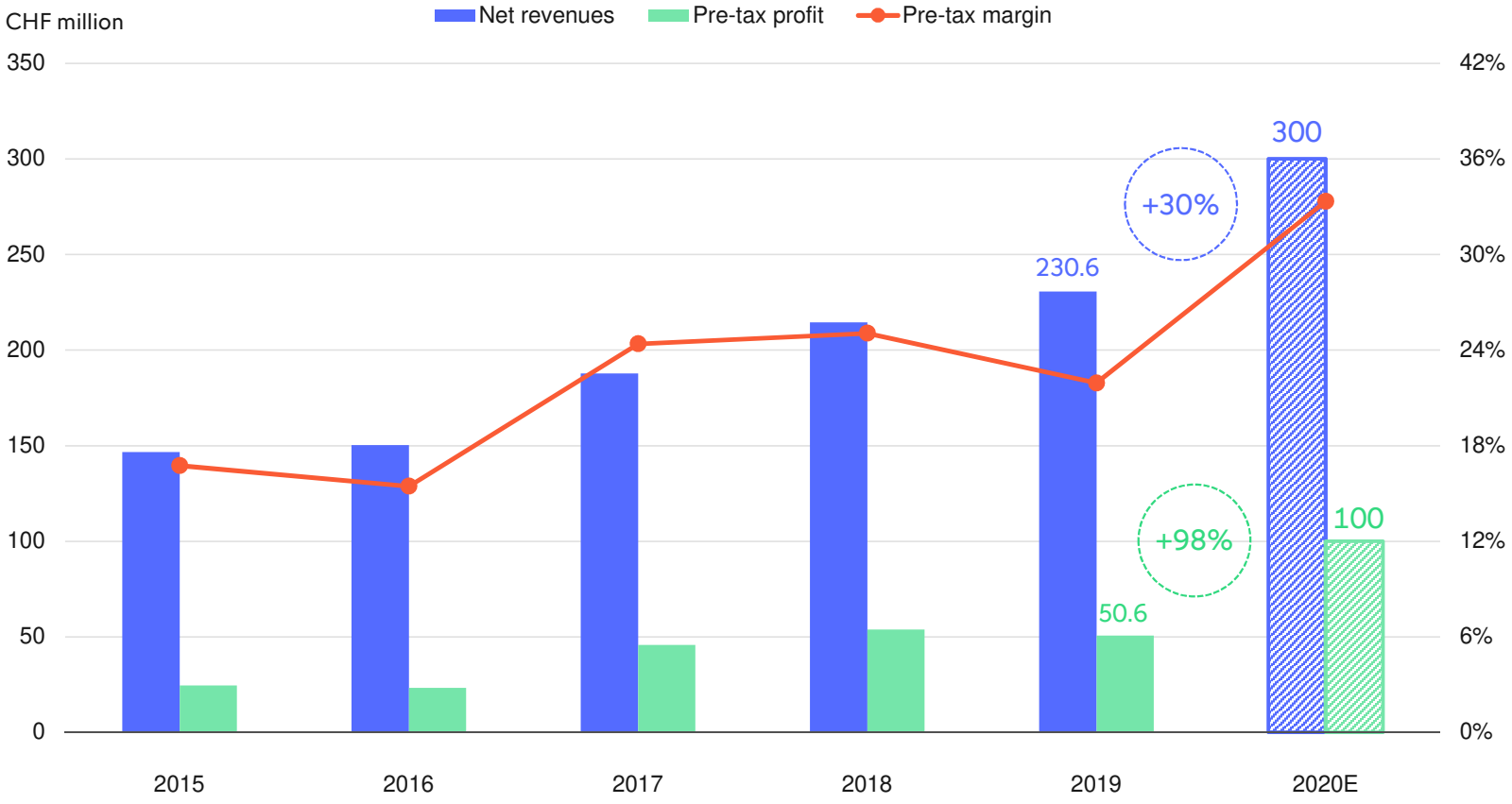
Core capital ratio

**20.8%**

# Outlook 2020 and agenda

Section III

# 2020: Pre-tax profit of CHF 100 million expected

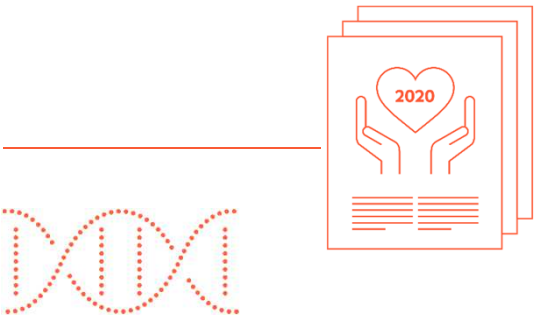


# Adding Sustainability reporting (ESG)

There is more and more a need to disclose and communicate actively how corporate social responsibility is reflected in the strategy (“non-financial” reporting).



