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|  | Andreas Parr Bjørnsund  Sales and Marketing Director  Email: andreas@cvpartner.com  Telephone: +47 40636824 |

Summary

Andreas has worked on several Royal Mail projects over several years. Andreas has completed several digitalisation and process improvement projects. Andreas has worked with advanced technologies, industries and delivery models. Andreas has delivered excellent results and has been a much sought after consultant within the Royal Mail for several years. Andreas has experience with digitalisation and project management.

Industries

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| Oil & Gas, Pharmaceuticals, IT, Construction, Transport and Logistics |

Skills Overview

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| Tools | Gantt, Kanban, API, C#, CAD, Jira, HAZOP, AD, Amazon AWS, CRM, Google Adwords, BIM, Test, Continuous Integration, SAP, Notion, Webflow, Trello, Jenkins, Active Directory |
| Technology | Android, Wordpress, C#, GIS, Node.js, .NET, C++, Angular JS, JavaScript, Java, C, SaaS, Ruby on Rails, CSS, Cobol, HTML, Cloud, Clojure, Product development |

Projects

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| 01.2018 - 03.2019  (15 months)  Industry  IT  Project Type  Software development | CV Partner - Contract Negotiations SaaS  CV Partner has worked on several Royal Mail projects over several years. CV Partner has completed several digitalization and process improvement projects. CV Partner has worked with advanced technologies, industries and delivery models. CV Partner has delivered excellent results and has been a much sought after consultant within the Royal Mail for several years. CV Partner has experience with digitalization and project management.  Role: Project Participant - Andreas reviewed and negotiated contracts with several CV Partner clients.  Andreas reviewed and negotiated contracts with several CV Partner clients.  Andreas reviewed and negotiated contracts with several CV Partner clients.  Role: Bid Manager - Andreas worked as... |
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| SKILLS: Contract negotiations, Change management, Onboarding | |
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| 01.2018 - 06.2019  (18 months)  Industry  Construction  Project Type  Change Management | Large Norwegian Construction and Engineering Company - Feasibility Study: Bridge from Norway to Denmark  The Norwegian Coastal Administration and New Roads would look at the possibility of building a bridge between Norway and Denmark. The bridge should be able to be used by both trains, cars and pedestrians / cyclists. The demo was hired to quality assure the project and make recommendations to the client.  Role: Bid Manager - Andreas worked as a bid manager...  Role: Project Manager - Andreas worked as a project management |
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| SKILLS: ITIL, Project management, Rock Physics | |
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| 06.2019 - 03.2020  (10 months)  Industry  IT  Project Type  Engineering | SNC-L / Atkins - Implementation of CV system  As the management at SNC L wasted a great deal of time searching for individual CVs and the consultants would lose valuable time trying to update their CVs, any system needed to provide a solid framework for ensuring these processes could be improved. They needed a system that was both easy to use, but provided rich data about their teams and the projects they worked on.  Role: Project Manager - Andreas worked as a project manager. Andreas sold and implemented CV Partner in the company in less than 5 months.  Role: Bid Manager - Andreas worked as bid manager for the project. |
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| SKILLS: GDPR, Onboarding, Ruby on Rails, Ruby, PRINCE2, Agile, GIS, JavaScript, C#, C++, SAP | |
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| 04.2015 - 07.2017  (28 months)  Industry  Transport and Logistics  Project Type  Engineering | Large Norwegian Construction and Engineering Company - Risk analysis Stad Ship Tunnel  The Stad ship tunnel will be the worlds first ship tunnel. The tunnel will reduce the risk for incidents and reduce the waiting time for ships goind north south along the norwegian cost. The tunnel can handle ships up to 16 000 tonnes and it is dimensioned after the ship "MS Midnatsol". According to data from the norwegian costal authorities, up to 84 % of todays ships can use the tunnel.  Role: Project Manager - Did a stakeholder analysis for the project  Role: Technical drawer - Created technical drawings for the tunnel construction |
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| SKILLS: GIS, Rock Physics, Rock Stability, Event Tree, Numerical Modelling, Ground Water and Hydrology, Geoinstrumentation, Remote measurement, Geophysics, Ground Water Analysis, No-Dig, BIM, Logistics, Value Chain Management, Stakeholder Analysis, CRM, SCRUM, Agile, Contract management | |
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| 02.2015 - 11.2016  (22 months)  Industry  Oil & Gas  Project Type  Engineering | Maersk Oil - Digital transformation of maintenance  Role: Project Manager - Andreas was responsible for the sale and delivery of hardware (ruggedized tablets) |
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| SKILLS: Product development, Kanban, Project management | |
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| 11.2015 - 07.2016  (9 months)  Industry  IT  Project Type  Change Management | Netlife - Implementation of CV system  As the management wasted a great deal of time searching for individual CVs and the consultants would lose valuable time trying to update their CVs, any system needed to provide a solid framework for ensuring these processes could be improved. They needed a system that was both easy to use, but provided rich data about their teams and the projects they worked on.  Role: Project Manager - Andreas was the project manager for the implementation of CV Partner |
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| SKILLS: C#, C.1. User Support, C++, Change management, AD, Project management | |
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| 01.2013 - 06.2016  (42 months)  Industry  Pharmaceuticals  Project Type  Engineering | FoU Selskap - Product development and R&D services  Role: Project Manager - Andreas was the project manager and created funding documentation, progress report and sales and marketing material  Role: Project Manager - Andreas was responsible for soft funding from Norwegian Research and Development Organization and Innovation Norway |
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| SKILLS: FAT, Project management, Android, WiFi, Product Management, Processimprovement, API, Softfunding, Financing | |
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| 01.2012 - 06.2016  (54 months)  Industry  Oil & Gas  Project Type  Software development | BARTEC - New Website  BARTEC needed to renew their website to generate more traffic. The website would also be the hub for their e-commerce strategy. Andreas delivered both content and technical solution. The Website traffic grew 55 % y-o-y.  Role: Project Manager - Andreas was responsible for project management and content for the new website. Andreas worked with external consultants as well as internal resources. |
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| SKILLS: Google Adwords, Wordpress, SEO, Content Marketing, Zapier, API, Google Tag Manager, Product Management, Product development, Processimprovement | |
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| 01.2016 - 04.2016  (4 months)  Industry  IT  Project Type  Software development | Sysco - API integration with AD  CV Partner has a well-documented and well-tested API that gives full access to all the functionality in the solution. The API is a REST API, which is based on JSON data format. It uses HTTPs and the API is available 24/7. CV Partner will assist with best practices, error-search, testing and verification. CV Partner can provide a test environment and test users to ensure that the integration easily can be verified.  Role: Project Manager - Andreas worked as a project manager  Role: Test Manager - Andreas worked as testleder |
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| SKILLS: Project management, JavaScript, C, C++ | |
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| 02.2012 - 07.2015  (42 months)  Industry  Oil & Gas  Project Type  Engineering | Inpex - Ichthys project - Wireless networks  Inpex, based in Japan are working all over Asia to ensure ownership and become the sole operator of several Oil and Gas fields. Inpex are looking to employ modern automation and monitoring systems. To support this strategy, BARTEC PIXAVI offered its state of the art Wi-Fi Ex-d enclosures for hazardous areas. The project was delivered on time and cost.  Role: Bid Manager - Created offers for the Inpex project  Role: Project Manager - Andreas was responsible for documentation of the delivery for the client |
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| SKILLS: Cisco, ATEX, FAT, Product Management, Product development, Processimprovement, Project management | |
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| 05.2011 - 05.2015  (49 months)  Industry  Oil & Gas  Project Type  Engineering | Statoil - Wireless Infrastructure for Gina Krog, Mariner og Aasta Hansteen Offshore Platforms  Role: Project Manager - Responsible for specification, design, production, FAT and commissioning for the delivery of wireless infrastructure to 3 offshore installations. All projects delivered on time and according to specification.  Role: FAT responsible - Responsible for FAT of the deliverables according to Statoils, Samsung and Hyundai requirements  Role: Documentation responsible - Responsible for documentation deliverables for all 3 projects |
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| SKILLS: Wireless, Cisco, Fiber, Lan, WLAN, Norsk: 802.11b, FAT, Quality Assurance, Processimprovement, Project management, Product Management | |