First release of Sustainability Report in March 2021 as a part of the Annual report 2020.



Sustainability and corresponding values are part of Swissquote’s DNA and mentality.

## Next financial events 2021

March

18

2020 Annual Results

May

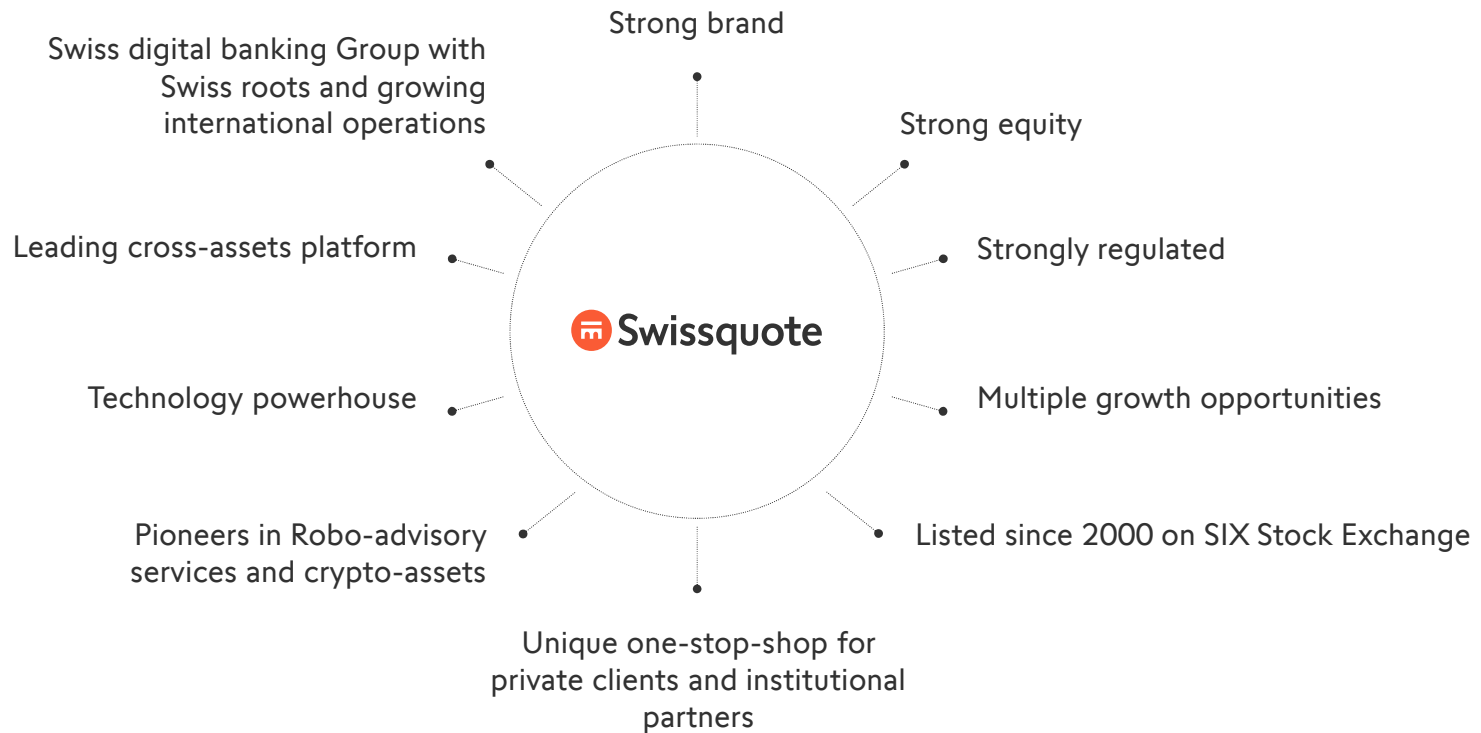
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Annual General Meeting

# Conclusion

Section IV

# Swissquote in a nutshell





THANK YOU

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