Education

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| DURATION | SCHOOL | DEGREE |
| 2006 - 2011 | NTNU | Master of Science |
| 2010 | Boston University | Entrepreneurial studies |

Work Experience

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| DURATION | EMPLOYER | TITLE |
| 2017 - present | CV Partner | Sales and Marketing Director |
| 2010 - 2018 | BARTEC PIXAVI AS | Business Development Manager |
| 2010 - 2011 | Norwegian University of Science and Technology | Student assistant |
| 2009 | Smallworld Systems AS | Summer Student Programmer |

Certifications

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| DURATION | ORGANISER | CERTIFICATION |
| 2019 | CV Partner | AWS Certified Solutions Architect - Associate |
| 2018 | CV Partner | CV Partner Advanced Administrator Certificate |
| 2018 | AWS | AWS Certified Solutions Architect - Associate |
| 2017 | Google | Google Adwords Advanced Certification |
| 2016 | Programutvikling | Java EE |
| 2016 | Programutvikling | PRINCE 2 |

Courses

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| DATE | PROGRAM | COURSE |
| 2018 | CV Partner | CV Partner Master Data Course |
| 2017 | CV Partner | CV Partner Template Manager Course |
| 2016 | Glasspaper | PRINCE2 |
| 2015 | Google | Google Adwords |

Presentations

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| DATE | PRESENTATION |
| 2016 | *Digitalization and wireless infrastructure on the Norwegian Continental Shelf* - Digitalization and wireless infrastructure on the Norwegian Continental Shelf |

Positions

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| DATE | POSITION |
| 2017 - present | *Board Member CV Partner AS* - Andreas is a board member for CV Partner AS |
| 2017 | *Jury Member Award for Design Excellence* - Jury member in the annual Norwegian Design Councils award for design excellence 2017 |

Publications

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| DATE | PUBLICATION |
| 2016 | *White paper: Video Conferencing Infrastructure* - The white paper explains how mobile devices, Wi-Fi networks, video conferencing and telepresence infrastructure ties together. In short, it gives a complete overview of the infrastructure, software and service providers you need for a successful deployment of mobile video conferencing systems and mobile devices in hazardous areas. |
| 2015 | *White paper: Mobile Devices in Hazardous Areas* - The white paper discuss the obvious benefits of having access to a smart and powerful mobile device for hazardous areas. Mobile technology increases efficiency and saves both travel costs and time. In addition, the availability of third party apps, service and maintenance tools and ERP solutions adds value to the user. Since a smartphone is equipped with powerful processors, sensors and software, it can be used for a wide range of tasks, effectively replacing many tools that is used in hazardous areas today. |

Honors & Awards

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| DATE | HONOR / AWARD |
| 2013 | *Award for Design Excellence* |
| 2011 | *The Norwegian Electronics Award* - Arrow Norway AS and the magazine Elektronikk, created the Vebjørn Tandberg Award in 2006, in close collaboration with industry partners such as Innovasjon Norge, leading figures from industry and investors who have all helped shape the award.  The award, named after the man who founded Tandberg Radiofabrikk in Oslo in 1933, was established to celebrate the innovative spirit of the Norwegian electronics industry and focuses on the commercial challenges facing innovators.  New products that some time in the future may help form a foundation for «knowledge-based» industry in Norway, often face intense global competition. The road from conception to marketplace is often long and demanding, and its challenges can be underestimated during the enthusiastic development period.  In order to gain a significant market position for any new product however, it is necessary to have an equal focus on resources and business development. |

Languages

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| LANGUAGE | SKILL LEVEL |
| Norwegian | Mother tounge |
| English | Very good |
| Swedish | Limited |